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SOUTHDAKOTACHAPTER 7/2010
AMERICANSOCIETYFARMMANAGERS&RURALAPPRAISERS
THEMOSTTRUSTEDRURALPROPERTYPROFESSIONALS

*Empowering Our Members' Ability to Succeed
in Their Rural & Agriculturally Related Professions!*



DATESTOREMEMBER!

September9-WestRiverBreakfastMeeting-9A.M .
RapidCityMarlin'sRoadhouseGrill
September12-16-LeadershipInstitute-Washingt on,DC
September17-EastRiverBreakfastMeeting-9A.M .
SiouxFallsRoll'N Pin
September22-SDSUScholarshipBanquet-Brookings
October7-ChapterBoardMeeting-OSTOffice-Ra pidCity
November1-SDSUCareersDay-Brookings
November1thru4-81stASFMRAAnnualMeeting-Orlando,FL
January20-21-WinterEducation&JointMeetingW/PA ASD
June16-17,2011-SpecialChapterEvent-Huron/ Brookings

PRESIDENT'SMESSAGE-QUADSTATESTOUR

Howareyoufeelingtoday?Whenwasyourlastmedi calphysical?

AtourJuly16thEastRiverBreakfast,IlearnedthatmemberRonRu ckerhas
beendiagnosedwithprostatecancer.ItalkedtoR onthismorning.Ron
approvedlettingyouinonhisnewswiththeideai nmindthatitmighthelp
you,me,orsomeoneelse.

AsIunderstandit,Ron'sdiagnosiscameaboutasa resultofhisregular
physicalexamination.Thephysicalfoundaminort ipoffthatcalledfor
additionaltests.Thebottomlineisthatthephys icalledtoveryearly
detectionandexpectationsareforaneasierresolu tionandtreatment.

Ronsayshewillhavesurgerytoremoveatumorin acoupleofweeksand
thatifthesurgerygoesasexpectedhewon'tneed radiationorotherfollow
uptreatmentsthatwesooftenhearabout.Sounds likeadarngoodreasonto
keeporstarttakinggoodcareofourselves,which includesregularphysicals
andnot "puttingitoff"aswearesopronetodo.

IalsolearnedthatformerPresidentWadeBucktook ahardknockfroma
baseballjustrecently.Apparentlyhewashelping withbaseballpracticeand
feedingballsintoapitchingmachine.Iwastold thatasheleanedoverto
pickupaball,hegotsmackedinthefacebyalin edrive.Wadeishaving
reconstructivesurgery,andlotsofpain,butevery thingisexpectedtoturnour
well.

Pleasekeepthesefriendsinyourthoughtsandpray ers.

Continued

QUADSTATESTOURHIGHLIGHTS

Submitted by Tom Jass, AFM

On June 23rd and 24th I attended the Quad State Conference. This was a summer meeting sponsored by the Iowa, Minnesota, Nebraska and South Dakota Chapters. The other attendee from our chapter was Don Kinker who is a dual member, MN & SD. I counted about 80 on the Education day with 77 on the printed roster. At breakfast of the second day I counted about 46 but have no more accurate record.

My overall assessment of the event is that it was well planned and executed. I want to thank all of those who helped in the planning and operation of the event and note that it was very evident that there was a lot of effort extended to provide this excellent opportunity.

The actual agenda for both days for your review.

Education Day June 23, 2010 began with 9:30 a.m. registration and refreshments.

