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President-Elect
Allan Husby, ARA

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Geoff Oliver, ARA

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East River Breakfast
Scott Heimes

West River Breakfast
Perry Beguin

SDSU Relationships
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Allan Husby, ARA

Education
Jim Hollenbeck

Mentor
Ron Ens, ARA

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Appraisal Review & Ethics
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SOUTH DAKOTA CHAPTER
AMERICAN SOCIETY OF FARM MANAGERS & RURAL APPRAISERS
THE MOST TRUSTED RURAL PROPERTY PROFESSIONALS

12/2010

*Extending Our Members' Ability to Succeed
in Their Rural & Agriculturally Related Professions!*



DATE TO REMEMBER!

January 20-21 – Winter Education & Joint Meeting W/PA ASD
March 10 – West River Breakfast Meeting – 9 A.M.
Rapid City Marlin's Roadhouse Grill
March 18 – East River Breakfast Meeting – 9 A.M.
Sioux Falls Roll 'N Pin
June 16-17, 2011 – Fun Networking Event – Huron Brookings
July 11 thru 15 – ASFMRA Summer Education Week – Omaha
September 11-15 – Leadership Institute – Washington, DC
October 22 thru 28 – 82nd ASFMRA Annual Meeting – Scottsdale, AZ

PRESIDENT'S MESSAGE-REFLECTIONS

As I write my final President's Message, it seems normal to gaze back and look at what was accomplished during my opportunity to serve as the Chapter leader. Nope, it wasn't perfect and everything that could have been done, didn't always get done. On the other hand, at least from my perspective, our Chapter was successful in providing good support, education, networking, scholarships, and fun activities to benefit our members.

There were a lot of successes; in fact too many to try and mention. What I do reflect on as important; is that our good results were due to the combined efforts of many. Our members met together as committees and others small groups to challenge themselves and brainstorm the best possible ways to accomplish a task and benefit the membership.

They succeeded in breaking down large tasks into smaller parts so that each person could be successful at this piece of the puzzle. When all of the pieces were completed by individuals and re-assembled the result was good and a sense of accomplishment was shared by many. I often think of an old farmer friend whose favorite saying was "many hands make light work". His adage certainly applies in our Chapter.

As our Chapter moves forward into our next era, I hope that the members will continue their enthusiastic attitude and willingness to jump on board. I always felt as President, that I had good members support and willingness by member to share their gifts and talents to benefit the whole group.

Our new President, Officers, Board, Committee Chair and Members need that ongoing positive and proactive attitude to continue. If so, our Chapter will continue to flourish.

So, **Thank You** for the opportunity to serve. Best wishes and Happy New Year to all!

THE DANCE OF LIFE

Fr. Henri J. M. Nouwen

I have to learn to "steal" all the real joy there is, to steal and lift it up for others to see. Yes, I know that not everybody has been converted yet, that there is not yet peace everywhere, that all pain has not yet been taken away, but still, I see people turning and returning home. I hear voices that pray. In quiet moments of forgiveness, and I witness many signs of hope. I don't have to wait until all is well, but I can celebrate every little hint of the Kingdom at hand.

This is a real discipline. It requires choosing for the light even when there is much darkness to frighten me, choosing for life even when the forces of death are so visible, and choosing for the truth even when I am surrounded with lies. I am tempted to be so impressed by the obvious sadness of the human condition that I no longer claim the joy manifesting itself in many small but very real ways. The reward of choosing joy is joy itself... once you choose to claim the joy hidden in the suffering, life becomes celebration.

BY-LAW AMENDMENTS ON MEMBERSHIP MEETING AGENDA

In a December 13, 2010 communication, President Tom Jass communicated to members that the January 20th membership meeting agenda would include a vote on amendments by-laws. The proposed by-law changes were included in the communication to all members.

The vast majority of the proposed changes are word updates involving removal of references to "ASAC". The ASAC references had been added when ASF MRA had agreements with ASAC which now have terminated.

President Jass communicated the proposed changes to National with a copy of four by-laws showing proposed amendments. President Jass' summary of the response from National:

- National noticed a few items that we had missed that needed an update. Those items are now included in our proposed amendments.
- Our Chapter is a separate entity and we can write our by-laws as we wish without National approval unless it impacts National membership requirements or a few other things.
- We may choose to have an attorney review our by-law Chapter expense. President Jass feels the amendments are simple word updates and an attorney review is not necessary, but this decision will also be put to the membership at the annual meeting.
- National advised that they have added an additional membership classification: "Retired Lifetime". The "Retired Lifetime" classification was added at the fall 2009 National Board meeting in Denver. The dues have been set at a one-time payment of \$2,500. This "Retired Lifetime" has been added as a classification of membership in the proposed Chapter by-laws change.

