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**SOUTHDAKOTACHAPTER**  
**AMERICANSOCIETYFARM MANAGERS&RURALAPPRAISERS**  
**THEMOSTTRUSTEDRURALPROPERTYPROFESSIONALS**

6/2011

*Empowering Our Members' Ability to Succeed  
in Their Rural & Agriculturally Related Professions!*



**DATESTOREMEMBER!**

July 11 thru 15 - ASFMRA Summer Education Week - Omaha  
August 11 - West River Breakfast Meeting - 9 A.M.  
Rapid City Marlin's Roadhouse Grill  
August 19 - East River Breakfast Meeting - 9 A.M.  
Sioux Falls Roll N Pin & Monsanto Test Plot Tour Near Harrisburg  
September 11 - 15 - Leadership Institute - Washington, DC  
September 21 - SDSU Scholarship Banquet - Brookings  
October 6 - 7 - Board Meeting in Pierre  
October 19 - SDSU Career Days  
October 22 thru 28 - 82<sup>nd</sup> ASFMRA Annual Meeting - Scottsdale, AZ  
January 18 - 20 - Winter Education & Joint Meeting W/PA ASD - Chamberlain

**PRESIDENT'S MESSAGE**

This message is more of a "reflection" of what else you will read in this newsletter, and how the fun network came together and how it turned out. When the idea was first developed, the committee and officers envisioned a larger group than actually attended.

In reality, it turned out to be a group around 35 and this size actually made for a good event. It was easy to accommodate everyone on the tour and all were able to interact. When I reflect on previous events in the summer, it has been difficult to get more than 15-20, so we actually had much better attendance.

Was it worth it? I think anyone in attendance would say yes. We built relationships between members and did build more relationships with SDSU Staff. We had 3 very new members in attendance, and I just think of how this has a positive influence on how they view ASFMRA and especially this chapter.

You will not later in this letter how many people were involved in arranging this, and I also thank them all.

Over and over, we are expected and requested to donate our money or time. For some, it gets to the point of asking the question about membership which I repeat, "Is it worth it?" This was just one chance to get something in return, and I reply to that question, "yes it is worth it."

Continued

**PRESIDENT’S MESSAGE CONTINUED**

On another item, several of you have received notice mandatory to complete this course every 6 years and becoming an associate member. I believe any members course. This can be an online course that I believe this completed.

es about needing to complete an ethics course. It is also needed to be completed within two years after have been notified that need to complete this takes just four hours. I encourage all of you to get

**SD CHAPTER HAS PRESENCE AT ASSESSORS CONFERENCE**

Brian Gatzke visited with attendees at the 2011 Assessor Conference on May 26<sup>th</sup> regarding the work of an independent fee appraiser. Brian’s talk covered the type of information a fee appraiser needs to put together for an appraisal assignment and how the assessor office information relates to this. Brian also shared information about ASFMRA and the SD chapter.

essors Conference on May 26<sup>th</sup> regarding the work of the type of information a fee appraiser needs to put together for an appraisal assignment and how the assessor office information relates to this. Brian also shared information about ASFMRA and the SD chapter.

Terry Leibel, filling in for Committee Chair Chuck Doom, represented the chapter at the South Dakota Association of Assessors Organization Conference banquet that was held on May 26<sup>th</sup> in Oacama.

Doom, represented the chapter at the South Dakota Association of Assessors Organization Conference banquet that was held on May 26<sup>th</sup> in Oacama.

The chapter donated two Black Hills Gold watches to Geoff Oliver. The watches were presented on behalf of the help that the offices of the Director of Equal

cured by Assessor’s Conference Board Liaison of the South Dakota ASMFRA in appreciation of the help that the offices of the Director of Equalization give us as appraisers with gathering data.



Terry thanked the banquet group for their assistance them to call our members if they thought we could be

et our members throughout the year, and invited them to call our members if they thought we could be of assistance in their work.

Terry drew the names of Jere Heib from Brookings County and Renee Buck from Hamlin County. The assessors were very appreciative of four Chapters’ portioned gifts of 2BH gold watches for their raffle drawing.

