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East River Breakfast
Jim Dunlap, ARA

West River Breakfast
Perry Beguin

SDSU Relationships
& Mentor
Paul T. Reisch, ARA

Assessors Conference
Ted Risty

Ag Lender's Conference
Terry Leibel

Education Foundation
& Government Relations
Wade Buck

Technology
Allan Husby, ARA

Education
Ordean Eddy

Social
Craig Sommers /
Ron Rossknecht

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Jerald A. Hulm, ARA

Scholarship Fundraising
Brian Gatzke

Newsletter Editor:
Paul Reisch, ARA

**SOUTH DAKOTA CHAPTER
AMERICAN SOCIETY FARM MANAGERS & RURAL APPRAISERS**

11/06



*Enhancing Our Members' Ability to Succeed
in Their Rural & Agriculturally Related Professions!*

DATES TO REMEMBER!

2006

December 2-3 - Jerry Kjerstad Memorial Pheasant Hunt – Norris

2007

January 17-19 – Winter Education & Joint Meeting W/PAASD – Mitchell

- Wednesday January 17th – PAASD Seminar – Appraiser Liability
- Thursday January 18th – PAASD Seminar – USPAP Update
- Thursday January 18th – ASFMRA Membership Meeting / Social*
- Friday January 19th – ASFMRA Seminar – Wind Energy/Bio Diesel*
- Friday January 19th – PAASD Seminar – Litigation Appraisals

* Tentative depending on availability of Presenter. Meeting & Seminar could be moved to Wednesday if this works better for Presenter.

Feb. 14-16 - ASFMRA Annual Meeting w/ ASAC & NAICC in Atlanta, GA

Feb. 22 - West River Breakfast Meeting (9 A.M.)
Rapid City Marlin's Roadhouse Grill

Feb. 23 - East River Breakfast Meeting (9 A.M.)
Sioux Falls Roll'N Pin Restaurant

2008

Feb. 16-23 - ASFMRA Meeting w/ ASAC & NAICC in Seattle, WA

July 18-25, 2009 – International Farm Management Conference in
Bloomington, Illinois co-hosted by national ASFMRA and Illinois ASFMRA

PRESIDENT'S MESSAGE

Happy Thanksgiving to each of you.

Special Thanks to the chapter board. As you will read elsewhere in the newsletter, 100% of the board was in attendance for the fall board meeting recently held in Rapid City. That indicates the commitment that the board has planning and keeping the chapter moving forward.

Without this commitment this volunteer organization would fall by the wayside, leaving those involved in Their Rural & Agriculturally Related Professions, without representation.

Having said that, as I indicated at lunch with the board and members, I encourage you to utilize what we have in place to help you succeed. Part of that package is the scholarships available to be used in attending the National meeting. This year the meeting is in Atlanta in February. Atlanta, February...doesn't sound like a bad place to be!

Continued

PRESIDENT'S MESSAGE CONTINUED

The scholarship is for the member registration package, which is \$575, this year. The registration package will include six meals and four breaks.

Ron Rucker plans on attending the national meeting as the sitting president at that time. I want to commend Ron on setting the stage as well for the upcoming years in continuing to work with the PAASD board.

I know Ron and Craig Steinley, the incoming PAASD president have visited over the past few weeks and have laid the groundwork for increased communications between the two organizations.

Enjoy the upcoming holiday season and be Thankful of all you have now and shall receive in the future.

NATIONAL ANNUAL MEETING SCHOLARSHIP AVAILABLE FOR ATLANTA

A South Dakota Chapter National Annual Meeting Scholarship will pay the member registration package ('member' only) for a member who is attending a national annual meeting for the first time or receiving their accreditation. Travel, hotel, and out of pocket expenses will be the responsibility of the member.

Objectives of the scholarship are:

1. Encourage members to attend and learn the benefits of the networking and education that take place at national events.
2. Broaden the experience of chapter members, which will in turn, strengthen our chapter member networking opportunities.
3. Encourage members to pursue accreditation. Recognize the member's achievement in gaining his accreditation.
4. Build member loyalty to the chapter.

The maximum amount to be spent in a fiscal year is 10% of the chapter cash on hand and reserves at the end of the previous fiscal year. If this cap on total expenditure is a limitation in a given fiscal year, the cap amount will be prorated among those qualifying for the scholarship in that fiscal year.

Based upon this, the chapter will have about \$2,500 available for scholarships in 2007. Members planning to attend the Atlanta meeting and it will be their first national meeting should inform President Buck and Treasurer Allan Husby. Treasurer Husby will then issue checks to those fitting the scholarship criteria.