10:00 Economic Development in the Siouxland Area - Deb Durham, President Sioux City Chamber
Ddurham@siouxlandchamber.com

10:45 Wind Power Update - Implications to Farm Managers & Appraisers
Terry Argotsinger, AFM, ARA, Stalcup Ag. Service, Storm Lake
targotsinger@stalcupag.com

11:45 Lunch

12:45 National Legislative Update - Stephen Frerichs, Lobbyist, ASFMRA, Washington, DC
frerichs8@comcast.net

1:15 Weather Update - 2010 Crop Season - Dennis Todey, State Climatologist, South Dakota State
Dennis.todey@sdstate.edu

1:45 Grain Price Outlook and Marketing Strategies - Darin Newsom
DTN Senior Analyst, Markets & Commodities
www.dtnprogressivefarmer.com and onlinehelp@dtm.com

2:45 Missouri River Transportation Issues - Paul Boyd, PhD, Civil Engineer, Hydrology Division,
US Army Corp of Engineers, Omaha District
paul.m.boyd@usace.army.mil

3:45 Global Positioning Systems, What's New? - Tom Nuewigber, Agri-Tech Solutions, Onawa, IA
tom@atsgps.com

The educational part of the day adjourned at 4:30 p.m. followed by a 5:30 p.m. cookout by Woodbury County Cattlemen and then a Sioux City Explorers (www.xsbaseball.com) baseball game at 7:05 p.m.

Continued

QUAD STATE TOUR CONTINUED

Tour Day June 24, 2010 began at 7:00 a.m. with a Breakfast Buffet at the Marina Inn. Buses loaded at 8:00 a.m.

8:30 Jolly Time Popcorn Tour website: www.jollytime.com

10:30 Depart Jolly Time

10:55 Smith Co. Tour website: www.sidedump.com

12:00 Arrive Sioux Center, Lunch

1:00 TransOva Tour website: www.transova.com

2:00 Depart TransOva

3:30 Arrive Marina Inn, meeting adjournment

The comments from attendees that I overheard were all very positive. I will make a few personal comments on things I particularly noted and hope it's not too boring.

Our first speaker of the day was Debi Durham, President, Siouxland Chamber of Commerce. Debi's topic was economic development in the Siouxland area. The thing that struck me most was the detail

and long range thinking that is required to create economic development. Of course I'm a guy who keeps his head in the sand so it's no wonder I was easily impressed.

They had lobbied with local colleges and universities to develop the right curriculums and hopefully graduates so they could be prepared to provide the right work for the types of business they were trying to attract. Who'da thought?

This idea also reminded me of our efforts to work with SDSU and develop curriculum and degree programs to support the future of our professions. I'm thinking we need to crank that effort up a notch and try to



Stephen Frerichs is our ASMFRA Lobbyist in Washington DC. Maybe I'm easily swayed but he sure seems to know the ins and outs of DC, who's doing what, and how to push for our interests. Some of the concepts that he is addressing for us include:

- Estate Tax which could be changing if not extended or updated,
- Federal Crop Insurance commissions and a likely 20% decrease in commissions,
- CRP General Signup which he still thinks may be announced in August,
- Cap and Trade which he does not think will go anywhere with the November election coming up soon,
- Section 16-19 which he asked for help from community and farm groups,
- the new Farm Bill,
- the Conservation Stewardship Program, and
- getting some lease regulations corrected with the opening of some lease language.

Continued

QUADSTATESTOURCONTINUED



I was privileged to introduce Dr. Dennis Todey, our SD State Climatologist working from SDSU and SDE Extension. Dr. Todey fielded questions from the attendees and based his presentation on what the audience wanted to hear about.

I mentioned that the James River is the flattest river valley in the country with one foot of drop per mile. Guess that's part of why it's flooded so much lately.

He also noted that the 15 inches of snow statewide last Christmas was a state record snowfall. This snow melt was mostly infiltrated creating a high water trend change in SD of increasing fall

insulated the soil creating marginal frost and the table this spring. As you might guess we are running late. I found it interesting that he commented precipitation.

I'd better give it up on the Eddy and move along

I eat popcorn about 3 evenings a week so the Jolly Timey news so much about popping corn. Jolly Timey is worldwide. I hadn't thought of it as much of a

to tours. A nice group of tourists I might add.

Timey was right up my alley. I had no idea it started in 1914 and sells to all 50 states and "food" industry and had no idea it was so regulated.