LET'S HAVE A GOOD TURNOUT FOR CHAMBERLAIN MEETING!

A full schedule is set for the joint January 20-21, 2011 meeting of SDASFMRA and PAASD (Professional Appraiser's Association of South Dakota) at Cedar Shore Resort in Chamberlain. The, and PAASD is sponsoring new courses on Thursday. On Friday, the South Dakota Chapter will be the sponsor for one course and PAASD and Wyoming Chapter of Appraisal Institute is co-sponsoring one course. There will be four different offerings over the two events summarized below.

Thursday – January 20	Friday – January 21
<p style="text-align: center;">“The Lending World in Crisis – What Clients Need Their Appraisers to Know Today” (7.0 CE) Sponsored by PAASD Instructor: Rich L. Borges II MAI, SRA, GRI</p>	<p style="text-align: center;">“Thinking Outside the Form: Tools, Techniques, and Opportunities for Residential Appraisers” (7.0 CE) Co-sponsored by PAASD and Wyoming Appraisal Institute Instructor: Rich L. Borges II MAI, SRA, GRI</p>
<p style="text-align: center;">“Appraising Residential Properties in SD - Those Textbook Examples Don't Work What Does?” (7.0 CE) Sponsored by PAASD Instructor: Craig Steinley, SRA</p>	<p style="text-align: center;">“Current Environmental Issues” (8.0 CE) Sponsored by SDASFMRA. Instructor: Bernie Gehris</p>

Registrations As Of December 27:

- 14 in The Lending World in Crisis
- 33 in Appraising Residential Properties in SD
- 24 in Thinking Outside the Form
- 32 in Current Environmental Issues

SDASFMRA Chapter Membership Meeting: The SD Chapter will hold its annual membership meeting on Thursday evening. **The starting time will be 5:30 P.M.** This will give those attending the Thursday education offering time to take a breath and energize themselves for the meeting. The agenda will include financial report, update on committee activities/plans, amended bylaws vote, and elections.

Social: Following the meeting, the SD Chapter and PAASD will co-host a social from 7:00 to 9:00. The social will be open to members of the ASFMRA and PAASD, as well as others attending the education offerings on Friday. The SD Chapter Social will provide pizza from Cedar Shores for everyone and there will be a cash bar available.

Make your plans to attend this meeting of education and networking! Call Bev Luke at 605-716-9011 or email her bkluke@rushmore.com so you can be registered at the member price. You have until December 28th for “Early Registration” price.

DISTRICT UPDATE CALL FRIDAY DECEMBER 10, 2010

AGPROLINKSUCCESS:

AgProLink continues to grow and through the ASF MRA membership, Chapters, and Committees we continue to find new possibilities and uses for the program. One of the groups using AgProLink most successfully is the Editorial Committee. They are in charge of reviewing all of the manuscripts which are submitted for the ASF MRA Journal.

This is a very in-depth review process where each manuscript is sent to 3 different Committee members. Each Committee member must complete a review form outlining any comments and changes for the manuscript. All review forms are then reviewed by the Chairman and compiled for Committee review. Each manuscript goes through this process twice.

The Committee has found that by placing all the manuscripts and review forms on AgProLink, all information is readily available to the Committee members, the staff assisting with this process, and the Committee Chair. All the reviews are easily located when they need referenced by anyone in the process. Using AgProLink has cut down on the large attachments being sent via e-mail and everyone always has the most current document available.

On the District Level, we have seen success when District 7 Vice President, Mike Gibbons contacted each member within his District to help promote the Annual Meeting in Orlando. Mike was able to reach all Chapter members quickly and easily.

On the Chapter level, there have been many conversations taking place as to the best way to use AgProLink. Mid-South Chapter was very excited about the possibilities and various ways to use AgProLink. The Kentucky Chapter is also getting ready to be more active on AgProLink and their Chapter members have been involved already on an individual basis. They have had problems getting their membersto update their information.

National is working on marketing efforts to motivate membersto update their information and get involved on AgProLink. Other Chapter uses include recently the Montana Chapter had an update regarding FSA's new interpretation of the FOIA Section 1619. The National office has posted this information under the Montana library so members of the Chapter can easily referencethis information whenever they need it.

Members have been finding the Open Forum Discussion as a good way to request information and sharedata. You may have seen quite a few postings come through in the past month. Topics include Farrow to Finish Comps, Cell tower/billboard ground leases, Returnson Investment, and Type of Value and Report Structure.

The Education Committees are just beginning to find new ways to use AgProLink when developing course materials as it provides a private setting to store documents, documents are dataso the latest version is always available, it is easily accessible, and the history of changes are stored and can be referred back to if necessary.

