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**SOUTH DAKOTA CHAPTER**  
**AMERICAN SOCIETY FARM MANAGERS & RURAL APPRAISERS**

12/06



*Enhancing Our Members' Ability to Succeed  
in Their Rural & Agriculturally Related Professions!*

**DATES TO REMEMBER!**

**2007**

January 17-19 – Winter Education & Joint Meeting W/PAASD – Mitchell

- Wednesday January 17<sup>th</sup> – PAASD Seminar – Appraiser Liability
- Thursday January 18<sup>th</sup> – PAASD Seminar – USPAP Update
- Thursday January 18<sup>th</sup> – ASFMRA Membership Meeting / Social
- Friday January 19<sup>th</sup> – ASFMRA Seminar – Wind Energy / Bio Diesel
- Friday January 19<sup>th</sup> – PAASD Seminar – Litigation Appraisals

Feb. 14-16 - ASFMRA Annual Meeting w/ ASAC & NAICC in Atlanta, GA

Feb. 22 - West River Breakfast Meeting (9 A.M.)  
Rapid City Marlin's Roadhouse Grill

Feb. 23 - East River Breakfast Meeting (9 A.M.)  
Sioux Falls Roll'N Pin Restaurant

**2008**

Feb. 16-23 - ASFMRA Meeting w/ ASAC & NAICC in Seattle, WA

**July 18-25, 2009** – International Farm Management Conference in  
Bloomington, Illinois co-hosted by national ASFMRA and Illinois ASFMRA

**PRESIDENT'S MESSAGE**

2006 is coming to a rapid close. The year provided chapter members with a range of experiences, some good, some hard to swallow. With each experience I hope the chapter and it's members found new growth opportunities and ways to make the profession better.

I think back to the chapter annual meeting in February, Mitchell where a large group of attendees took in some of the best education seminars we have ever had. I think back to May, Brookings and the breakfast meeting where we had another opportunity to solidify our relationship with SDSU. I think back to our summer meeting and tours in the Pierre area, where another great turnout participated in tours and fellowship drawing the chapter closer together. The pheasant hunts in memory of Jerry Kjerstad, fellow member and friend, provided another opportunity to be with colleagues and friends.

Over the past couple years I think back to the chapter meetings. I think about the flow of ideas that come out of those sessions. Ideas that are tossed around and debated as to the impact they will have on the membership and how they will enhance our members' ability to succeed.

Continued

## PRESIDENT'S MESSAGE CONTINUED

And with each thought back, there is a common thread that shines like a Christmas Star. You, you that organize the education and tour offerings, plan the social events and meals, make the phone calls, line up the speakers, and organize the hunts. You, you that take the time out of your busy schedules to attend and participate in the chapter meetings, not only during but prior to and after. Over the past two years I want to thank the board as we have had great attendance at those meetings.

So who are you, you are the members of this chapter whom make it successful. I'm going to mention two names at this time. Paul Reisch, Past President, has provided appreciated support to me over the past two years of my chapter presidency. To Paul, Thank you. Ron Rucker, Incoming President, I wish you well and offer my support to you as you take over the reins of the chapter.

In closing and as my last presidents' message for the South Dakota Chapter of the ASFMRA, I offer this quote by Theodore Roosevelt, "Every man owes a part of his time and money to the business or industry in which he is engaged. No man has the moral right to withhold his support from an organization that is striving to improve conditions within its sphere"

Without knowing the quote was coming, you shining stars have done an excellent job of supporting this chapter. I challenge you to continue.

Merry Christmas!

## SECOND KJERSTAD MEMORIAL PHEASANT HUNT RAISES \$875

The South Dakota Chapter of ASFMRA held a memorial pheasant hunt and social on Saturday and Sunday December 9<sup>th</sup> -10<sup>th</sup> at the Bill Huber farm near Norris, SD.

We thank chapter member John Widdoss for organizing this hunt.

Fifteen members and supporters contributed \$875 with the proceeds to be split equally between the **ASFMRA Foundation Education Trust and the chapter's SDSU Acorn Scholarship Fund. The two hunts generated \$1,875 for these two causes.**

**Chapter members in attendance included** John Widdoss, Veronica Widdoss, Mark Elder, Ryon Rypkema, and Ron Ensz.

The Saturday hunt was a mix of SD Chapter members and Farm Credit Services staff. The Sunday hunt was Chapter members and a few guests.

The gun Bill Huber is holding was donated to him by the Chapter (John Widdoss). There is a brass plate inlaid in the stock that says " Kjerstad Memorial Hunt 2006". Bill Huber was EXTREMELY humbled by the gift of the shotgun.

Thanks to all who attended and supported this fundraising social event.



## **NATIONAL ANNUAL MEETING SCHOLARSHIP AVAILABLE FOR ATLANTA**

**A South Dakota Chapter National Annual Meeting Scholarship will pay the member registration package ('member' only) for a member who is attending a national annual meeting for the first time or receiving their accreditation. Travel, hotel, and out of pocket expenses will be the responsibility of the member.**

Objectives of the scholarship are:

1. Encourage members to attend and learn the benefits of the networking and education that take place at national events.
2. Broaden the experience of chapter members, which will in turn, strengthen our chapter member networking opportunities.
3. Encourage members to pursue accreditation. Recognize the member's achievement in gaining his accreditation.
4. Build member loyalty to the chapter.

