

Officers:

President
Terry Leibel

President-Elect
Paul Sickler, AFM

Secretary
Paul Reisch, ARA

Treasurer
Adam Nelson

Past President
Craig Sommers

Directors:

Jeff Barker (2019)
Jim Dunlap, ARA-AFM (2020)
Brian Gatzke, ARA (2018)
Jay Knappe (2018)
Loy Matthes, ARA (2019)
Don Threadgold, AFM (2019)

Committee Chairs:

Membership: Kim Larson

Social: Jeff Barker

East River Breakfast
Barb Hegerfeld

West River Breakfast
Norm Edwards, ARA

Fishing Social - Jeff Barker &
Don ThreadgoldAFM

Education

Travis Shaykett & Jason Vaith

SDSU Relationships: Brian
Gatzke ARA & Allan Husby ARA

Career Fair □ Jaret Sievers
Curriculum - Gatzke/McKnight
Network Event - Brian Gatzke
Scholarship □ Keith Newman
Student Involvement
- Jordan Bauer

Assessors Conference
Ron Ensz, ARA

Education Foundation Auction
Ron Ensz, ARA

Government Relations
Terry Leibel

Appraisal Review & Ethics
Allan H, ARA

Mentor: Jim Dunlap, ARA

Kjerstad Member Scholarship
Terry Leibel

Nominating Committee
Craig Sommers

Communication
Paul Reisch, ARA
Newsletter □ Paul Reisch
Website □ Adam Nelson

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SOUTH DAKOTA CHAPTER

4/2017

Enhancing Our Members' Ability to Succeed in Their Rural & Agriculturally Related Professions!

DATES TO REMEMBER!

May 11 - West River Breakfast Meeting □ Rapid City
May 18 □ SD ASFMRA Board Meeting □ Sioux Falls
May 19 - East River Breakfast Meeting □ Sioux Falls
May 30 □ June 2 □ SD Assessor Conference - Brookings
Jun 7-9 □ Professionals Range Camp □ Lamphere Campground Sturgis
June 27-28 □ SD ASFMRA Fishing Social □ Chamberlain (see page 3)
July 17 □ 21 □ Summer Education Week □ Omaha, NE
September 10-15 - Leadership Institute □ Washington, DC
October 18-20 □ Yellow Book Seminar □ Deadwood
November 13-17 - 88th ASFMRA Annual Meeting □ Savannah, GA
January 17-19 □ Winter Education & Joint Meeting W/PAASD - Chamberlain

CHAPTER MEMBER ANNIVERSARIES

Member	Join Date	Years
Russell Wyatt	5-29-1987	30
Paul Reisch	5-06-1988	29
Tom Jass	5-26-1995	22
Kayla Suther	5-31-2013	4
Jacklyn Sue Oelke	5-09-2016	1

Thank you for your support!!

CHAPTER MEMBERSHIP UPDATE

We welcome our newest member Tamara Joerger. Tamara and her husband Paul moved to Sioux Falls recently and are working with Jim Dunlap to become state certified general appraisers.

Summary of Current 93 Members / 73 accredited / associate / academic:
1 ARA / AFM 1 ARA / RPRA 10 ARA 8 AFM
50 Associate □ 43 appraisers / 7 farm managers
4 Academic 10 Student 2 Affiliate 3 Retired 4 Partner

PRESIDENT'S MESSAGE

Greetings Fellow Members;

(History of agriculture---continued)

Although the Homestead Act of 1862 opened up the entire Dakota Territory to homesteaders, and people could dream of having their own farm, there was actually little settlement in the 1860's, primarily due to the presence of the Indians. When someone seeking land found the available land that they desired, they had to immediately, take action to show evidence that it was occupied.

A number of methods were devised to indicate this "proving up", including digging four post holes to indicate the corners of a shack, or digging a larger hole several feet deep to indicate a well. Sod shanties were the predominant dwellings, and although they tended to be damp, were actually fairly well insulated and relatively comfortable during times of temperature extremes. Others built frame shacks, typically 9' x 12' in size, covered with pine boards and covered with tarpaper in hopes of making the crude structures waterproof. (I am sure they referred to these as "starter homes"?)