We all got to wear lovely bonnets to keep the food popcorn, Jolly Timey does it. From the raw product can imagine.



clean as we toured. If it can be made out of course to every kind of microwave popcorn you

Continued

QUADSTATESTOURCONTINUED

The Smith Co Side-Dump Trailer at Lemars was also quite interesting. Like so many times happens, a farmer with a need, blessed with a little ingenuity, and a lot of perseverance and it turns into the largest sidedump trailer business in the country.



Our last tour was Trans Ova. Who'da thought you could separate males or females separately, become 97% accurate and then they are also into IVF - In Vitro Fertilization and Customized Embryos. It looks to be on a pretty

big scale too. You could separate semen, find the parts that make a male achieve an 85% conception rate? Not me. Of course, Embryo Transfer, Cloning, Genetic Preservation



So, what do you think? Do most people want all females or do you think you might want a prize. Of course you might

want all males? Email me your opinion and I'll get it to you.

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EAST RIVER BREAKFAST MEETING EMPHASIZES RELATIONSHIPS

Nine members and guests were in attendance at the July 16th East River breakfast meeting. Guest Alison Gasparetto joined members Jeff Barker, Scott Paul Sickler, Don Threadgold, and Jerry Warmann.

Jim Hollenbeck announced congratulations were in order to Jeff Barker for just passing his state general certified exam. Jim also mentioned that our education course in January would be "Current Environmental Issues with attorney from Denver, the presenter.

Alison is a summer intern at SDSU from Toulouse France working with Jerry Warmann. Members enjoyed visiting with and getting to know her.

Don Threadgold is long time banker with Cor Trust Bank in Artesian renewing his relationship with chapter member when ASAC (American Society of Agricultural Consultants) and ASFMRA were linked and holding national meetings together. Don Reisch received his ARA in 1998. He was on the chapter helped us put on the first summertour in Brookings

Don is now doing some farm management at the bank and knowledge in both appraisal and farm management processed and he is our newest associate member.



Good People! I brought this comment back with me from our visit with Mac Haskell last week in Huron. As we went through his historical documents, Mac shared his experiences with ASFMRA in South Dakota and nationally since 1956. What Mac really remembered and appreciated were the good people with whom he worked and interacted. This area is a key to what we have to offer existing members and prospective members. Let's remember the good people and express appreciation for what they do for us as we work and interact with them.

uly 16th East River breakfast meeting. Guest Heimes, Jim Hollenbeck, Tom Jass, Paul Reisch,



th SD ASFMRA. In the late 90's, Don was a SD Agricultural Consultants) and ASFMRA were was at the national meeting in Denver when Paul ter education committee for a few years and

nd thought it was time to enhance his education . His membership application as just been

After the breakfast meeting, Mike Cooper met Tom Jass, Paul Reisch, Paul Sickler, and Jerry Warmann at the Brandon Golf course for 9 holes of good and bad shots and lots of enjoyment spending times with friends in agricultural professions.

The breakfast and subsequent golf outing reminded the newsletter editor of a comment shared with him by Mac Haskell in May 2003 as shown below from my President Message in that edition of the newsletter.

SEVERAL TOPICS DISCUSSED AT WEST RIVER BREAKFAST MEETING

Submitted by Ryon Rypkema

Seven members and guests were in attendance at the July 8th West River breakfast meeting. Guests Bev Luke, PAASD Executive Secretary, Jay Widdoss, a Relationship Analyst and Megan Huxtable, Relationship Analyst, Associate with Rabo Agri Finance joined members Norm Edwards, Kent Rasmussen, Ryon Rypkema, and Russ Wyatt.

July 8th West River breakfast meeting. Guests Bev Luke, PAASD Executive Secretary, Jay Widdoss, a Relationship Analyst and Megan Huxtable, Relationship Analyst, Associate with Rabo Agri Finance joined members Norm Edwards, Kent Rasmussen, Ryon Rypkema, and Russ Wyatt.