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Future Assessor Conference Dates & Locations:  
2012–May 15-18–Sioux Falls  
2013–May 21-24–Deadwood

## CHAPTER MEMBERS BUILD NETWORKING RELATIONSHIPS

Chapter members attending the June 16-17 Fun Networking Event built relationships with both those known before and those met for the first time. It was a great time with interesting tours, a great Chinese supper, and fun times with fellow members and friends.

There was no cost to members for this special event designed and planned with the following objectives:

- Use good chapter financial position to give back to members with a special fun and networking event.
- Enhance networking opportunities among members and SDSU representatives.
- Increase West River membership participation in the SDSU Network Event.
- Enhance spousal relationships with other chapter members and their spouses.

Here are some event results to compare to these objectives.

- Nineteen East River members in attendance included both established (Jeff Barker, Michael Braun, Jim Dunlap, Ordean Eddy, Brian Gatzke, Scott Heimes, Jim Hollenbeck, Allan Husby, Tom Jass, Don Kinker, Jay Knuppe, John McMahon, Paul Reisch, Ted Risty, Paul Sickler, Jorge Vicuna) and new members (Jackson Hegerfeld, Travis Shaykett, Donald Threadgold) within the past year.
- All three academic chapter members (Jack Davis, Larry Janssen, Jerry Warmann) were in attendance for both days.
- Interim SDSU Economics Department Head David Hilderbrand attended the event.
- Chapter members met and interacted with five Plant Science and four NARCL personnel who conducted part of Friday morning tours.
- Five West River members (David Baker, Perry Beguin, Norm Edwards, Jerry Hulm, Russell Wyatt) attended the entire event.
- Five members spouses (Marsha Braun, April Heimes, Marcia Janssen, Linda Jass, Connie Vicuna) attended all or part of the activities.

**“How far you go in life depends on your being tender with the young, compassionate with the aged, sympathetic with the striving, and tolerant to the weak and the strong. Because someday in your life, you will have been all of these.”**

**George Washington Carver**

**THANKYOUTO COMMITEES&INDIVIDUALSFORFUNNETWOR KINGEVENT!**

The message below this paragraph comes from Jim Hollenbeck. Jim doesn't mention himself but he was the key ingredient in the overall planning of the event including organizing bus transportation, delegating tasks, and then following up to see that the tasks were accomplished. A very special thanks to Jim for his efforts.

President Allan Husby

I wanted to take a moment and express my thanks to all of chapter members who worked hard in making the June Special Chapter Event a success.

First and foremost... a special thank you goes to Jorge and Connie Vicuna for sponsoring and hosting a wonderful Chilean style BBQ meal Thursday evening. The steaks, wine and meal were delicious. You both did an awesome job of making the event a success. Thanks to both of you.

Next... a HUGETHANKYOU goes to Tom Jass whose spearheaded the BBQ committee. Tom in true leadership style took charge of meal planning and working with Jorge and Connie on meal preparation. Thank you Tom... your passion and leadership made a difference... we couldn't have done it without you!

A special thanks goes to those who helped with the grilling and meal prep; Tom Jass, Jorge and Connie Vicuna, John McMahan, Jack Davis, Don Threadgold, and Ordean Eddy all rolled up their sleeves and got 'r done... and done well too! Thanks to Ordean Eddy, Jack Davis, Jeff Barker for helping with the cleanup after the meal.

I want to also express my thanks to Paul Reisch for the invocation at the Thursday meal, and for facilitating the Friday morning session in Brookings. Thanks for all you do Paul!

John McMahan deserves a big pat on the back for lining up Lynn Tjeerdsma as our Friday morning special guest speaker. Lynn gave some great insight into coming legislation and also a peek inside the process of what happens behind the scenes in Washington.

A big thank goes to Gerald Warmann for lining up a very interesting and informational tour on Friday and to Larry Janssen for arranging the tasty box lunch Friday afternoon.

Dave Baker and Loy Matthes did a great job of handling the West River bus. Thanks guys!

I want to also recognize Scott Cordts with Farm Credit Services of America in Huron for all of his help in helping arrange the Thursday tours at Dakota Provisions and the Riverside Hutterite Colony. Scott also helped with the tour of the Riverside Colony. Thank you Scott!

