

**Officers:**  
President  
Allan Husby, ARA

President-Elect  
Ron Ensz, ARA

Secretary  
Paul Reisch, ARA

Treasurer  
Paul Sickler, AFM

Past President  
Thomas Jass, AFM

**Directors:**  
David Baker (2015)

Jeff Barker (2013)

Mark Elder (2013)

Terry Leibel (2014)

**Committee Chairs:**  
Membership  
Paul Reisch, ARA

East River Breakfast  
Scott Heimes

West River Breakfast  
Ryon Rypkema

SDSU Relationships  
Jay Knuppe

Assessors Conference  
Charles Doom

Education Foundation

Government Relations  
Terry Leibel

Technology  
Adam Nelson

Education  
Brian Gatzke, ARA

Mentor  
Ron Ensz, ARA

Social  
Craig Sommers

Appraisal Review & Ethics  
Jerald A. Hulm, ARA

Scholarship Fundraising  
Brian Gatzke, ARA

**Newsletter Editor:**  
Paul Reisch, ARA

**SOUTH DAKOTA CHAPTER**  
**AMERICAN SOCIETY FARM MANAGERS & RURAL APPRAISERS**  
**THE MOST TRUSTED RURAL PROPERTY PROFESSIONALS**

1 / 2012



*Enhancing Our Members' Ability to Succeed  
in Their Rural & Agriculturally Related Professions!*

**DATES TO REMEMBER!**

March 8 - West River Breakfast Meeting - 9 A.M.

Rapid City Marlin's Roadhouse Grill

March 13 - Administrative Review Seminar – Sioux Falls

March 16 - East River Breakfast Meeting - 9 A.M.

Sioux Falls Roll'N Pin

July 16-20 - ASFMRA Summer Education Week – Des Moines, IA

Sept. 9 thru 13 - Leadership Institute – Washington, D.C.

Oct 28 thru Nov.2 – 83<sup>rd</sup> ASFMRA Annual Meeting – Indianapolis, IN

January 17-18–Winter Education & Joint Meeting W/PAASD - Chamberlain

**PRESIDENT'S MESSAGE**

The annual meeting marked the completion of my first year as President and what a great way to end the year! It was great to see the large turnout of members and a good number of prospective members. It is just a sign that our Chapter is healthy and I'm looking forward to a great future. I had written a President's report and in that, I reported that we are in a good position financially and have good participation of the Chapter.

We have reached a couple of goals in that we now have the Kjerstad Scholarship fully operational and it was used by 4 members this past year. We have donations to the SDSU fund that total beyond what was the original goal. However, in each case, they can use additional funds; the Kjerstad fund, because of use of funds, and the SDSU fund because of a change in value and how it is distributed.

An item that I need to do additional work on are appointing new members to committee positions and filling some committees that need additional help. There are several new members and I don't believe all have been assigned to a committee. I will be contacting new members to see where their interest lies and try to get them involved in the Chapter's functions.

I had to change the Chairs of a few committees this past year and I thank those that stepped forward to fill these positions. Each committee varies in how much activity they have or need. For those that are active, I recommend that the chairs not try to do it all themselves and seek out the help of the committee members.

Continued

[www.asfmra-sd.com](http://www.asfmra-sd.com)

## **PRESIDENT'S MESSAGE CONTINUED**

On the national level, there will be several events to consider for participation this coming year. There will be several good education offerings in Des Moines this summer, and again, at the national meeting in Indianapolis in late October. For the new members and those considering working toward a designation, look over the schedule and locations for needed classes and try to work those into your schedule

Again, I thank all of you for being members and the help that you give to make this a successful Chapter. I'm looking forward to another great year.

## **JIM HOLLENBECK RECEIVES OUTSTANDING SERVICE TO SD CHAPTER AWARD**

At the January 19<sup>th</sup> annual membership meeting President Allan Husby presented Jim Hollenbeck with the "Outstanding Service to SD Chapter" award.

The chapter board approved this award in May 2009 with the board making recommendations of recipients at the fall board meeting with the President making the final selection. It is at the President's discretion whether to give the award and to make the selection.



Jim' chapter involvement has included:

- Secretary-Treasurer 1995-96
- President 2001-2002 – Jim initiated the chapter planning session that resulted in the chapter mission statement, starting East River / West River breakfast meetings, and a regular newsletter communication.
- Chair of a successful 2006 Summer Tour in the Pierre area.
- Education Committee Chair 2009-2011 culminating with the 2011 Summer Networking Event.

This quality and meaningful plaque is a prestigious and meaningful honor to a deserving member. It is an award that recognizes deserving chapter members for outstanding service.

Past recipients were Loy Matthes in 2010 and Paul Reisch in 2011.

## CHAMBERLAIN ANNUAL MEETING HAS RECORD ATTENDANCE

As the 5:30 meeting time approached, Cedar Shores staff was hurrying to find additional chairs for the record turnout of members, guests, and prospective members attending the annual membership meeting.

**Thirty one members and five guests / prospective members** were in attendance for the chapter annual meeting on Thursday evening January 19<sup>th</sup>.

Prospective Members present at the meeting were Wade Buck, Troy Engstrom, John Herryty, and Chip Horton. Bonnie Downing from the Nebraska Chapter was also in attendance.

