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SOUTHDAKOTACHAPTER 8/2010
AMERICANSOCIETYFARMMANAGERS&RURALAPPRAISERS
THEMOSTTRUSTEDRURALPROPERTYPROFESSIONALS

*Enhancing Our Members' Ability to Succeed
in Their Rural & Agriculturally Related Professions!*



DATESTOREMEMBER!

September9-WestRiverBreakfastMeeting-9A.M .
RapidCityMarlin'sRoadhouseGrill
September12-16-LeadershipInstitute-Washingt on,DC
September17-EastRiverBreakfastMeeting-9A.M .
SiouxFallsRoll'N Pin
September22-SDSUScholarshipBanquet-Brookings
October7-ChapterBoardMeeting-OSTOffice-Ra pidCity
November1-SDSUCareersDay-Brookings
November1thru4-81stASFMRAAnnualMeeting-Orlando,FL
January20-21-WinterEducation&JointMeetingW/PA ASD
June16-17,2011-SpecialChapterEvent-Huron/ Brookings
July11thru15-ASFMRASummerEducationWeek-Om aha
October22thru28-82ndASFMRAAnnualMeeting-Scottsdale,AZ

PRESIDENT'SMESSAGE

Ijustreadthe“draft”versionofthismonth’sNew sletter.AllIcanthinkofis **wow!** Thismonth’snewsletterispackedwithinformation aboutactivities beingplannedandexecutedbyour **members**. AsIreadthroughallofthose activities,Icouldn’tthelputthinkofourChapte r’sMissionStatement:

Enhancing Our Members' Ability to Succeed in Their Rural & Agricultural Related Professions!

It’sagreatmissionstatementandyouaremakingi thappen.

Please note on the “Dates To Remember”, that the next Board Meeting is coming up soon, October 7th in Rapid. As always your officers and directors will be meeting to conduct, plan and strategize the Chapter’s business. We are always interested in and in fact actively soliciting **member** input. Please take a few minutes to call or email myself for any share your ideas, thoughts or dreams. Whether it’s something that we already do or projecting a whole new idea, your input is always welcome.

Member Ron Rucker has his surgery as discussed in last month’s article scheduled for August 30th. Please keep him in your thoughts and prayers. Ron says the recovery period is expected to be about 6 weeks, so don’t hesitate or call or email him once in a while. Your communication will give him something to do and may just be well appreciated by his wife too.

SPECIAL 2011 EVENT PLANNING CONTINUES

There is a lot of activity happening behind the scenes to organize and coordinate the June 2011 event. Planning is off to an early start; however, there is much work left to do. Committees involved with planning and organizing include Education, Social, and SDSU Relationships, as well as other chapter members. A first committee conference call to discuss planning and progress is scheduled for September 15th.

In early August, President Tom reported that Monsanto agreed to provide a \$1500 sponsorship for the Special June 2011 event. Way to go Tom!! This will help immensely in covering expenses for the event.

Because the event will be offered to chapter members at no or minimal cost except for lodging expense. ...it need to be reinforced that attendance to the event is being restricted to chapter members and spouses and invited SDSU representatives. Prospective members need to join the chapter in order to attend the event.

When you think about the 2011 Event... think of these **two words**, and **one phrase** :

FUN & NETWORKING

"Yes... I will attend"

The following is a summary of general objectives for the event's planned agenda:

Objectives:

- Use good chapter financial position to give back to members with a special fun and networking event.
- Enhance networking opportunities among members and SDSU representatives.
- Increase West River membership participation in the SDSU Network Event.
- Enhance spousal relationships with other chapter members and their spouses.

What: Gathering of chapter members, spouses, and SDSU representatives.

June 16, 2011:

- Bus leaves from Rapid City at 7 a.m. for West River members.
- Bus leaves from Brookings about 12:30 p.m. for SDSU representatives and East River members.
- Afternoon tours in Huron area
 - Dakota Provisions Turkey Processing Plant—This is the first full-line turkey facility constructed from the ground up since the late 80's. Early in 2006, Dakota Provisions began manufacturing and producing pre-sliced ready-to-eat meats, poultry, and protein products.
 - Riverside Hutterite Colony—Learn about the Hutterite culture and modern agricultural farming practices. Riverside is also involved with the Spring Point Project. Spring Point is a 501(c)3 nonprofit organization partnered with the Schulze Diabetes Institute at the University of Minnesota. Spring Point Project is producing a sufficient supply of pigstomies leading to a cure for diabetes.
- Chilean Barbeque Social hosted by Jorge Vicuna and Social Committee.
- Buses return to Brookings after BBQ.
- Lodging at hotel in Brookings for traveling members.

Continued

SPECIAL 2011 FUN NETWORKING CONTINUED

June 17, 2011:

- Breakfast session with keynote speaker Lynn Tjeerdsma, Assistant Deputy Administrator of Farm Programs in Washington D.C. and SDSU department updates.
- Tours at SDSU-NARCL (North Central Agricultural Research Laboratory-bug lab) and new Seed Lab.
- Adjourn and box lunch at about 1:30 p.m.
- Bus departs for return trip to Rapid City.