President-Elect Ron Rucker plans to attend the Atlanta national meeting and represent the chapter at the ASFMRA Board of Directors meeting. Board members Ron Ensz and Tom Jass have also indicated they plan to attend. Others planning to attend are asked to inform President Buck so we have knowledge of all chapter members who will be in attendance.

BOARD APPROVES INCREASED SUPPORT TO KJERSTAD MEMORIAL

The Chapter Board approved a motion at the November 7, 2006 meeting to donate \$1,000 to the ASFMRA Foundation Education Trust in recognition of Jerry Kjerstad's substantial support to the chapter and national organization.

In addition, the board approved spending another \$1,000 at the Education Foundation Auction in Atlanta in Jerry's memory. The item (or items) purchased will then be raffled with those proceeds going to the SDSU Acorn Scholarship in Jerry's memory.

At the meeting, Treasurer Allan Husby presented a strong financial report showing cash balance exceeding \$10,000 with another \$20,000 in CDs and a projected net income for the year exceeding budgeted expenses by over \$3,000. This strong financial position allows this deserving memorial of Jerry's contribution to our chapter while still leaving the chapter in a financial position to continue to meet our mission of *Enhancing Our Members' Ability to Succeed in Their Rural & Agriculturally Related Professions!*

BOARD REVISES CARD-MEMORIAL POLICY

A card-memorial policy was adopted by the chapter board in October 2002. Several illness and death events of members and their family have occurred over the past few years. As the board addressed the appropriate response to these situations, it was quite often necessary to take special action outside of the adopted policy. For this reason, the chapter board revisited the policy at the November 2006 board meeting. The following amended policy was adopted:

A Get Well Card on behalf of the Chapter will be sent in the event of serious illness of member or immediate family member*.

A Sympathy Card on behalf of the Chapter will be sent in the event of the death of member or immediate family member*.

*Refers to the spouse of the employee and the parents, brothers, sisters, children, step- children, grandchildren, and grandparents of either the employee or their spouse.

Flowers and Memorials will be addressed on a case by case basis by the Chapter Board.

Chapter Secretary will notify National Office of ASFMRA of member's death.

Through e-mail or newsletter, chapter members will be informed of deaths or illnesses as outlined above, so they can send personal card or e-mail message if they desire.

It will be necessary for all of our membership to be alert to these personal situations and to notify a Chapter Officer for this program to be successful.

SD CHAPTER BOARD MAKES 2007 PLANS IN RAPID CITY

The board had 100% attendance at the November 7-8th meeting. Activities and 2007 planning for all committees were discussed.

There was general consensus that the \$20,000 in CD's was an adequate reserve for the chapter. Avenues should be explored to utilize excess funds above this amount to develop additional ways to help our members to succeed in their professions.

An exploratory committee (Ron Ensz, Allan Husby, Paul Reisch) was established to revisit the National Meeting Scholarship and other ways to provide financial support to our members.



Dakota Farmer Articles: A committee (Ron Rucker, Wade Buck, Jack Davis, Tom Jass) was formed to develop an outline (frequency, subjects, content, etc.) what such an arrangement would involve. The goal is to determine the viability of the concept in the first of 2007. If viable, it is hoped the program could be implemented sometime in the second half of 2007.

Education: There will be education offerings at the joint SD ASFMRA-PAASD meeting in Mitchell, SD from January 17 thru the 19th. The USPAP Update seminar will be offered on Thursday January 18th. The chapter offering **tentatively** will be on Friday January 19th with Terry Argotsinger, AFM, ARA from Storm Lake, IA presenting information on wind energy and biodiesel.

The chapter is exploring joint summer educational offerings with Wyoming in 2007 and 2009 with the idea that 2007 would be in Wyoming and 2009 would be in South Dakota.

SDSU Relationships: Committee members are implementing plans to create a greater awareness of our scholarship among students. These include exposure to the scholarship through appraisal, ranch management, and farm management classes and participation in the September Career Days.

Technology: This committee is exploring the potential of a chapter website. It now appears viable and affordable. More details and the timing of the website should be ready for communication in the December newsletter.

