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Scott Heimes

West River Breakfast
Perry Beguin

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& Mentor
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Marv Siebrecht

Ag Lender's Conference
Terry Leibel

Education Foundation
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Education
Ordean Eddy

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Appraisal Review & Ethics
Jerald A. Hulm, ARA

Scholarship Fundraising
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SOUTH DAKOTA CHAPTER 4/07
AMERICAN SOCIETY FARM MANAGERS & RURAL APPRAISERS



*Enhancing Our Members' Ability to Succeed
in Their Rural & Agriculturally Related Professions!*

DATES TO REMEMBER!

2007

- May 10 - West River Breakfast Meeting (9 A.M.)
Russell Wyatt's Home – Hot Springs
- May 10 - Assessor's Conference Jewelry Drawing - Aberdeen
- May 17 - Chapter Board Meeting - Brookings
- May 18 - SDSU Breakfast – Brookings
- June 10-13 - Ag Lenders' Range Camp – Timber Lake
(separate e-mail details)
- July 11-13 - MN Summer Appraisal Course & Tour - Duluth
- September - Joint Education Seminar W/ Wyoming Chapter - Sheridan
- Fall - Ag-Bio Scholarship Banquet in Brookings

2008

- January 23-25 – Winter Education & Joint Meeting W/PAASD – Mitchell
- Feb. 16-23 - ASFMRA Meeting w/ ASAC & NAICC in Seattle, WA

July 18-25, 2009 – International Farm Management Conference in
Bloomington, Illinois co-hosted by national ASFMRA and Illinois ASFMRA

PRESIDENT'S MESSAGE

I was at meetings in the Black Hills, at the end of last week and we had some rain. Rain is falling as I write this and we had 2 inches over the week end. All that rain fall should get every thing started, if it can get it planted. Only April, but we see few acres planted in this area. The farm managers are probably getting anxious to see a growing crop.

Board meeting is scheduled for Brookings on Thursday at 3:00 before the breakfast meeting on Friday at Brookings. Any items the membership would like the board to consider, please forward to a board member so we can get it on the agenda.

It is interesting to watch the land sales and the new stronger prices. I work in both South Dakota and Nebraska. Irrigated sales in the hills of Nebraska sold for over \$4,400 an acre. Pasture in South Dakota has sold for \$1,150 an acre. Dry land crop is selling for over \$3,500 an acre. We still see a few investors in the market, but they are more selective and are not pushing the values as much as the producer.

Continued

PRESIDENT'S MESSAGE CONTINUED

Ordean and I met with part of the Wyoming education committee and have the wheels rolling in regard to the fall meeting that they are planning. It is likely to be in Sheridan early September. The education offering is being researched at this time. Anyone who has any special interests or requests that would make an interesting education offering, bring it forward. Ordean does a great job getting offerings placed before us, but we are always looking for topics that are timely and make good class subjects.

We are fortunate to have Farm Managers in our chapter, who provided services to the State of South Dakota for a number of years. This month two were recognized as members of American Society for 15 years, Jorge Vicuna and Paul Sickler. Allan Husby is recognized for his 5 years as a member in American Society from the appraiser venue. Our congratulations to each member and thanks for their years of support.

MONSANTO WILL SPONSOR MAY 18TH SDSU BREAKFAST MEETING

Active public relations are a part of achieving our chapter mission. As a part of the chapter's active public relations efforts, we will be inviting South Dakota State University (Geography, Extension, Economics, Animal Science, Dairy Science, Plant Science, and SDSU Foundation) representatives to join us for breakfast on Friday May 18th for our member breakfast meeting at 9:00 a.m. in Brookings.

This will give chapter members an opportunity to:

- Provide an interesting and educational program for those attending.
- Interact with various SDSU extension and academic personnel that have contributed in recent years or can contribute in the future to our achieving our chapter mission through education and networking.
- Share chapter education activities over the past year and plans for the future.
- Discuss University resources and possible programs for future education offerings.
- Discuss needs of students desiring to enter the rural appraisal, management, and consulting professions including scholarship opportunities and networking opportunities with those in these professions.