Key Member Assignments Include:

- West River "Fun Bus" Committee - Loy Mathes, Dave Baker, Ryon Rypkema
- East River "We have fun too Bus" - Jim Hollenbeck, John McMahan
- Thursday Night Chilean Barbeque - Jorge Vicuna, Craig Sommers, Jack Davis
- Huron Tours - Jim Hollenbeck
- Continuing Education Credits - Ordean Eddy, Jim Hollenbeck, John McMahan
- Thursday Evening Lodging in Brookings - Brian Gatzke
- Friday Morning Breakfast Arrangements - Brian Gatzke
- SDSU Tours - Jerry Warmann
- Friday Box Lunch Arrangements - Larry Janssen
- Friday Morning Possible Spouse Activities - Brian Gatzke, Larry Janssen, Jerry Warmann
- Monsanto Sponsorship - Tom Jass

Exact registration details for chapter members, SDSU representatives, and spouses will be communicated after additional planning details are developed.

Put the dates on your calendar and PLANT TO ATTEND THIS FUN NETWORKING Event (event title from now on).

SDSU SPRING APPRAISAL CLASS WILL HAVE EXTENSIVE CHAPTER SUPPORT

Plans were recently developed for the spring appraisal class and the course will have involvement and support from several chapter members.

Academic member Larry Janssen will again be teaching the course with Plant Science Professor Dr. Doug Malo.

John Widdoss and Mark Elder have agreed to provide student access to the AgWare database for the class.

Last spring, the SDASFMRA board approved providing a 6-month subscription to Agri-Data for the class. Jim Hollenbeck contacted Agri-Data and Agri-Data has agreed to provide this subscription at no cost to the chapter.

Paul Reisch will be guest speaker at one class visit with students about skills needed for a real estate appraisal career, career opportunities in real estate appraisal, an overview of South Dakota appraiser certification program, a brief Uniform Standards overview, ASFMR orientation including the chapter scholarship opportunity at SDSU, and the appraisal relationship to agricultural lending at Farm Credit Services of America.

Allan Husby is helping line up a farm for the class' appraisal project. Brian Gatzke and Paul Reisch will provide comparable sales to the appraisal project farm. Brian Gatzke will sit in on the Wednesday afternoon classes and help with lab work.

These activities by chapter members will enhance the student experience in this class exposure to the appraisal profession, and hopefully, spark interest with some students to consider appraisal as a career.

MEMBERPROFILEISJESSEBALL

Describe your experience and education related to the property professional field (appraisal, farm management, consulting, academic relation).

I grew up in rural South Dakota, the big city of Woonsocket. While in high school I helped out on a family owned operation that had about 10,000 acres and 1,000 head of cattle. At the time I had no idea what I wanted to do, but I thought working with agriculture would be fun and rewarding.

I graduated from DWU with a degree in Business Administration in 2004, and since joining Farm Credit Services of America I have completed A101, A102, A301, and 15hr. USPAP.

Describe what has led you to becoming a chapter member of the South Dakota ASFMRA and why you remain a member, if a member for a number of years.

I joined ASFMRA to become more familiar with the appraisal industry and the members of the society. As someone who is working on becoming Certified General, I have learned there is no better company than those members of the ASFMRA. The Society provides excellent educational opportunities and a network of appraisers/farm managers for nonstop learning.

Describe personal background items that would be of interest to fellow chapter members (e.g. family, ethnic heritage, other communities lived, other jobs/careers, main hobbies or interests).

I grew up in Woonsocket where I participated in all sports that were offered. We didn't have golf. In 2000, I graduated for Woonsocket High and headed down the long road to Mitchell where I enrolled in Dakota Wesleyan University. While at DWU from 2000-2004, I was part of the Tiger Men's Basketball team and also on the Football team my first two years.

After graduating from DWU, I moved to Sioux Falls in Armstrong, Iowa and attended USD for Dental Hygiene. When I meet my wife Lindsey. Lindsey grew up in Sioux Falls, and 4 months ago were blessed with a beautiful son named Cooper.

Previously I worked for US Bank as a personal loan officer before coming to work for FCSA as an Appraisal Sales Specialist in March of 2009. I am currently working towards becoming Certified General through ASFMRA education.

I enjoy all sports, amateur baseball, league basketball, archery hunting for deer, but since I got my dog (German shorthair pointer) I have very much enjoyed pheasant hunting. My first love is



Continued

MEMBERPROFILECONTINUED

Describe a few memorable or unique experiences in your life.