Members Present:

David Baker	Jesse Ball			
Jeff Barker	Perry Beguin			
Michael Braun	Jim Dunlap			
Ordean Eddy	Ron Ensz	Scott Heimes	Dan Hilgenkamp	
Jim Hollenbeck	Jerry Hulm	Allan Husby	Tom Jass	Terry Leibel
Joseph Lutter	Loy Matthes	John McMahon	Adam Nelson	
Melanie Radant	Paul Reisch	Ted Risty	Ron Rucker	Paul Sickler
Travis Shaykett	Craig Sommers	Tyler Urban	Shawn Weishaar	
Boyd Waara	John Widdoss	Russell Wyatt		



Membership grew in 2011 from 57 to 60 members (13 ARA – 2 retired, 1 RPRA, 5 AFM, 28 Associate – 25 appraisers / 3 farm managers, 3 Academic, 5 Affiliate, 2 Student, 2 Partner, and 1 Honorary). Seven new members (1 appraiser, 1 farm manager, 1 student, and 4 affiliate / partner) joined the chapter.

Four member applications (3 associate, 1 student) are currently in process. Another four associate prospects have indicated their intent to join. The chapter web site now has a dynamic member roster that is current anytime it is accessed by a member.

**Nominating Committee Report & Elections:** Nominating Committee Chair Tom Jass presented the committee's report. Chapter members approved the nominations and elected the following:

President – Allan Husby  
President Elect – Ron Ensz  
Secretary – Paul Reisch  
Treasurer – Paul Sickler  
Board Member – David Baker  
2013 Nominating Committee – Charles Doom

Mark Elder has been appointed to fill Paul Sickler's term as Director.

## **GOOD TURNOUT FOR CHAMBERLAIN EDUCATIONAL OFFERINGS!**

Education offerings at Chamberlain all had good attendance and were well received.

On Thursday, over 130 appraisers were in attendance for the “USPAP 7-Hour Update Course” co-sponsored by SD ASFMRA Chapter and PAASD with Craig Steinley, SRA Instructor.

Craig did a great job of keeping the appraisers engaged in the discussion by using many case problems addressing relevant issues and keeping lecture sessions to a minimum.

On Friday, 44 appraisers were in attendance for the “Natural Resource Appraisal ” seminar sponsored by SD ASFMRA with John Widdoss, ARA, MAI Instructor. The seminar focused on the ever changing wind, aggregate mining / minerals, water, energy (gas, petroleum), timber, and natural resources.



**“Every now and then go away, have a little relaxation. For when you come back to work, your judgment will be surer..Go some distance away because then the work appears smaller, and more of it can be taken in at a glance, and a lack of harmony or proportion is more readily seen.”**

**Leonardo Da Vinci**

## **SD ASFMRA TO SPONSOR ADMINISTRATIVE REVIEW SEMINAR**

SD ASFMRA members are encouraged to invite all of their customers to attend this excellent seminar. We should be honored to invite our customers to this seminar in hopes of improving the knowledge base of the industry. In the end, it should strengthen member relationships with their customers and every one of us should be proud to improve our clients knowledge on appraisal issues. This seminar will not have any appraiser CE, but it will have Bankers CE. This is an excellent opportunity for you to network with your clients.

The “Administrative Appraisal Review for Non-Appraisers” seminar is intended to provide the non-appraiser--such as loan and credit underwriters, accountants, lawyers, and bank examiners-- insight into the appraisal and appraisal review process. The seminar will cover how the “Dodd-Frank Act” impacts the financial & appraisal industry, touch on USPAP appraisal standards, review the types of appraisal reports, details of ordering appraisals, appraisal licensing, how appraisals are documented and supported, types of appraisal reviews, common errors, and completing administrative reviews.

The seminar instructor will be Mr. Chris Greenwalt, ARA, RPRA, FRICS who is a well-known review appraiser, USPAP review instructor, and active with ASFMRA education and national policy issues impacting the financial and appraisal industry.

The seminar will be held on Tuesday March 13, 2012 in Sioux Falls, SD (exact location not yet determined. Registration Fee is \$99 per student with early registration deadline of March 2, 2012, additional \$10 late fee after March 2<sup>nd</sup>. Registration fee includes coffee and a snack at break, and a box lunch (including beverage).

### Registration Contact Information:

Please send payment for registration to:  
SD Chapter ASFMRA – Seminar for Non-Appraisers  
Attn: Brian J. Gatzke, MBA, ARA – Education Chair  
PO Box 63  
Brookings, SD 57006-0063

Mr. Gatzke may also be contacted at:  
Email: [Brian.Gatzke@northernplansappraisal.com](mailto:Brian.Gatzke@northernplansappraisal.com)  
Fax: 605-610-0948

### Instructor Contact Information

You may call or email the instructor with specific questions in advance of class. If you have a specific example or topic to address, feel free to email him.

Mr. Chris Greenwalt, ARA, RPRA, FRICS  
Email: [chrisgreenwalt@aol.com](mailto:chrisgreenwalt@aol.com)  
Home: 970-353-8596 Cell: 970-744-8868

**Please contact Brian Gatzke at [Brian.Gatzke@northernplansappraisal.com](mailto:Brian.Gatzke@northernplansappraisal.com) for a PDF of the registration form.**