The breakfast is scheduled for Friday May 18th in Brookings at 9:00 a.m. at the SDSU Foundation building conference room T3-A (big conference room on the top level of the building). Through the support of affiliate member Bruce Magnus, Monsanto will sponsor the breakfast for the chapter.

We have confirmed program speaker Secretary Jeff Vonk of the SD Game, Fish, and Parks. Secretary Vonk will speak to us regarding GF&P goals, fee hunting potential, Walk in Area lease fees, land management issues, and landowner / hunter issues.

Members are encouraged to attend and support the chapter public relations efforts. Please mark your calendars to attend! A follow-up letter will be sent to members the first part of May requesting RSVP from members.

KJERSTAD MEMORIAL RAFFLE READY TO GO

At the Atlanta national meeting, our members were provided with dollars to purchase items from the education foundation to bring home and raffle to raise funds for SDSU scholarship as a memorial for Jerry Kjerstad. Those items were a wood duck and disc carving.



In the past two months SDSU Scholarship Fundraising Chair Brian Gatzke and his committee (Kent Rasmussen, Gary Carstensen, Geoff Oliver, Tipp Hamilton, Jorge Vicuna, Shawn Weishaar, Russell Wyatt) have finalized plans for the raffle including ticket layout and format. Tickets will be ordered soon.

Raffle Summary:

- Tickets printed in package of 10 per booklet. There will be 50 books (500 tickets).
- The fee structure is to sell one ticket for \$5.00 and one book of ten tickets for \$40.00
- Plans are to mail each member a book. However, selling the tickets is voluntary. **Members who do not wish to receive a book should communicate this to Brian Gatzke bgatzke4@brookings.net).** Tickets will be mailed out next month.
- Tickets will be numbered and registered to each member that receives the tickets to sell.
- September 2007 Seminar Drawing date, winner does not need to be present.

Three Confirmed Prizes are:

1. Carved Wooden Duck
2. Carved Steel Plate Pheasant Hunter Wall Hanger
3. Nature Print

The Scholarship Fundraising Committee is interested in additional prizes to increase participation and interest. If any member has an item that is a print or unique gift idea that you wish to donate, please let us know ASAP. The more diverse the prizes are, the more participation.

Ticket stubs and money are to be returned to Brian Gatzke, 222-Fifth Avenue, Suite 101, Brookings, SD, 57006. Checks are to be made payable to SD Chapter ASFMRA. The funds will then be sent to our Treasurer for deposit.

If any member has questions or concerns, please contact Chair Brian Gatzke at (605)692-9445 or email to bgatzke4@brookings.net.

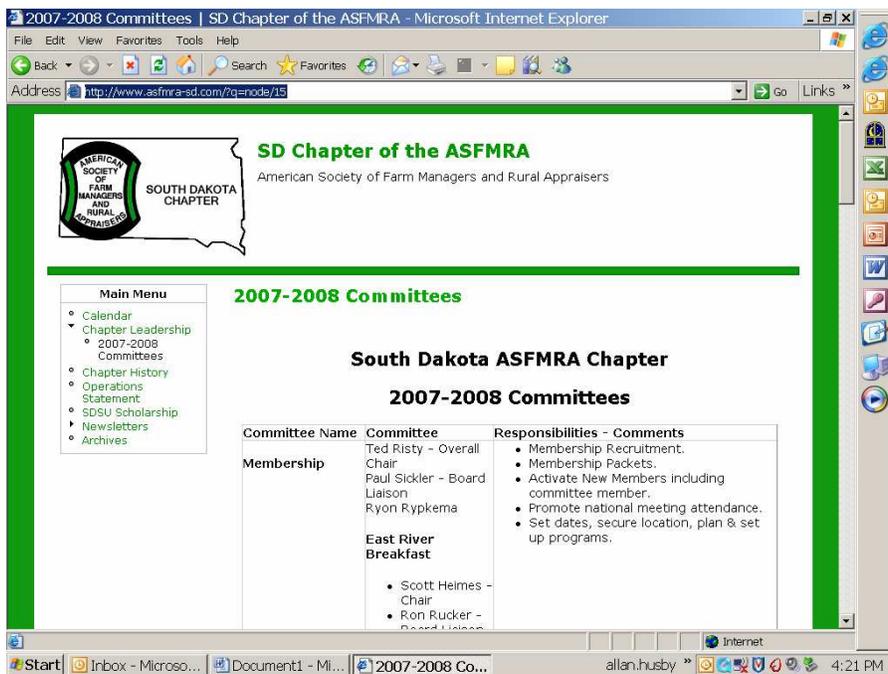
CHAPTER WEB PAGE UPDATE by Technology Chair Allan Husby