There were several changing factors that influenced the Great Dakota Boom of the 1880's, including rapid industrialization throughout the country, improvements in flour milling, new farm technology, a surge in immigration, favorable farming conditions with the end of a long drought, and extensive railroad construction. After statehood in 1889, the State Office of Immigration was established and the state was promoting (advertising) immigration from overseas. This aggressive promotion, from not only the immigration offices, but also railroad corporations, real estate agents, and newspapers primarily attracted those of lower economic status of northern Europe to seek farms in Dakota Territory. The majority of the settlers were Scandinavian, Germans from Russia, Dutch and Bohemian.

Specifically, the railroads promoted settlement for farming because, in essence, grain needed to be hauled out and cattle did not. The advertising promotions were somewhat exaggerated, to say the least, promising a very bright future for the farmer with bumper corn crops and little capital investment or work. Of course, the next couple of decades, in reality, proved otherwise. (More next time)

There was a very good turnout for the SDSU Network Event in Brookings, which included many presenters with a large range of topics. Excellent time of networking between our chapter and SDSU. "Networking" is always a good thing! Hats off to Brian Gatzke and Ryan McKnight for a great job of organizing it.

The date for our chapters first ever "Fishing Social" has been set. (See details in this newsletter) It should be a great networking event. "Networking" is always a good thing! Thanks to Jeff, Don and the committee for getting it going.

The spring rains have come in most areas of the state---we are blessed. The grass is greening up. In general, the winter wheat is looking good. Row crop planting has begun in many areas and will be in full force over the next many weeks, as weather permits. It is a great (and very busy) time of the year to be in agriculture.

Later;

Terry Leibel Email: midstateaprsl@aol.com

MEMBERS ENCOURAGED TO ATTEND FISHING SOCIAL

By Jeff Barker and Don Threadgold AFM, Co-Chairs

The details of for the SD Chapter ASFMRA Fishing Social in Chamberlain on June 27th and 28th are as follows:

We will be fishing with Chuck Nedved who runs a guide service out of Kimball, SD. Chuck has been fishing the Missouri River for a number of years and knows all of the hot spots. Like any good fisherman, Chuck will not guarantee that we will catch fish, but says there is a good possibility that **MORE THAN LIKELY** we will catch fish! (How about that for weasel words. Sounds like Chuck would make a good appraiser!)

*Dinner / Networking Event will be held at the Nedved Farm 5 miles south of Kimball starting at 5:30 pm on June 27th. Dinner will be a fish fry with fixings and refreshments. Lots of room to move around and socialize! Get to know your fellow chapter members better.

*Lodging on Wednesday night will be at Dakota Winds located at 720 S Main St, Kimball, SD. Rooms have been blocked under ASFMRA at a rate of \$59.95 a night. Please call (605) 778-6215 to reserve a room. (The hotel will honor that \$59.95 should you want to stay on both Wed and Thursday night. Just let them know when you reserve your room.)

*The guide will provide transportation from Dakota Winds to Chamberlain on Thursday the 28th. Our ride will pick us up at 7:00 am.

*A bag lunch will provided on Thursday while fishing.

*The guide will provide transportation back to Kimball Thursday afternoon following fishing. (Unless you are heading west. In that case, you may want to drive over to Chamberlain in the morning.)

For ONLY \$120 + guide gratuity you get dinner / refreshments on Wednesday night, fishing and lunch on Thursday and if you are a good fisherman (or lucky) you MAY get to take a couple of walleyes home. The fellowship and fishing stories are free! (Lodging is on your own and payable to Dakota Winds.)

If you are not available to join us for a day of fishing on Thursday at least join us Wednesday night for the fish fry and networking for \$15! If you are an early bird and want to meet us in Kimball / Chamberlain Thursday morning just for fishing for \$105 that is also fine. We want to be as accommodating as possible. The fishing committee is hoping for a big turn-out and a good time had by all!

Please contact Jeff Barker by email at jeff.barker@raboag or by cell at (605) 261-0395 if you have questions and / or to reserve a spot for the fish fry and / or on the fishing boat. To help know how many boats to reserve please reserve by May 19th. Late reservations will be taken based on availability of boat space. The money will be collected at the event.