Continued

DISTRICT UPDATE CONTINUED

If you have any questions on AgProLink, please contact Members commented that they like the logo. In next AgProLink to promote it and also explain what then this is.

act any staff member for assistance. E-Newsthereneedstobe information on amemeansandwhatthevision/focusof

CHAPTER MEETINGS – DVP’S AND OTHER LEADERSHIP ATTENDING:

After the holiday season, there is a rush of Chapter Meetings and educational offerings. DVP’s in each District would like to attend and be willing to attend the Chapter Meetings in their Districts. They will have a PowerPoint that provides information on what is happening on the National level and throughout the organization. Please take sure your DVP and/or National know of your Meetings. This is a great way to communicate.

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CHAPTERS SUPPORT AT ANNUAL MEETING IN ORLANDO:

Thank to all the Chapters for your support of the recent Meeting in Orlando. Our Chapters provided over \$6,000 in financial support. California Chapter donated \$750 for a Trade Show Drawing which was an iPad, Indiana Chapter donated \$500 for AV support, Iowa Chapter donated \$1,000 for the Opening Reception Honoring Newly Accredited, Kentucky Chapter donated \$500 for the Opening Reception Honoring Newly Accredited, Minnesota Chapter donated \$1,500 for speaker Dr. Elywnn Taylor, Nebraska Chapter donated \$1,000 for the Opening Reception Honoring Newly Accredited, North Dakota Chapter donated \$1,000 for the Silent Auction, and the Ontario Chapter donated \$250 for Registration gifts. The Florida Chapter donated the Barbeque, program planning assistance, decorations for stage, and so much more.

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Some great opening events sponsored by your host Chapters over the past couple years include starting in San Diego with a poolside reception, San Antonio with the Barbeque at the Aggie Club Building, and Denver at the National Western Stock Show Complex. This year there was the Florida Chapter Barbeque at the Youngs’ Barn. This was a beautiful setting, pulled pork barbeque, fresh corn and so much more which was all donated by the 18 members of the Florida Chapter.

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Every Chapter was represented in Orlando. The Texas Chapter, Northeast Chapter, and Mid-South Chapter all had 15 attendees each. The Minnesota and Nebraska Chapters had 16 attendees each. Illinois Chapter had 24 attendees. Iowa Chapter had 41 attendees.

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Based on Chapter membership numbers and attendance, the Chapters bringing in the highest percentage of their members are: Iowa – 23%, Northeast – 27%, Florida – 28%, and Ontario Chapter – 33% of their membership.

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Continued

DISTRICT UPDATE CONTINUED

CHAPTER AUCTION DONATIONS FOR 2010 AND AUCTIONS SUMMARY:

There were 17 Chapters that donated items to the Auction this year. Out of a total of 32 Chapters, that is more than half the Chapters making donations. Donating Chapters included California, Colorado, Illinois, Indiana, Iowa, Kansas, Kentucky, Minnesota, Montana, New Mexico, North Carolina, Northeast, Ohio, Oregon, South Dakota, Washington, and Wyoming. There were 15 companies whom made donations and 21 members made donations.

Last year in 2009, Scholarship to bring members to Michele Stockman. Total of \$1,110 was raised last year for fantastic applicants. The Education Foundation was asked for some additional money for a recipient and the Foundation provided this year. The main recipient for the Orlando Annual Meeting was James Jones from New Mexico. He was able to attend the Meeting with his family due to this Scholarship. Later, Eric Wilkinson was the winner of the Wii for the highest score this year just as he was last year. He donated the Wii to Jones' family. This year more money was raised for the Scholarships.

Thank you to all Chapters, Companies, and members for your donations and participation. You are the reason this event is so successful. You are

ORLANDO 2010 ANNUAL MEETING SUMMARY:

Orlando was another very successful Meeting. The Trade Show was sold out. Great support was received from vendor companies who provided outstanding financial and program support. There were over 400 people in attendance. The hotel was great with good food, good service, and nice layout for the Meeting with everything close together and easy access.

Quality speakers including Jason Henderson from the Federal Reserve Bank, Jill Bergon Workplace Strategies with all the various generations now working together, John Lawrence from Iowa State University gave an overview of the red meat sector, Pierce Jones from the University of Florida spoke on Carbon Footprint & Development Issues, Steve Elmore from Pioneer provided information on the major factors influencing agriculture, Dr. Elywnn Taylor from Iowa State University spoke on the crops and the changing climate, and the Keynote Speaker Bruce Vincent from Montana gave a great closing talk that really hit home with the attendees. Very positive comments on the surveys from all the attendees and exhibitors have been received.

Looking forward to next year's Annual Meeting in Phoenix, Arizona the last week of October. Working on the program now, trying to bring in a new wide area to continue to improve the Annual Meeting. Hoping to have some information out the membership within the next couple months.

Continued