I thought it was time to bring you up to date on plans for the Web page and what progress has been made to develop the Web Page. Hopefully, most of you have at least looked at the Web Page – <http://www.asfmra-sd.com/>.

Thanks primarily to Mark Elder, we have developed the basic items to the Web Page. The Web Page includes the Calendar of Events, Chapter Leadership, Chapter History, Operations Statement, Basic SDSU Scholarship Information, an archive of the Monthly Newsletters, and an Archive of the Web Page.

In March, President Ron Rucker and I had a conference call with Mark to learn how to Edit the Web Page. This enables Ron and me to make updates and changes but rely on Mark for the primary structure. Ron or I will be able to post any “newsflashes” such as the upcoming raffle so that will stay on the main page for a period of time. I have also edited the Calendar as needed, along with names to the Leadership posts.

Also note that Mark has added the committee assignments and their duties. That page can be used as reference to find who members of each committee are without having to search through your files. This can also be edited from year to year. The committee info is opened by clicking on the Chapter leadership tab as noted below in a copy of the page:



The screenshot shows a Microsoft Internet Explorer browser window displaying the website for the SD Chapter of the ASFMRA. The page title is "2007-2008 Committees | SD Chapter of the ASFMRA - Microsoft Internet Explorer". The address bar shows "http://www.asfmra-sd.com/?q=node/15". The website header includes the ASFMRA logo and the text "SD Chapter of the ASFMRA American Society of Farm Managers and Rural Appraisers SOUTH DAKOTA CHAPTER". A main menu is visible on the left, with "2007-2008 Committees" selected. The main content area is titled "South Dakota ASFMRA Chapter 2007-2008 Committees" and contains a table with the following data:

Committee Name	Committee	Responsibilities - Comments
Membership	Ted Risty - Overall Chair	<ul style="list-style-type: none">Membership Recruitment.Membership Packets.Activate New Members including committee member.Promote national meeting attendance.Set dates, secure location, plan & set up programs.
	Paul Sickler - Board Liaison	
East River Breakfast	Ryon Rypkema	<ul style="list-style-type: none">Scott Helmes - ChairRon Rucker - Board Liaison

In the near future, a couple of contacts will be posted as email forwards. These will be to contact the Chapter President and the Chapter Board. Mark and I have discussed the listing of email addresses and links. Some caution has to be used so the email addresses do not become targets of spammers.

Continued

WEB PAGE UPDATE CONTINUED

We're looking to keep the links only to those links that are unique to issues of the Chapter. They will include a link to the National site and member directory. At present we are going to await the National office launching a new Web Page and then make these links once this new Web Site is in place. That is to take place in May.

Probably the biggest challenge to the Web page is deciding what all should be on the web site, so I would welcome any ideas from the members on what you would like to see on the web page. From that point, we would have to decide if it is do-able. Also, please forward any information to Mark or myself that you feel needs to be added to any categories already on the Web Page.

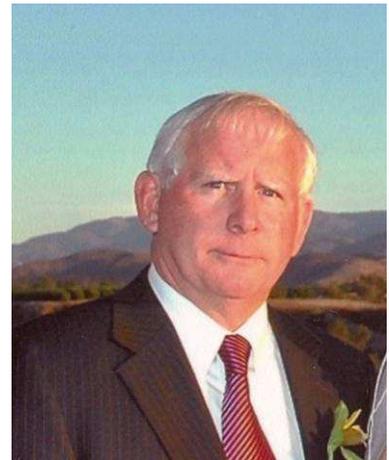
The Web Page was started with the idea that it would be a work in progress and it likely always will be a work in progress. Hopefully, the members will find it a useful reference and tool.

