

Officers:

President
Craig Sommers

President-Elect
Terry Leibel

Secretary
Paul Reisch, ARA

Treasurer
Paul Sickler, AFM

Past President
Ron Ensz, ARA

Directors:

Jeff Barker (2016)
Jim Dunlap, ARA-AFM (2017)
Brian Gatzke, ARA (2018)
Jay Knuppe (2018)
Loy Matthes, ARA (2016)
Don Threadgold, AFM (2016)

Committee Chairs:

Membership
Paul Reisch, ARA

Social
Jeff Barker

East River Breakfast
Barb Hegerfeld

West River Breakfast
Norm Edwards, ARA

Education
Scott Heimes

SDSU Relationships – Reisch
Career Days – Jay Knuppe
Curriculum – Gatzke / Janssen
Network Event
– Brian Gatzke, ARA
Scholarship - Jay Knuppe
Student Involvement- Jesse Ball

Assessors Conference
Ryon Rypkema

Education Foundation Auction
Ron Ensz, ARA

Government Relations
Terry Leibel

Appraisal Review & Ethics
Jerald A. Hulm, ARA

Mentor
Jim Dunlap, ARA

Kjerstad Member Scholarship
Craig Sommers

Nominating Committee
Ron Ensz, ARA

Communication
Paul Reisch, ARA
Newsletter – Paul Reisch
Website – Adam Nelson



SOUTH DAKOTA CHAPTER

7 / 2015

Enhancing Our Members' Ability to Succeed in Their Rural & Agriculturally Related Professions!

DATES TO REMEMBER!

September 10 - West River Breakfast Meeting
September 14-18 - Leadership Institute – Washington, DC
September 18 - East River Breakfast Meeting
September 23 – Ag Bio Scholarship Banquet - Brookings
October 2 - West River Breakfast Meeting – Rapid City
October 2 - Chapter Board Meeting – Rapid City – FCS America Office
October 21 – SDSU Economics and Management Career Fair - Brookings
October 26- 31 – 86th ASFMRA Annual Meeting – San Antonio, TX
November 12 - West River Breakfast Meeting – Rapid City
November 20 - East River Breakfast Meeting

2016

January 27-29–Winter Education & Joint Meeting W/PAASD - Chamberlain
June 25 – July 1 – Summer Education Week – Des Moines, IA
November 7-11 - 87th ASFMRA Annual Meeting – Indian Wells, CA

CHAPTER MEMBER ANNIVERSARIES

Member	Join Date	Years
Kent Rasmussen	8-15-1978	37
Perry Beguin	8-24-2001	14
Jesse Ball	8-27-2009	6

Thank you for your support!!

From the January 2009 Prairie Beacon

**Watch your thoughts, for they become words.
Watch your words, for they become actions.
Watch your actions, for they become habits.
Watch your habits, for they become character.
Watch your character, for it becomes your destiny.**

www.asfmra-sd.com

PRESIDENT'S MESSAGE

Summer Education Week was a success again this year. Thanks to each of you for your participation and your time. Thanks to Jesse Ball for the great article in this issue regarding the activities for the week.

I'd also like to thank both Norm Edwards and Barb Hegerfeld for the updates on the chapter breakfast networking and social activities. None of these things happen without thought and effort. Make a note (and an effort to attend!) for September 10th and September 18th for the next West River and East River breakfast socials.

Our Education committee has been busy working on plans for upcoming CE. One of the ideas we are thinking about is having the four hour ASFMRA Ethics course at Chamberlain. This course is available online, but we would like an idea if you would rather take the course in a classroom setting.

Our Secretary, Paul Reisch, sent out an RPF (Request for Proposal) to membership regarding the Brohm Mining Company Land appraisal for the State of SD, and located in the Black Hills. They are looking for a qualified appraiser to take on this appraisal. As I read through the document, I thought about how many different opportunities are out there for appraisal work. I then thought about all the opportunities there are to learn..... and how much I don't know about appraisal work, even after 27 years in the business! We are never too old to learn.

The summer is at a peak. It's time for vacations, the Sturgis Rally, heat, and summertime enjoyment these last few weeks before school starts!

Craig Sommers craig.sommers@fcsamerica.com

MENTOR COMMITTEE SUPPORTS MEMBER ACCREDITATION EFFORTS

Mentor Committee Chair Jim Dunlap, ARA & AFM, leads the chapter efforts to support chapter members in their efforts to obtain accreditation.