More details and directions to the Nedved Farm to follow.

RECORD ATTENDANCE AT SDSU NETWORK EVENT

Forty-eight individuals gathered on April 10th at the Chicoine Champions Room at the Dykhouse Student Athlete Center in Brookings for the purpose of education, fellowship, networking, and building relationships between the SD Chapter and South Dakota State University.



Those present from SDSU included:

- SDSU President Barry Dunn
- Ag & Bio Sciences: Associate Dean Don Marshall
- Interim Associate Director-SDAES/Associate Dean for Research/Professor Bill Gibbons
- Ag Engineering/Technology: Dr. Van Kelley (Department Head)
- Agronomy, Horticulture, and Plant Science: David Wright (Department Head)
- Animal Science: Joe Cassady (Department Head),
- Dairy and Food Science: Vikram Mistry (Department Head)
- Economics: Dr. Eluned Jones (Department Head), Nicole Klein (Assistant Department Head),
Nacasius Ujah
- Extension: Heather Gessner
- F.I.R.E. Club □ Jordan Hill, Lisa Smith, Mikayla Frederick
- Office of Research: James Doolittle
- SDSU Foundation: Mike Barber
- USDA: Sharon Papiernik
- Veterinary and Biomedical Science/SD Animal Research and Diagnostic Laboratory: Jane
Christopher-Hennings

Members & Guests Attending:

- Officers: Terry Leibel, Adam Nelson, Paul Sickler, Paul Reisch
- Directors: Jim Dunlap, Brian Gatzke, Jay Knuppe
- Committee Chairs: Jordan Bauer, Barb Hegerfeld, Allan Husby, Kim Larson, Keith Newman
- Academic Members □ Jack Davis, Jim Jansen, Larry Janssen, Ryan McKnight, Jerry Warmann
- Farm Managers □ Rick Gullickson, Jackson Hegerfeld, Vince Hanson, Tom Jass, Paul Joerger,
Seth Van Duyn
- Lending Services □ Jim Hollenbeck, Kevin Johannsen, Brooke Lindgren
- Fee Appraisers □ Michael Braun, Tamara Joerger
- Affiliate Member □ Ron Dunker
- USD Law □ Dean Thomas Geu

SDSU NETWORK EVENT CONTINUED



Monsanto sponsored the event. The SD chapter members thank Ron Dunker for the Monsanto sponsorship, SDSU Network Committee Chair Brian Gatzke and Ryan McKnight for organizing the event, and Barb Hegerfeld for handling registration and nametags.

The event started with a welcome by SD ASFMRA President Terry Leibel. Monsanto Sponsor Ron Dunker then shared some thoughts regarding the planned Bayer acquisition of Monsanto. Ron indicated it would be a nice fit with Monsanto's crop science strength linked with Bayer chemistry & technology strengths making for faster innovation.

Mike Barber from SDSU Foundation thanked chapter members for the annual \$1,000 scholarship for a student. Mike also emphasized that new facilities enables recruitment of the best people for faculty and helps with recruitment of students.

Economics Department Head Dr. Eluned Jones conveyed that the department has had a 50% change in faculty in the past 5 years. The department has about 750 students with about 45% Business Economics, 40% Ag Business / Economics, and 15% Entrepreneurial Studies.



Dr. Jones conveyed that the SDSU student-managed investment fund team won national acclaim last week, earning first place in the student-managed portfolio competition at the Quinnipiac Global Asset Management Education (G.A.M.E.) VII Forum.

The SDSU team was one of 18 selected from about 160 colleges and universities to present to the judges, earning first place in the undergraduate competition.

Continued

SDSU NETWORK EVENT CONTINUED

Interim Associate Director-SDAES Bill Gibbons conveyed they were looking for land in the Rapid City area to expand their program in this location. The director position will be filled after a Dean of Ag-Bio College is hired. That process has waited for a new provost to be hire. Hiring a new director for the SDAES should occur sometime this summer.

College of Ag & Bio Sciences Associate Dean Don Marshall shared that SDSU now has reciprocity agreement with Iowa. The college has some new majors including Food Science and Natural Resource Law in 2015, and Precision Ag and Human Biology in 2016.