Finally, thank you to John Waldner and Reuben Waldner with Riverside Colony for letting us learn about the culture and operations of a large Hutterite Colony.

Jim Hollenbeck  
Education Committee Chair

## THURSDAY FUN NETWORKING TOURS AND CHILEAN SUPPER

Chapter members and guests came from east and west to begin the day's events at the Dakota Provisions Turkey Processing Plant, the first full-line turkey facility constructed from the ground up since the late 80's.

The mission of Dakota Provisions is: Owned by Growers—Managed by Professionals—Driven by Customers

As the first new processing facility built from the ground up in 20 years, company leadership and employees have dedicated themselves not only to meeting regulatory demands, but exceeding them. Just a few of the unique features that set the plant apart are the following: extensive food safety training for employees, a government-assisted program to verify employee eligibility, segregated draw and cooked areas with no transition available between areas and micro-resistant wall and floor surfaces.

Dakota Provisions consists of 44 growers/owners, a 13-member Board of Directors and a four-member Board Executive Committee. More information can be found at [www.dakotaprovisions.com](http://www.dakotaprovisions.com).

Tour participants listened to Operations Manager Chet Coolbaugh give introductory comments at the plant's office. He mentioned the company emphasizes being a good corporate citizen.

When equipment was planned for the plant, two questions were asked,

- Is it food safe?
- Can it be cleaned?

Those in attendance then had the opportunity to tour the entire plant. There were some interesting looks of members dressed in safety gear, but can't share those in the newsletters since no cameras were allowed in the plant.

Attendees then traveled to Riverside Colony, where Reuben Waldner led an interesting and fun tour sharing information on the Hutterite culture and operations.



Continued

## THURSDAY FUN NETWORKING CONTINUED

Each Hutterite colony has to provide for between 60 and 160 persons. Almost all Hutterites are producers and have fair-sized farms. They also raise a large amount of livestock. In addition to agriculture, manufacturing is gaining a lot of momentum on colonies. Diversification is becoming more important, due to high start-up costs associated with farming and often low commodity prices.

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Every person on a Hutterite Colony is assigned a job, man, farm boss, etc. Each person is in charge of

b. Some assigned jobs include carpenter, chicken is a compartment, usually with one or two helpers.



All members of the colony are provided for equally and nothing is kept for personal gain. Hutterites do not have personal bank accounts; rather all earnings are held communally and funding and necessities are distributed according to one's needs. Hutterites attend a 1/2 hour church service almost every day besides a 1 to 1 1/2 hour service every Sunday and common religious holiday.

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Hutterites do different things in their leisure time: they play sports, visit other colonies, work on crafts, read, and spend a lot of time singing.

e. They play sports, visit other colonies, work on

More information can be found at [www.hutterites.org](http://www.hutterites.org).

The day ended with great fellowship at the Kleinsas Chilean supper of steak, chorizo, rice, tomatoes, a dessert.

ser "Amish Barn". Over 35 people enjoyed the vocados, celery, and a strawberry/orange juice



## FARMBILL&SDSUPROGRAMSHIGHLIGHTFRIDAYBREAKFAS TPROGRAM

TwentyeightpeoplewereinattendanceattheFriday morningbreakfastandprogram.Theprogram beganwithcommentsfromLynnTjeerdsma,AgriculturalAdvisortoSenatorJohnThune.Lynnhasan extensiveUSDAbackgroundinWashington,DCincludingformerUSDAAssistantDeputyDirector FarmPrograms.

LynnexplainedthatthereisatightagriculturalcommunityinWashington,DCwithmoreregional differences thanpolitical.

2012FarmBillCommentHighlights:

- Withtightbudgetconsiderationsandgood farmincome,thereisstrongpressurefor cutbacksandlessdollarsforagriculture.
- Thereiswaningsupportforenergy initiatives.
- Thereareeffortstoreducepayment limitations.
- Programsareexpensiveandcomplexto administer.Hehopesforstreamlining.
- Directpaymentsareintrouble.
- Cottonandricearebattlingforabiggerpieceof thepie.
- Thebigneedistoretaincropinsuranceprovisions .