**The maximum amount to be spent in a fiscal year is 10% of the chapter cash on hand and reserves at the end of the previous fiscal year. If this cap on total expenditure is a limitation in a given fiscal year, the cap amount will be prorated among those qualifying for the scholarship in that fiscal year.**

**Based upon this, the chapter will have about \$2,500 available for scholarships in 2007. Members planning to attend the Atlanta meeting and it will be their first national meeting should inform President Buck and Treasurer Allan Husby. Treasurer Husby will then issue checks to those fitting the scholarship criteria.**

## **NOMINATING COMMITTEE SECURES CANDIDATES FOR BALLOT**

Chair Paul Reisch and members Jerry Hulm and Ron Rucker have completed their work and nominations are in place for the 2007 elections to be held on January 18<sup>th</sup> at the chapter membership meeting at the Mitchell Holiday Inn beginning at 6 p.m.

### **Chapter Officer Nominations:**

President	Ron Rucker	President Elect	Tom Jass
Secretary	Jack Davis	Treasurer	Allan Husby

### **Board Member Nominations:**

Perry Beguin  
Paul Sickler

### **2007 Nominating Committee Member:**

James Vietor (Will join Past President Wade Buck as Chair and a member to be appointed by President and / or board.)

**Other nominations can be made at the meeting on January 18<sup>th</sup>.**

## **AGENDA SET FOR MITCHELL MEETING IN JANUARY**

A full schedule with variety is set for the joint meeting of SD ASFMRA and PAASD (Professional Appraiser's Association of South Dakota) January 17 thru 19 at the Holiday Inn in Mitchell.

### **Wednesday January 17<sup>th</sup> PAASD Education Seminar:**

- Liability Management for Residential Appraisers from the Appraisal Institute.

### **Thursday January 18<sup>th</sup> PAASD Education Seminar:**

- USPAP Update from the Appraisal Institute.

### **SD ASFMRA Chapter activities will be the focus of Thursday evening and Friday January 19<sup>th</sup>.**

**Membership Meeting:** The SD Chapter will hold its annual membership meeting on Thursday evening. **The starting time will be 5:30 P.M.** This will give those attending the Thursday education offerings time to take a breath and energize themselves for the meeting. The agenda will include financial report, update on committee activities / plans, and elections.

**Social: Following the meeting, the SD Chapter will host a pizza social from 7:00 to 9:30 p.m.** The social will be open to members of the ASFMRA and PAASD, as well as others attending the education offering on Friday.

### **Friday January 19<sup>th</sup> ASFMRA Education Seminars:**

- Wind Powered Electric Generators and Their Impact on Land Ownership  
– Terry Argotsinger, AFM, ARA

This session will review the mechanics of a wind powered generator and the wind park development process. Local, state, and federal policies will be discussed. Land ownership issues will be reviewed. Actual sales and income analysis to develop the internal rate of return will be presented. New generation contracts that involve landowners' joint ownership of towers using "flip" contracts will be studied.

- The Expanding and Changing Ethanol Industry  
- Gary Thien, AFM, ARA

This session will address Industry Expansion, Real Estate Values and Community Impacts, Real Estate Site Selection, Ethanol Production Process, Plant Operation Economics and the Effects of Input Costs, Changing Technologies in Corn Ethanol Production, and New Feed Stocks for Ethanol Production.

- BioDiesel in the Renewable Fuels Industry  
– Terry Argotsinger, AFM, ARA

Biodiesel is a new fuel made primarily from soybean oil but can be made from many sources of vegetable oils and animal fats. All of the oils are from renewable energy sources and are being promoted by the government and private industry as a way to extend the use of petroleum products. Terry will explain the process of making biodiesel and demonstrate how it is used in today's trucks and tractors and discuss the future of this new industry.

### **January 19<sup>th</sup> PAASD Education Seminar:**

- Litigation Appraisals for the Appraiser from the Appraisal Institute.

**The registration flyer with schedule and registration rates have been mailed to all members. If you have been missed, please let Education Chair Ordean Eddy know and he will get a flyer to you. Make your plans to attend this great meeting of education and networking!**

## **TECHNOLOGY COMMITTEE ANNOUNCES WEB PAGE DEVELOPMENT! - Allan Husby**

Since the Board meeting on November 8<sup>th</sup>, the technology committee has had some exciting developments in the creation of a Web Page for our Chapter. Mark Elder of AgWare has joined our chapter as an affiliate member. He has a great deal of knowledge in technology and has generously volunteered to help develop a web page for our chapter. The cost to the Chapter will be just \$9 per year for the domain name!

On December 4<sup>th</sup>, the technology committee of Mark Elder, Jim Hollenbeck, and myself along with officers Paul Reisch and Ron Rucker, discussed and adopted the following outline to accomplish the development and maintenance of a Web Page.