Animal Science Department Head Dr. Joe Cassady provided a slide show tour of the new Cow Calf Education and Research and Swine Education and Research facilities.

The beef unit has modern features in bio security, monitoring of feed efficiency, and waste management. The swine unit has an observation hallway enabling tours without bio security concerns and protection.

He emphasized they have students who would not get into other schools. An 18 or better ACT score, 2.5 high school grade point average, or graduation in top 60% of high school class all qualify a student for enrollment in the department.

Dairy and Food Science Department Head Dr. Vikram Mistry conveyed there are 300 plus students in the Dairy Production, Dairy Processing, and Food Science majors. SDSU is unique in having these three majors in one department.

The SDSU dairy facility is set up for research so is different form a commercial dairy facility. The Davis Dairy plant, new in 2011, is a mini version of a commercial processing plant. It is the heart of the dairy processing program. It has created strong demand for students graduating with this major and has made a difference in preparing students for their careers.



Continued

SDSU NETWORK EVENT CONTINUED



Veterinary and Biomedical Science Department Head Jane Hennings provided an overview of areas covered by the department. A highlight is the SD Animal Research and Diagnostic Laboratory.

The laboratory provides pre-vet students hands on training, was helpful in PRRS disease research, and handled 10,000 samples during the 2015 Avian flu outbreak. The existing laboratory was built in 1967 and there is need for an updated structure. The state legislature approved funding for a new building this past legislative session.

President Barry Dunn spoke to the group over the lunch hour. He highlighted the work ethic and values of SDSU students and that the SDSU has one of the safest campus communities in the country. He mentioned that Past President Chicoine had a strong commitment to accreditation and the 2018 goals set for accreditation have been met.

Among the many new facilities on campus, President Dunn highlighted the new football stadium, plans for 7 new dorms, Performing Arts Center expansion, and doubling the size of the Wellness Center.

SDSU had 12,613 students enrolled in the fall of 2016. His goal is to increase to 14,000 students in the future.

Other goals include doubling research, starting a business major (only land grant without one), partnering with technical schools to make it easier for students to continue on for 4 year degrees, and partnering with University of Minnesota for pre-vet students to continue on to vet school.



President Dunn complimented chapter members on their connection to Washington as SD representatives in Washington expressed the need for appraisal education in his recent visit there. He mentioned the need for a funding partner to make this happen and asked for chapter support to figure out how to achieve this.

Ag Engineering / Technology Department Head Dr. Van Kelley highlighted the new Precision Ag program. There are 90 students involved in the program that can inspire the next generation of innovation with its ties to local industry such as Raven.

Continued

SDSU NETWORK EVENT CONTINUED

Research Leader and Soil Scientist Dr. Sharon Papiernik with the NCARL (North Central Agricultural Research Laboratory) conveyed the Brookings lab is one of 90 ARS labs in the country and the only one in South Dakota.

Federal funding is year to year. There are currently 8 PHD level scientists focusing primarily on crop production and soil health / productivity research.



Agronomy, Horticulture, and Plant Science Department Head Dr. David Wright stated a priority of his when hired was to build teaching capacity and research development. He highlighted three new facilities:

- North Greenhouse Complex for wheat, oats, and soybean research
- Seed Support Facility with summer of 2017 completion
- Local Foods Education Center currently under construction □ outdoor classroom to train skilled workforce.

The event ended with campus tours led by FIRE Club members of the Dykhouse Stadium, SJAC, and Indoor Complex, Economics Trading Lab, and an ice cream stop at the SDSU Dairy Plant.



CHAPTER MEMBERS VISIT FARM MANAGEMENT CLASS AT SDSU

By Jordan Bauer

Jordan Bauer, Seth VanDuyn, and Rick Gullickson spoke to Professor Nicole Klein's Farm and Ranch Management Class at SDSU on April 19th. Student Involvement Committee Chair Jordan Bauer lined up arrangements with Nicole Klein.

Professor Klein introduced the chapter members and they gave a short introduction regarding their background and employment.

Jordan gave a quick overview of ASFMRA, the SD chapter, memberships, and opportunities that ASFMRA provides. Students were encouraged to become student members (no cost) and start to network with industry professionals.