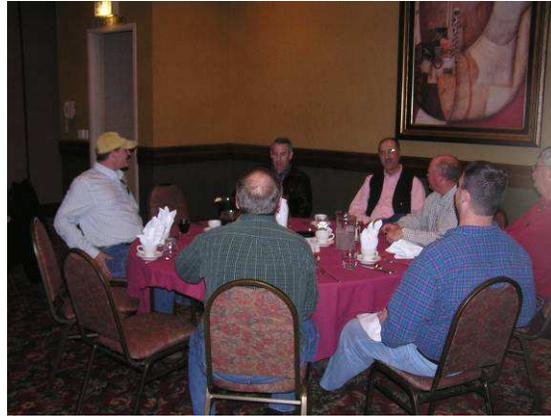
CHAPTER MEMBER SUMMARY

Total Members - 50

- ARA - 6
- RPRA - 2
- AFM - 5
- Associate Appraisers - 27
- Academic - 2
- Affiliate - 4
- Partner - 2
- Honorary - 2

CHAPTER BOARD VISITS WITH WEST RIVER MEMBERS

Three members (Mark Elder, Geoff Oliver, Ryon Rypkema) and member prospect Jay Widdoss joined the South Dakota ASFMRA Board of Directors for lunch on Friday November 18th at the Holiday Inn Rushmore Plaza in Rapid City. President Buck brought the members up to date on actions and plans from the board meeting.



MEMBER PROFILE IS DAN HILGENKAMP

Describe your experience and education related to the property professional field (appraisal, farm management, consulting, academic relation).

I received my B.S. degree from the University of Nebraska – Lincoln in Agriculture with an Animal Science Major and a Business minor in 1991.

I was in Ag Sales for 12 years in the Sandhills of Nebraska, until we moved to Wall, SD. I have been doing Agriculture Appraisals since January of 2001, with Bryce D. Nelson out of Rapid City.



Describe what has led you to becoming a chapter member of the South Dakota ASFMRA and why you remain a member, if a member for a number of years.

It provided an excellent opportunity for networking with other professionals in the Agricultural Appraisal profession, along with unmatched education opportunities related to appraising agricultural properties. I have only been a member for two years.

Describe personal background items that would be of interest to fellow chapter members (e.g. family, ethnic heritage, other communities lived, other jobs / careers, main hobbies or interests).

I have been married to my wife, Dawn for 12 years. We have one daughter (Sierra Sage) who is Two, going on 8, and one on the way in April We enjoy Team Roping, Golf, Husker Football, and several other family activities.

Describe a few memorable or unique experiences in your life. I have had far too many experiences to mention with a two year old girl. I have enjoyed traveling to different states Team Roping.

KJERSTAD MEMORIAL PHEASANT HUNT A SUCCESS! ANOTHER PLANNED

The South Dakota Chapter of ASFMRA held a memorial pheasant hunt and social on Saturday November 18th in the Huron area. We thank chapter members Ron Rucker and Jorge Vicuna for organizing this hunt on land owned by Honorary member Mac Haskell and others.

Nine members and supporters contributed **\$900** with the proceeds to be split equally between the **ASFMRA Foundation Education Trust and the chapter's SDSU Acorn Scholarship Fund.**



Chapter members in attendance included Jim Dunlap, Brian Gatzke, Mac Haskell, Ron Rossknecht, Ron Rucker, Jorge Vicuna, and John Widdoss.

Others supporting the hunt were friends of Jorge Vicuna from Huron and Florida.

After the hunt, Jorge and Mac along with their wives joined Jim, Brian, and Jorge's friends for food and fellowship at the Fowl Play Restaurant located on Byron Lake. At the end of the evening, all were pleasantly surprised when Jorge's friend from Tallahassee, Florida treated

everyone to their meal.

Thanks to all you attended and supported this fundraising social event.

A second hunt is planned for Saturday – Sunday December 2-3 at the Bill Huber farm near Norris, SD. December 9-10 will be the alternative weekend if weather issues cause postponement of the December 2-3 hunt.

This hunt is being organized by Wade Buck and John Widdoss. Mr. Huber operates a commercial pheasant hunting operation and will host the hunt at no charge. Several individuals who knew Jerry but are not chapter members are planning to attend this hunt.

Again, this is a benefit hunt with those hunting contributing at least **\$50 per day**. Participants can hunt one or two days. Proceeds will be split equally between the **ASFMRA Foundation Education Trust and the chapter's SDSU Acorn Scholarship Fund.**

We encourage all members throughout the state to participate in this event.

Please e-mail Wade Buck (buckw@fcsamerica.com) by November 27th if you will be participating in the hunt and the number attending. Further details on the weekend will then be communicated to those communicating their plans to attend.