**Phase I- Goal** - Complete by annual meeting January 18, 2007. Members primarily responsible will be Mark Elder, tech committee, and officers.

1. Select and Pay for domain Name. Suggested name- **asfmra-sd.com**
2. Develop and Collect basic information to launch the web site
  - current Schedule of Events
  - Mission Statement
  - Officers, Committee Members, Committee Responsibilities
  - Members directory that is now maintained by Sec. Jack Davis
  - Chapter Logo
  - Scholarship Information
  - Newsletter button for listing of current and past newsletters
  - Develop a basic site design using other chapter sites as guides.
  - Basic Links to National site,etc
3. Launch the Web Site.
4. Set up a committee with responsibility of future development of the Site. This could be members of the tech committee with other interested members.

**Phase II –Goal** - Completed over a 12 month period of time. Have a well developed / well designed Web Page by annual Meeting- January 2008. Responsibility of those designated in Phase I.

1. Fine tune design of sight
2. Add Photo Gallery
3. Develop tabs for
  - Chapter Bylaws
  - Chapter History- past Presidents, Retired Members, Honors, Memorials, etc
4. Links to applications for continuing Education offerings.
5. Links to informational Sites

Select members to be responsible for maintenance and continuing development of the site.

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## WEB PAGE CONTINUED

**Phase III- Maintenance and Ongoing Development** – Beyond 12 months. Responsibility of those who were chosen or volunteered in Phase II.

1. Additional fine tuning of site
2. Maintain and Add Links
3. Update Information such as Calendar / Application to Continuing Ed / Listing of members – Committees / Officers
4. Possible links to information on sales trends / sales Information
5. Possible payment online for Educational Offerings

Our conference call was to primarily discuss Phase I. We decided to go with **asfmra-sd.com** as the domain name. The Technology Committee will be primarily responsible for the development. Paul Reisch will also serve under this committee due to the newsletter / calendar having to be continually updated to the web page. We also arranged to have the items listed in Phase I forwarded to Mark with the intent to have a basic web page developed by the annual meeting. From there, it will be to further develop and fine tune the design and information on the web page.

So even after looking at the outline and this information, some of you are still probably wondering, “What the heck is the chapter going to do with a Web Page?”

I believe, first and foremost, the web page will be to carry out our mission statement of “Enhancing our members’ ability to succeed in their rural and agriculturally related professions.”

First, the Web Page will have the directory of members that will be updated with the most recent information on members. It will have the ability to have more detail on members if that is what they so choose. This will be one more place for those searching on the internet to find a contact of a member doing business in management or appraisals.

Second, it can be a source of links and information. It can be used as a central point to look up this information rather than searching through paper files to find a link or some helpful information.

Another primary use of the Web Page is to be a central administrative point for any member of the chapter. We intend to have all past newsletters stored on the Web Page. It will also list out all officers, committee members, and their responsibilities. At some point we intend to get historical chapter information stored to the web page.

There are numerous other uses that may be developed, such as continuing education applications. We intend to make this something that is useful to our members and those outside of the chapter who may have some interest in joining or just knowing about our organization.

Anytime you have a chance, please thank Mark for his time and generosity in helping to get this web page developed. Also, please let us know if any of you have interest in working on this project or have ideas for the Web page.

## **MEMBER PROFILE IS MARK ELDER**

**Describe your experience and education related to the property professional field (appraisal, farm management, consulting, academic relation).**

I am currently the software developer and project manager for AgWare. AgWare makes and sells the UAAR (Uniform Agricultural Appraisal Report) Software. Over the past two years I have help build the new version of the DataLog.

I do not have an appraisal background, but have learned some core concepts about rural appraisals through working with our customers to build and support the UAAR software.

**Describe what has led you to becoming a chapter member of the South Dakota ASFMRA and why you remain a member, if a member for a number of years.**

The UAAR software attempts to follow the ASMFRA appraisal methodology. AgWare and its owners have always been active in the ASFMRA and many of our customers are ASFMRA members. It made perfect sense for me to become an Affiliate member of the ASFMRA and help support its goals.

**Describe personal background items that would be of interest to fellow chapter members (e.g. family, ethnic heritage, other communities lived, other jobs / careers, main hobbies or interests).**

My father was in the Air Force and was stationed at Ellsworth AFB. I have lived in Rapid City since 1983. I attended collage at the South Dakota School of Mines and Technology where I received a Bachelor's Degree in Computer Science. I consider myself lucky to have found two programming jobs in the Rapid City area. First with Martin Group, a company based in Mitchell, SD, and now with AgWare.

I have two young children, a boy age 7 and a girl age 5. Most of my activities and hobbies now seem to center around their activities.

**Describe a few memorable or unique experiences in your life.**

During college I went on a one year exchange program to Germany. The next two summers I returned to work for the company I interned with during the exchange program. For the next several years I continued to do some work for them remotely from the South Dakota. Living and working in a foreign country was as much an education as the rest of college.

