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West River Breakfast
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SOUTH DAKOTA CHAPTER
AMERICAN SOCIETY FARM MANAGERS & RURAL APPRAISERS

9/06



*Enhancing Our Members' Ability to Succeed
in Their Rural & Agriculturally Related Professions!*

DATES TO REMEMBER!

2006

- Nov. 7-8 - Chapter Board Meeting - -- Rapid City
- Nov. 8 - Member Lunch With Board of Directors- Rapid City
12:30 p.m. at Rushmore Holiday Inn
- Nov. 17 - East River Meeting – Special Tour Planning Underway
– Details Next Month

2007

- January 17-19 – Winter Education & Joint Meeting W/PAASD – Mitchell
- Feb. 14-17 - ASFMRA Annual Meeting w/ ASAC & NAICC in Atlanta, GA

July 18-25, 2009 – International Farm Management Conference in
Bloomington, Illinois co-hosted by national ASFMRA and Illinois ASFMRA

PRESIDENT'S MESSAGE

Your South Dakota Chapter will be holding a board meeting the 7th and 8th of November in Rapid City. If anyone has thoughts or ideas that they would like the board to address, please let anyone on the board know so that we can get them on the agenda. This will be a checkup meeting on what has happened in the past year and also a planning session for the board and new officers as we move into 2007 and beyond.

Along that line, for those of you interested in being more involved, the board will have vacancies needing to be filled. If you or someone you know has an interest please step forward. This chapter is a volunteer organization and needs your support in order to move forward.

OK, get ready....here I go into my entertaining, interesting and informative part of my message. Hang on it's a wild ride.

I did something this past month I've not done for more than 10 years. A resume!! How many of you have actually completed a resume during the past year, five years, ten years or ever?

We tend to think or at least I did, "Why should I do a resume?" So your 100% happy in your career, your 100% satisfied with what you are doing? Your family is 100% satisfied with the profession you are an integral part of, why do a resume?

Continued

PRESIDENT'S MESSAGE CONTINUED

I started my resume with all those thoughts and many others running through my mind. "I'm too busy." "I'm an engaged employee." "I'm not looking for a new position." I know who I am; I don't need it on paper." And then that little voice inside my head started talking, yelling actually. "You're not that busy, you're engaged, not married, maybe you need a new position and do you really, really know who you are?"

Sooo, I did the resume. I took the time and found out I was engaged. I also realized that while not looking for a position, positions are looking for you. And a real shock...I didn't know who I was. OK so I know who I am as far as, I love steak and enjoy sipping Crown Royal, but who I am as far as education was a shock.

Stick with me now I'm going to tie this up. Part of doing my resume had to do with my education, more succinctly, my appraisal education. What I found is that I have attended somewhere around 30 seminars varying from a few hours long to others lasting more than a week, over the course of 13 years.

This little exercise did a couple things for me personally. It made me feel good about how much time I've invested in learning and keeping abreast of what is happening in my career. Warm fuzzy feelings are a good thing. Secondly, I realized that I spend more time keeping abreast and participating in my career.....than I do my family.

Date: 22nd of September

Location: Jasper fire area, northwest of Custer, SD

Weather: 33 degrees with light rain and snow, north wind

Purposes: Gather 200 pair of cattle

Outcome: 2 men horseback with 8 year Cody, my son, horseback brought in 159 of the pair, through rough terrain, covering roughly 6 to 8 miles in 4 hours, gathering, holding, regathering and pushing to the corrals.

Realization: Sure glad I did a resume...warm fuzzy feelings happen when it's snowy and 33 degrees.

So, pour yourself into work, but take time to pour yourself out. The Black Hills of South Dakota are a great setting for emptying your work tank.

WEST RIVER BREAKFAST MEETING

Five chapter members (David Baker, Russ Wyatt, Wade Buck, Kent Rasmussen, Perry Beguin) from West River attended the breakfast meeting at the Windmill Restaurant. This is a change from the past year as the meeting place had been the Rodeway Inn. We will continue to use the Windmill for the upcoming meetings.



Informal discussions were held on how the industry has changed over the years. Russell Wyatt provided information concerning the DM&E and the proposed line crossing through western South Dakota.

Russell is on the advisory board working with the DM&E and landowners in the area. At the end of the meeting Russell said he felt like he dominated the meeting. Each member assured Russell they enjoyed listening to and learning from his stories. While the agenda was not planned and informal, we want to thank Russell for sharing his knowledge and experiences. For those of you unable to attend, you missed a good one.

The next West River meeting will actually be a lunch with the chapter board on November 8th. Please refer to Dates to Remember for time and location! Chapter Buys!!!

EAST RIVER BREAKFAST MEETING



Nine chapter members (Gary Carstensen, Jim Dunlap, Brian Gatzke, Scott Heimes, Allen Husby, Terry Pellman, Paul Reisch, Ron Rucker, Paul Sickler) and guest Vince Hanson attended the breakfast meeting at the Roll'N Pin Restaurant.

Paul Sickler recently attended the Leadership Institute last week in Washington, D.C. He shared pictures and words about his experiences. Paul stated that there were about 130 in attendance, about ½ appraisers and ½ farm managers.

Paul was part of the farm manager tour, which spent Saturday and Sunday in Wilmington, Delaware touring DuPont's Longwood Gardens (woods, fountains, flowers), E.I. DuPont Mansion, and having supper with DuPont's top officers.

They learned of DuPont's start in gunpowder manufacturing in the 1800's, expanding into chemistry and energy in the 1940-4-50's and more recently biology and material sciences. Today, DuPont has 5 divisions, Agriculture & Nutrition, Codings & Color, Performance Materials, Safety & Protection, and Electronics & Communications.



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EAST RIVER BREAKFAST MEETING CONTINUED

Monday is a joint day with appraisers hearing from various speakers including Administration staff and Congressman. Attendees then had a night tour of the Washington monuments.

On Wednesday, Leadership Institute participants meet with their Congressman. These are meetings set up by the participants to discuss issues of interest to them. Paul met with Senator Thune and Congressman Herseth and also went to some meetings with Minnesota and Iowa members.

Paul enjoyed the experience and recommends it to other chapter members. Paul thanks the chapter for sponsoring his registration cost.

MEMBER PROFILE IS GARY CARSTENSEN

Describe your experience and education related to the property professional field (appraisal, farm management, consulting, academic relation).

After having worked the past twenty five years for commercial banks and Farm Credit Services in various credit roles, I joined the Farm Credit Services of America Appraisal team in July of 2005.

Since July of 2005, I have taken appraisal classes including A-10, 20, 30, USPAP, and Report Writing as I work toward obtaining my license.



Describe what has led you to becoming a chapter member of the South Dakota ASFMRA and why you remain a member, if a member for a number of years.

Shortly after starting in the appraisal field, I was encouraged by several members to join the chapter. Since joining, I have found the members to be a valuable reference and resource as I learn the appraisal business.

Describe personal background items that would be of interest to fellow chapter members (e.g. family, ethnic heritage, other communities lived, other jobs / careers, main hobbies or interests).

I was born in St. Paul, Minnesota and grew up in rural southwest Minnesota. After high school, I spent a few years working on a large cattle ranch in Montana and attending college. After eventually finishing up college in Minnesota, I started working in a small community bank in South Dakota. With the exception of a few years I spent living in Scottsbluff, Nebraska while working with Farm Credit Services, South Dakota has been my home for the past 25-years.

Describe a few memorable or unique experiences in your life.

Having the opportunity to try bull riding (and enough sense to quit before I got hurt) was a great experience.