Jordan also talked about the opportunity to network at Summer Education Week 2017 in Omaha, NE and shared his experience of attending this event 2 years ago.

Seth VanDuyn spoke about Farmers National and what it takes to be an Accredited Farm Manager. He gave them examples of what his day-to-day looks like, who his customers are, and what Farmers National looks for in potential employees.



Jordan followed with some of the same format talking about Farm Credit Services of America and what it takes to become a Certified General Appraiser.

Questions were answered and students were provided handouts regarding ASFMRA student sign-up, YPN, SEW brochure and scholarship information

Jordan, Seth and Rick strongly encouraged the students to be proactive and look for opportunities to network and make yourself known (student membership), not just a name on a resume. They were encouraged to attend SEW for job and internship opportunities

SD CHAPTER - KJERSTAD MEMBER SCHOLARSHIP

The scholarship focus:

- A lasting memorial of Jerry's contribution to our chapter.
- A means to generate funds that can allow expansion of chapter support for members in accord with the chapter mission of *Enhancing Our Members' Ability to Succeed in Their Rural & Agriculturally Related Professions!*

Objectives:

1. Encourage potential members to join our chapter and help them with initial ASFMRA education.
2. Encourage members to attend and learn the benefits of the networking and education that take place at national events.
3. Broaden the experience of chapter members, which will in turn, strengthen our chapter member networking opportunities and develop future leadership for the chapter.
4. Encourage members to pursue accreditation and support them in this endeavor.
5. Recognize the member's achievement in gaining his accreditation.
6. Build member loyalty to the chapter.

Funding for this program is handled outside of the normal chapter operating / budgeting process. A separate money market account is dedicated for this program and the scholarships are paid from this account. Chapter fundraising projects and interest accrual on the account pay for the scholarships.

Scholarship opportunities for accredited, associate, and academic members under this program include:

- **\$500 scholarship for Leadership Institute attendance** -- Priority for the scholarship - Chapter President, board member, member who has never attended, member who has attended. Interest to be communicated to Chapter President by August 1st.
- **Pay member registration fee for first time National Meeting attendance** - The member planning to attend their first national meeting would inform President and Treasurer.
- **Pay up to two \$500 scholarships annually to attend National Meeting for members who have attended the National meeting in the past.** Scholarships are intended for members that are not reimbursed their costs by their employer. Priority for the two scholarships will go first to younger members that have already used the first time attendance scholarship; then to other members that have gone to national meeting multiple times. Those intending to attend a National Meeting would state their intent to do so and be considered for the scholarship to the President and the Treasurer. In the event more than two members apply, there will be a drawing for the scholarships - first among those in the younger member priority, then to other members who have gone to national meeting multiple times. The scholarship is limited to the same winners once every three years if several members apply and are entered into the drawing.
- **\$500 scholarship for first ASFMRA education course that is a part of obtaining AFM accreditation or certified general appraiser license after becoming a new member.** - Member would inform President and Treasurer of intent to attend. Scholarship paid to member upon confirmation of course enrollment and adequate funds. If inadequate funding, will be reimbursed in future when adequate funding secured.
- **\$500 scholarship for accreditation education for those committed to achieving accreditation.** - Any member can provide written intent for the upcoming calendar year by December 1st to Chapter President. The written intent will convey the member's status regarding educational requirements and his / her personal timeline to achieve completion of educational requirements, demo report, and sitting for the exam. Scholarship approval will be communicated to a member by March 31 of the calendar fiscal year. The member can be paid \$500 toward the cost of a class still needed within 3 years of scholarship approval.
- **Pay for cost of the accrediting exam** - Payable upon application as communicated by member to President and Treasurer. The cost of exam would be paid on a one time only basis.
- **Pay member registration fee when receiving accreditation at national meeting.** The member planning to attend would inform President and Treasurer.

Scholarships related to accreditation address only 1 accreditation per member. I.E. - Would not cover ARA, AFM, RPRA and / or AAC all for one member over time. The Kjerstad Member Scholarship Committee will administer the scholarship. Committee members are President, Past President, President-Elect, Secretary, and Treasurer.