LynnstatedtheFarmBillwouldlikelycomeoutof theSenateinthefallandhopesforpassagebymay 2012.Lynnurgedchaptermemberstocontacthimon issuesofconcern.Lynn’scontactinformation: OfficePhone:202-224-2697;CellPhone202-360-7657 E-Mail: [lynn\\_tjeerdsma@thune.senate.gov](mailto:lynn_tjeerdsma@thune.senate.gov)

InterimEconomicsDepartmentHeadDavidHilderbrand andAnimalScienceDepartmentHeadClint RuskthenupdatedthegrouponSDSUBudgetchallengesandtheirdepartments.

DavidHilderbrandhasachemistbackgroundandhas beenwithSDSUfor37years,mostrecentlyasa “utilityplayer”.HehasbeenactingasInterimHeadoftheEconomicsDepartmentsinceFebruary.

Davidstatedthatthepastyearhasbeenthemostchallenging,interesting,andwithmoreopportunities thananyofhispastyearswithSDSU.Atthesametimeasfundingchallenges,SDSUisstillgrowing withover13,000studentsexpectedinthefallof2011.

Davidoutlinedsomekeychangesthathavebeenhappening.

- Thereismuchmoreemphasis onresearchnowandmostofthisfundingiscomingfromthe privatesector.
- Historically,35%ofstudentcostwaspaidwithtuitionand65%fromthestate;nowthisis reversedwith65%ofstudentcostpaidwithtuitionand35%fromthestate.
- Buildingsarebeingpaidforwithdonorfunds;notfromstateappropriations.Thismeanslotsof oncampusbuildingactivityatthesametimeasbudgetcutsinprograms,staffing,and salaries.

Continued

## FRIDAY BREAKFAST PROGRAM CONTINUED

There will be three candidates on campus in July for the position. Hopefully, a new head will be named by September. This will offset some of the budget cuts and allow for

new fall instructors. Special student fees in the department will be new fall instructors.

Research areas of Experiment Station, Extension, and other areas will have 10 month contracts beginning in 2012, an effective 17% salary decrease. State extension will begin in October.

and Economics have all been affected by the budget cuts. Extension will have 10 month contracts beginning in 2012, an effective 17% salary decrease. State extension will begin in October.



In the area of 4-H, larger communities like Sioux Falls and Rapid City will have a full time advisor. About another 8 to 10 communities will have 1/2 of a position state funded with the counties picking up the other half of the funding. Other communities will need to share an advisor position.

Clint Rusk has been Animal Science Department Head for 1 year, 9 months. He stated this is an exciting time for his department with student numbers growing (350-400 range now) and some staff changes because of the budgeting challenges.

### Highlights:

- Sheep program is growing because of cutbacks in other regions with students from Maine and New Jersey.
- Recent alumnievent with 185 past judging team members on campus for exciting reunion. This group hopes to raise \$1 million to support judging team coaches so that this program can continue.
- The cow calf unit will move to north of Volga on land that had been purchased. Outside funding is needed to develop this as desired.
- With the support of the SD Pork Producers are building a glass hallway classroom where the swine production can be viewed eliminating the need for shower in/showers to observe.
- An upgrade to the meats lab is in the planning stages.

SDSU Relationships Committee members (Jass, Jannsen, Reisch, Warmann) then updated the group on efforts in the areas of SDSU scholarship, farm management class presentations, current appraisal class, SDSU Career Days, and possible development of additional appraisal curriculum. These efforts are focused on promotion of the appraisal and farm management professions including building interest for individualsto pursue these careers.

**“A good character is the best tombstone. Those who loved you and were helped by you will remember you when forget-me-nots have withered. Carve your name on hearts, not on marble.”**

**Charles H. Spurgeon**

## QUILT RAFFLE GENERATES FUNDS FOR SDSU SCHOLARSHIP

Ticket sales for the raffle drawing for a quilt made by Nancy Reisch and donated by Paul and Nancy continued at the Fun Networking Event culminating with a breakfast program in Brookings. Paul Reisch drew Shawn Weishaar's name from the hat as the lucky winner!!