I had a unique opportunity to travel to Australia and play basketball in high school. During the summer before my senior year, I was invited by Coach Munse of Mitchell to travel to Australia and Hawaii for basketball tournaments. We stayed on the Gold Coast and played in a 5-day tournament where I experienced many things... the Sydney Olympic Site before it was used for the games, koala bears, and kangaroo burgers. After the 5 days of basketball we travel back toward the US of A and stopped in Hawaii for a 2-day vacation. For those of you who like to travel via Air, the flight from LA International to Sydney was 15 hours and 40 minutes.

I also will never forget tagging calves after school in the freezing rain.

TWO SOUTH DAKOTA CHAPTER MEMBERS ATTENDING LEADERSHIP INSTITUTE

President Tom Jass and Norm Edwards will both be attending the 2010 Leadership Institute September 12, 2010 through September 16, 2010 in Washington, DC.

Tom Jass is representing South Dakota and farm managers with registration help as part of the Kjerstad Memorial Scholarship program. Norm Edwards has been chosen to represent the Arizona Chapter and appraisers.

The conference offers attendees a unique opportunity to enhance leadership skills and gain useful tools to apply to one's professional life by getting a birds-eye view of four government inaction.

Managers Agenda (Sunday/Monday/Tuesday):

Chesapeake Farms is a 3200-acre farm owned by DuPont but with an environmental easement granted to the state to prevent development. It is a demonstration farm and wildlife management area that exists in an environmentally sensitive area along the Chesapeake Bay.

Farm manager participants will tour the farm and learn how this property is used to educate legislators and agency personnel on good agricultural stewardship and wildlife habitat management. Participants will see how DuPont has developed the farm to enhance the use for farming, hunting, wildlife viewing, and recreational opportunities. Dupont/Pioneer Spendors for the Sunday and Monday portions of the Farm Manager Program include Lonnie Smith, Dan Kallam & Pat Tomlinson.

On Sunday afternoon time will be spent at Chesapeake Farms learning about and observing various activities on the farms such as the managed deer hunting program, wildlife habitat and recreational enhancements.

Dinner Sunday night will be in the town of Rock Hall, MD, overlooking the Chesapeake Bay at Waterman's Crab House. There will be an opportunity to meet a local farmer who operates a 12,000-acre farm raising a variety of crops. He will discuss how the Chesapeake Bay area is affected by modern farm practices and why it has become such an environmentally sensitive area.

Continued

LEADERSHIP INSTITUTE CONTINUED

Managers will stay overnight and have Monday breakfast at Chesapeake Farms. The first half of the morning will be spent learning about the issues relating to the agricultural & environmental impact on the area surrounding the Chesapeake Bay. Mid-morning managers will leave for Washington, D.C. arriving at The Liaison Hotel Capitol Hill in Washington, DC.

Monday afternoon will include meeting with key Pioneer Hi-Bred International management—Judd O’Connor, VP of North American Sales-Pioneer, John Soper, VP Crop Genetics Research & Development Pioneer and Jim Borel—VP Ag and Nutrition—DuPont (tentative). Dinner Monday evening will be off site with Pioneer Hi-Bred International with a supper cruise on the Potomac River with a night view of the monuments.

On Tuesday farm managers have Advocacy/Communications Training and a visit with Julie Manes, DuPont Government Relations regarding issues of the day.

Appraisers Agenda (Sunday/Monday/Tuesday): On Sunday appraisers will meet at noon in hotel lobby for sightseeing of Washington sites and general orientation to the area followed with evening dinner together. Monday will be a day of appraisal related speakers & visits at the Farm Credit Council building followed by dinner out as a group. Tuesday will be another day of appraisal related speakers & visits at the Farm Credit Council building.

Managers & Appraisers Agenda (Tuesday evening/Wednesday/Thursday):

On Tuesday evening, farm managers and appraisers will have dinner together at the Liaison Capitol Hill with a 7:30 p.m. session with Stephen Frerichs, ASFMRALobbyist. Stephen Frerichs will provide some pointers on being successful with visit to representatives.

On Wednesday, participants will have breakfast with congressional representatives or with congressional representatives at their offices. That morning participants will hear various industry speakers. In the past speakers have included:

- Craig Jaegger, House Agriculture Chief Economist
- Brad Karmen, FSADeputy Administrator
- Susan Keith and Christy Seyfert, Senate Agriculture Committee
- Sally Erickson, Program Associate Director for Natural Resources and Science and the NRCS Appraisal Chief.

Noon lunch will be with Commodity Representative (corn, soybean, cattle, cotton, wheat & rice).

In the afternoon, participants will have individual meetings on the Hill with their Senators or Representatives. Participant schedule meetings in advance. Purpose of these visits is threefold:

- 1) Let them know what the ASFMRALobbyist is and how we represent;
- 2) Cover one or two issues as time permits
- 3) Make contact with their person who handles agricultural issues for future follow-up.

Thursday will involve various industry speakers related to budget and rule making with a 1 p.m. wrap-up session before participants depart.

Both Tom and Norm urge members to voice issues with them that they might address as part of the conference.