Committee responsibilities include:

- Make members and prospective members aware of the opportunity to have a mentor help them get started in the appraisal business and help them through the accreditation process.
- Identify associate members who are interested in pursuing accreditation.
- Make personal contact with those members, who are interested, to offer them a mentor.
- Assign mentor to those candidate members, who wish to have one.
- Assigned mentor to work with and support the candidate member through the accreditation process.

AFM mentors are Troy Swee and Don Threadgold. ARA mentors are Norm Edwards, Ron Ensz, Brian Gatzke, and Paul Reisch. The chapter currently has four members working towards AFM accreditation and six to seven members with a strong interest in obtaining ARA accreditation.

WEST RIVER BREAKFAST NETWORKING

July 9, 2015 meeting of the West River Contingent of the SD Chapter of ASFMRA had a short breakfast meeting of the Professional members at Marlyn's Family Grill at the Windmill Truck Stop in Rapid City.

There were groups of motorcyclists already gathering for the big Sturgis Bike Rally and enjoying the rising temperatures after the regular rains that have been in the area recently....it sure is good to see the hills green.

We had a group of Professionals from the area including: Perry Beguin, Keith Newman, Dave Baker, Loy Matthes, Russell Wyatt and Norm Edwards.



We had a good discussion of the trends and economic conditions in the area and recent sales of note in each attendant's area. Generally the area seems to be optimistic and growing.

We had a brief discussion of the Range tour and the various ranches that were attended and the unique situations of the wet conditions and cool temps so far this year. I also gave a small talk on the Drone Workshop and there seemed to be interest in the use of drones if it didn't require getting a pilot's license to operate one. It appears that they are becoming more user-friendly and cheaper all the time. It seems like there is an increased interest using a UAV for Appraisal Purposes as they offer access to parts of the property that are difficult to access by foot or road.

Loy gave us an update on Ken Simpson a local appraiser who was injured while taking photos of a property and getting hit by a older motorist in Early April of this year. He is out of the hospital but still has some mending to do on his pelvis and elbow from the injury. Ken is the president of the western SD and Eastern Wyoming Chapter of the Appraisal Institute and a valuable information source and friend in the area.

We then discussed the Rodeo Standings and area participants and war stories. A big discussion point was the anticipated crowd for the 75th Annual Motorcycle which may be over a million people.....sure could be something.

SEW STUDENT CAREER DAY

Sunday July 19th and Monday July 20th, approximately 45 students from across the US, gathered in the Embassy Suites, La Vista conference room for the opening welcome of the 8th annual ASFMRA Career Day.

Current ASFMRA President Fred Hepler, AFM, AAC gave an introduction at the opening luncheon and talked about the excitement around the Career Day event.

I wish to express a big “Thank You” to all of our student members for their commitment to Career Day and ASFMRA. SD Chapter was represented by four great students including Mandy Hoistad, Ridge Sandal, Ethan Pieske, and Cameron Trudeau.

By Student Involvement Chair Jesse Ball



Also Thank You to Franklin Hartway who was committed and signed up but, was in New York and not able to attend last minute. Last but not least a huge ‘Thank You’ to all of our members who worked as advocates and encourage student participation in this year’s event.

Lunch was followed by the general session panel of four members talking about their specific career and how ASFMRA benefits them each and every day. After the panel was a breakout session of Speed Networking and Mock Interviews.

Continued

SEW STUDENT CAREER DAY CONTINUED

Speed Networking was hosted by many of the ASFMRA member companies and sponsors of this year's event. Speed Networking included students presenting themselves and their resumes to potential future employers.

Mock Interviews were hosted by John Massanet and Jesse Ball of Farm Credit Services of America. Interviews included a one on one mock session of four to five interview questions followed by feedback from the presenters and students members.

Monday included an Ag Tour hosted by Farmers National Company followed by a tour / lunch at Farm Credit Services of America, Omaha.



Below was the schedule of event for the two days:

Sunday, July 19

12:00 p.m. Lunch with ASFMRA Members - Sponsored by the ASFMRA Education Foundation

1:00 p.m. Career Day General Session - Panel consisting of an ASFMRA Farm Manager, Appraiser and Ag Consultant

2:30 p.m. Concurrent Sessions

Speed Networking with Employers

Mock Interviews

5:00 p.m. Adjourn

5:30 p.m. Reception/Dinner

Monday, July 20

8:00 a.m. Agricultural tour hosted by Farmers National Company

12:00 p.m. Lunch & Tour of Farm Credit Services of America - Sponsored by Farm Credit Services of America

12:45 p.m. Return to Embassy Suites

1:00 p.m. Students may attend any class being held during this time