The raffle generated \$1,240 for the SDSU Scholarship and current market value of the fund in excess of \$22,000. Economic changes resulting in lower percent payout of scholarship funds has resulted in a new chapter goal of a \$25,000 market value to fully fund the chapter's \$1,000 annual scholarship.

Chapter members and SDSU representatives are encouraged to continue support of the scholarship with donations. If wishing to support the scholarship, make checks payable to SDSU Foundation. **Please write "SDASFMRA Scholarship" in the memorandum section of the check.** Send checks to Brian Gatzke, Gatzke Appraisal, PO Box 63, Brookings, SD 57006-0063. Questions call Brian at 605-691-2119.

### ANOTE FROM SHAWN WEISHAAR

I would like to thank Paul and Nancy Reisch for sponsoring the quilt that I won through the SDSU scholarship raffle. Special appreciation goes out to Nancy for her time and effort in creating such a beautiful quilt. It has been a great addition to my home.

Thanks again!

**"If you haven't any charity in your heart, you have the worst kind of heart trouble."**

**Bob Hope**

**FUN NETWORKING EVENT SEED TECHNOLOGY LABORATORY TOUR**



Event participants toured the new Seed Technology Laboratory on Friday morning June 17. Plant Science Department Head Sue Blodgett provided participants with an overview of the building prior to the tours of the facilities.

Brent Turnipseed led the group through the Seed Testing Laboratory. The Seed Testing Lab is self-funding and tests seed samples for farmers, seedsmen, SD Crop Improvement Association, and SD Department of Agriculture.

Crucial components of the Seed Testing Laboratory are teaching, training, and research. For over 50 years, students have been hired as part-time analysts. Anywhere from 10 to 20 students work during the fall and spring semesters.

The Seed Testing Laboratory also conducts seed-related research and provides training, supplies, and direct assistance for faculty, graduate, and undergraduate research.



Wheat Breeders Karl Glover and Bill Beerzonsky led the tour of the Molecular Biology Research Labs, Greenhouse area, and Biocontainment Molecular Research Lab. They specifically highlighted winter and spring wheat breeding projects being conducted.

the tour of the Molecular Biology Research Labs, Greenhouse area, and Biocontainment Molecular Research Lab. They specifically highlighted winter and spring wheat breeding projects being conducted.



Padu Krishnan gave an interesting and entertaining perspective on how he uses the Crop Quality Lab and Bake Room to promote more nutritional and still tasty food, his contribution to adding value to crops.



perspective on how he uses the Crop Quality Lab and Bake Room to promote more nutritional and still tasty food, his contribution to adding value to crops.

**FUNNETWORKINGEVENTNARCLTOUR**

ThefinaltourwasoftheNorthCentralAgricultura  
theNorthernPlainsAreaoftheAgriculturalResear

lResearchLaboratory(NCARL,whichispartof  
chService.

Dr.SharonPapiernik,ResearchLeaderandResearch  
organization.TheMissionoftheNCARL(NorthCentr  
develop,evaluate,andtransfersustainableproduct  
environmentalqualityandprovideprofitabilityfor  
cropmanagementandagriculturalproductdevelopmen

SoilScientistprovidedthegroupanoverofthe  
alAgriculturalResearchLaboratory)isto  
ionandbioprocessingsystemsthatenhance  
agriculturewithemphasisonintegratedpestand  
t.

InJune1960,theU.S.Congresspassedanappropria  
InsectLaboratory(knownlocallyasthe“buglab”)i

tionsbillthatincludedfundingforaFederal  
nBrookingsSouthDakota.

Theinsectresearchconductedduringtheearlyyear  
indicatedthatproblemsincontrollinganderadicat  
researchattheNGIRLgraduallyfocuseduponcornr  
aphid-vectoredisease).Researchintheseeconomic  
additionofaworld-classinsectrearingfacilityt

satNGIRL,aswellasatotherresearchfacilities  
inginsectpestswereverycomplex.Overtime,  
ootwormsandsmallgraincerealaphids(and  
ally-importantpestswasaugmentedbythe  
otheNGIRLinthemid1980’s.

ChadNielsen,BiologicalScienceTechnician,  
visitedwiththegroupregardingtheinsectrearing  
facilitiesatthelab.Therearingfacilitiesupport  
nationalandinternationalresearchprojectsaimed  
managingcornrootwormpopulations.