The first topic discussed was PAASD activities. In June, PAASD held a 15 Hr USPAP class with 33 attendees, a 7 hr update with 31 attendees, and a Supervisory Class with 7 attendees. PAASD is also pleased to announce that they will be offering Appraisers as an Expert Witness: Preparation for Testimony. This class is designed to prepare an appraiser that has received a subpoena to Court. This class is also one of three classes to receive accreditation as an expert witness through the Appraisal Institute.

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Norm Edwards then provided an overview of the activities associated with the recent Ag Lenders Range Camps such as the different tours, as well as photos and handout from the camp.

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The third topic was the new wage taxation process, along with the overall thoughts of the process and the concern for the inconsistent tax jump on properties throughout South Dakota.

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The fourth topic that was discussed was the recent Livestock Handling seminar that was held at the Triple 7 Ranch south of Hermosa, SD. This seminar was put on through the SDD Department of Agriculture. The speaker for the seminar was Temple Grandin, who is a world renowned cattle handling expert, TIME magazine recently named her one of the world's "100 Most Influential People", as well as HBO's recent biography of her life story. This event was well attended as it was reported to have 200 attendees.

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SD CHAPTER-KJERSTAD MEMBERSHIP SCHOLARSHIP

The scholarship focus:

- A lasting memorial of Jerry's contribution to our chapter.
- A means to generate funds that can allow expansion of chapter support for members in accord with the chapter mission of *Enhancing Our Members' Ability to Succeed in Their Rural & Agriculturally Related Professions!*

Objectives:

1. Encourage potential members to join our chapter and help them with initial ASFMRA education.
2. Encourage members to attend and learn the benefits of the networking and education that take place at national events.
3. Broaden the experience of chapter members, which will in turn, strengthen our chapter member networking opportunities and develop future leadership for the chapter.
4. Encourage members to pursue accreditation and support them in this endeavor.
5. Recognize the member's achievement in gaining his accreditation.
6. Build member loyalty to the chapter.

Funding for this program is handled outside of the normal chapter operating/budgeting process. A separate money market account is dedicated for this program and the scholarships are paid from this account. Chapter fundraising projects and interest accrual on the account pay for the scholarships.

Scholarship opportunities for members under this program include:

- **\$500 scholarship for Leadership Institute attendance** -- Priority for the scholarship - Chapter President, board member, member who has never attended, member who has attended. Interest to be communicated to Chapter President by August 1st.
- **Pay member registration fee for first time national meeting attendance** - The member planning to attend their first national meeting would inform President and Treasurer.
- **\$500 scholarship for first education course that is a part of accreditation track after becoming a new member.** - Member would inform President and Treasurer of intent to attend. Scholarship paid to member upon confirmation of course enrollment and adequate funds. If inadequate funding, will be reimbursed in future when adequate funding secured.
- **\$500 scholarship for accreditation education for those committed to achieving accreditation.** - Any current member can provide written intent for the upcoming calendar year by December 1st to Chapter President. The written intent will convey the member's status regarding educational requirements and his/her personal timeline to achieve completion of educational requirements, demonstrate report, and sitting for the exam. Scholarship approval will be communicated to a member by March 31 of the calendar fiscal year. The member can be paid \$500 toward the cost of a class still needed within 3 years of scholarship approval.
- **Pay for cost of the accrediting exam** - Payable upon application as communicated by member to President and Treasurer. The cost of exam would be paid on a one time only basis.
- **Pay member registration fee when receiving accreditation at national meeting.** The member planning to attend would inform President and Treasurer.

Scholarships related to accreditation address only accreditation per member. I.E. - Would not cover ARA, AFM, RPRA and/or AACall for one member over time. The Kjerstad Member Scholarship Committee will administer the scholarship. Committee members are President, Past President, President-Elect, Treasurer, and one at large member appointed by the President. The at large member is appointed at the beginning of each president's new term.