MEMBER PROFILE IS TERRY HOBSON

Describe your experience and education related to the property professional field (appraisal, farm management, consulting, academic relation).

My main experience in the past was working with different chapters of the ASFMRA and the NAICC, representing NK Brand seeds at state and national functions. Great group of professional people who care about their profession and people they work with.

Since my position was eliminated with the NK Brand of Syngenta, I obtained my real estate license in Iowa and have my license with Farmers National Company. It goes to show you that "mature" dogs can go back to school. I have also started working with NC+ Hybrids in Iowa. Part of my job with NC+ Hybrids will be working with farm managers and crop consultants.



I have kept my membership with the ASFMRA even when I was not calling on farm managers as I think both the state and national organization have a lot to offer, not only in training but in good information for the agriculture industry.

Describe what has led you to becoming a chapter member of the South Dakota ASFMRA and why you remain a member, if a member for a number of years.

I became a member while working with the NK Brand of Syngenta, because I liked the friendly members of the South Dakota chapter, both on the state level as well as involvement in the national level. State meetings in Brookings as well as joint state meetings with Minnesota and the summer meeting in Sioux Falls, really supported my feelings to keep my membership after NK left me.

Continued

MEMBER PROFILE CONTINUED

Describe personal background items that would be of interest to fellow chapter members (e.g. family, ethnic heritage, other communities lived, other jobs / careers, main hobbies or interests).

I grew up in Southwest Iowa, Oakland, Iowa. I was active in FFA and 4-H. After graduation I went to Iowa State University, Ames Iowa and received my Bachelor of Science in Ag Education with Business option.

I then went to the University of Nebraska at Lincoln, NE. and got my teaching certificate. My student teaching was done at Rock County High in Bassett, NE. I taught Vocational Agriculture in the Stuart-Menlo school district followed by teaching Vo Ag at Oakland, IA.

I then started teaching Veterans Farm Management at Iowa Western Community College in Council Bluffs, IA, at night as well as starting with Northrup King Company. My time with NK saw many mergers and new names / owners over the 31 years with what became NK Brand of Syngenta.

I was able to see agriculture all over Iowa as well as the Midwest and the West. We lived in Belmond, IA, Ames, IA, Fresno / Clovis, CA. Longmont, Co. and back to Ames, Iowa while with NK. The time as the Western area manager allowed an "Ag guy" from the Midwest to see agriculture in a new light. Corn is a rotational crop in the West, and soybeans are almost non existent west of the Rockies.

During this time I married my wife Jerri (from Wayne, NE) of 36 years and we have two children. Heather is located in Colorado as an FBI agent and our son John and his new bride Mary live in California.

Agriculture has been an important part of my life and I have enjoyed being part of this great business as well as meeting many new people.

My hobbies have been agriculture, Masons, Lions and gardening/yard work. I was going to say golf, but some of you have golfed with me and can see I still have a lot of work to do or "is a work in progress". I have also enjoyed collecting toy tractors in the past.

Currently I am a Board of Trustees member for the Iowa 4-H Foundation. 4-H and FFA were really good to me in my youth and I want to give back to them as time allows.

Describe a few memorable or unique experiences in your life.

The state and national meetings of the ASFMRA, NAICC, Commodity Classic, Farm Progress Show, Husker Harvest Days and World Ag Expo, in California all hold special memories for me. I really enjoyed being part of these meetings, sponsoring ag events and meeting so many great people who believe in agriculture as a profession.

The wedding of our son and his new bride, Mary, this past fall in California is also a very memorable time as well as the day our daughter graduated from the FBI Academy and got her FBI agent credentials are all very personal memorable times in both Jerri and my lives.