Thefacilitymaintainsseveraluniquecoloniesof  
cornrootwormsclectedfromdifferentareasofth  
U.S.CornBelt.Historically,thefacilityhasbee  
usedmainlytoearnorthernandwesterncorn  
rootworms,anditcurrentlymaintainsspecific  
strainsoffrootwormsthatareadaptedtoculturala  
chemicalcontrolstrategies.

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Dr.LouisHesler,ResearchEntomologist,discussed  
thecoloniesofcerealaphidsandastrainof  
*barley yellowdwarfvirus* thataremaintainedatthefacility.  
Recently,coloniesofsoybeanaphidandbeanleaf  
beetlehavebeenestablishedtosupportnewresearc  
h  
onemergingandinvasiveinsectpests.

Finally,Dr.MikeLehman,ResearchMicrobiologist  
withtheCrops/Soilsteam,discussedNARCL  
researchprojects.Theresearchisdesignedtofind  
solutionstonationalandregionalconcernsrelated  
to  
soilandwaterconservationaswellastheefficien  
cy  
andsustainabilityofagriculturalproduction.The  
goal  
The  
ferinareasthataredirectlyorindirectlyrelate  
dto  
inableagriculture.

istoconductresearchandprovidetechnologytrans  
cleanwater,cleanair,soilstewardship,and susta

## SD CHAPTER-KJERSTAD MEMBERSHIP SCHOLARSHIP

The scholarship focus:

- A lasting memorial of Jerry's contribution to our chapter.
- A means to generate funds that can allow expansion of chapter support for members in accord with the chapter mission of *Enhancing Our Members' Ability to Succeed in Their Rural & Agriculturally Related Professions!*

### Objectives:

1. Encourage potential members to join our chapter and help them with initial ASFMR A education.
2. Encourage members to attend and learn the benefits of the networking and education that take place at national events.
3. Broaden the experience of chapter members, which will in turn, strengthen our chapter member networking opportunities and develop future leadership for the chapter.
4. Encourage members to pursue accreditation and support them in this endeavor.
5. Recognize the member's achievement in gaining his accreditation.
6. Build member loyalty to the chapter.

Funding for this program is handled outside of the normal chapter operating/budgeting process. A separate money market account is dedicated for this program and the scholarships are paid from this account. Chapter fundraising projects and interest accrual on the account pay for the scholarships.

### Scholarship opportunities for members under this program include:

- **\$500 scholarship for Leadership Institute attendance** -- Priority for the scholarship - Chapter President, board member, member who has never attended, member who has attended. Interest to be communicated to Chapter President by August 1<sup>st</sup>.
- **Pay member registration fee for first time national meeting attendance** - The member planning to attend their first national meeting would inform President and Treasurer.
- **\$500 scholarship for first education course that is apart of accreditation track after becoming a new member.** - Member would inform President and Treasurer of intent to attend. Scholarship paid to member upon confirmation of course enrollment and adequate funds. If inadequate funding, will be reimbursed in future when adequate funding is secured.
- **\$500 scholarship for accreditation education for those committed to achieving accreditation.** - Any current member can provide written intent for the upcoming calendar year by December 1<sup>st</sup> to Chapter President. The written intent will convey the member's status regarding educational requirements and his/her personal timeline to achieve completion of educational requirements, demonstrate report, and sitting for the exam. Scholarship approval will be communicated to a member by March 31 of the calendar fiscal year. The member can be paid \$500 toward the cost of a class still needed within 3 years of scholarship approval.
- **Pay for cost of the accrediting exam** - Payable upon application as communicated by member to President and Treasurer. The cost of exam would be paid on a one time only basis.
- **Pay member registration fee when receiving accreditation at national meeting.** The member planning to attend would inform President and Treasurer.

Scholarships related to accreditation address only accreditation per member. I.E. - Would not cover ARA, AFM, RPRA and/or AACall for one member over time. The Kjerstad Member Scholarship Committee will administer the scholarship. Committee members are President, Past President, President-Elect, Treasurer, and one at large member appointed by the President. The at large member is appointed at the beginning of each president's new term.