

President
Paul T. Reisch, ARA
Ph 605-882-4030
reischp@fcsamerica.com

President -Elect
Wade Buck
2004 Summer Mtg. Chair
Public Relations Liaison
Ph 605-342-0678
buckw@fcsamerica.com

Past President
James Hollenbeck
Technology Chair & Liaison
Ph 605-367-4055
hollenbeckj@fcsamerica.com

Secretary
Jack Davis
Education Liaison
Ph 605-796-4841
davisj@santel.net

Treasurer
James R. Dunlap, ARA
Ph 605-332-3146
dunlap@svtv.com

Directors:
Perry Beguin
Social Liaison
Ph 605-722-6195
pvbeguin@rushmore.com

Thomas Jass, AFM
Membership Liaison
Ph 605-582-2798
tjass@farmers-national.com

Jerald A. Hulm, ARA
Appraisal Review & Ethics
Mentor Liaison
Ph 605-865-3730
jhulm@sd.value.net

Committee Chairs:
Paul T. Sickler, AFM
Membership
Ph 605-582-2085
psickler@farmersnational.com

Ordean Eddy – Education
Ph 605-996-2774
eddyo@fcsamerica.com

Jerald E. Kjerstad, ARA
Government Relations
Ph 605-787-5015
kjerstad@iw.net

Ron Ensz - Public Relations
Ph 605-7875015
enszcamp@rushmore.com

Ron Rucker - Social
Ph 605-665-9675
ruckerr@fcsamerica.com

Charles L. Kreps, ARA
Mentor Ph 701-852-5748
charles.kreps@nd.usda.gov

SOUTH DAKOTA CHAPTER
AMERICAN SOCIETY FARM MANAGERS & RURAL APPRAISERS

6/04



*Enhancing Our Members' Ability to Succeed
in Their Rural & Agriculturally Related Professions!*

DATES TO REMEMBER!

2004

July 30 - SDSU Breakfast in Brookings
Oct. 7 - Chapter Board Meeting & Member Lunch – Rapid City
Nov. 4-Nov. 6 - ASFMRA Annual Meeting – Sacramento, California

2005

February 9-11 - Winter Education & Joint Meeting w/ PAASD - Mitchell
September - Rapid City Conference w/PAASD, WY ASFMRA, WY AI
October 27-29 - ASFMRA Annual Meeting – Austin, Texas

PRESIDENT'S MESSAGE

We extend our sympathies and prayers to chapter members Jerry Kjerstad on the loss of his brother Dick, and Chuck Kreps on the loss of his father, in the past week.

We welcome new members Marv Siebrecht and Chuck Doom. Marv is a fee appraiser in Aberdeen. Chuck is originally from the Winner area and now operates a fee appraisal business in the Brandon area.

Congratulations to Terry Pellman on the birth of his son Sam.

Congratulations to Allan Husby, who passed his ARA exam last week in Sioux Falls and will receive his accreditation in Sacramento!

Summer Meeting:

“You hit a home run!”

“Thanks again for the great Tour this past week. You guys did a great job!”

“Thank you on all the hard work and organization for the summer tour. It was good. Heard every one enjoyed themselves.”

“Thanks for hosting the Council this weekend. I enjoyed getting out of the hotel and seeing some of your State. Thanks again for your efforts.”

The above comments at and e-mails since last week's meeting speak to the great job done by the Summer Tour Committee members.

Thanks again to all committee members for your hard work in the planning for this event. You can be proud of the fruits of your labor. We hope to have a financial accounting by the end of next month.

SIoux FALLS REGIONAL SUMMER MEETING HAS MANY SUCCESSES

Despite awaking Wednesday morning to the news that Sioux Falls had heavy rains and flooding, good news came the chapter's way as the meeting activities unfolded over three days.

Registrants grew over the last few weeks so that by Wednesday, there were 30 in attendance at **A-12 Part I Ethics** and 24 in attendance at **M-26 Land Ownership, Business Organization & Taxation**. Those in attendance were provided a lunch buffet at the Sheraton as part of the registration cost and this was well received. We anticipate at least a break even on the management course and some profit on the ethics course.



Continued Wednesday morning rain delayed the Canaries game for over an hour from its Noon start time and attendance was limited. The rain quit by afternoon and 14 individuals took part in the **Golf Outing for 18 holes at Elmwood Golf Course**

On Wednesday evening, those taking the courses and those arriving for the next day tours got together for socializing and food at **the Reception sponsored by Bayer and Garst.**

Craig Sommers also used this opportunity to sell many raffle tickets for the GPS donated by Paul Reich as a fundraiser for the SDSU Scholarship.

Thursday morning over 100 participants traveled the buses to **Oak Lane Colony** for a tour on Hutterite Colony business enterprises and culture. Tour Committee members provided participants an overview of Hutterite history and culture as highlighted in a SDSU Sociology Department article provided in the registration packet.



Upon arrival, tour participants were provided refreshments and entertainment by colony members.

The buses then took everyone past the dairy, hog, and turkey facilities before a walking tour of the Oak Lane shop and feed mill facilities.



This was followed by John Wipf presenting power point slides in the church on the hog and turkey facilities. John and Mennonite friend Norman Hofer then shared Hutterite history, beliefs, and culture followed by answering many questions asked by the tour participants. The stop ended with a **delicious roasted duck dinner sponsored by Monsanto**. It was a fascinating and informative visit with great hospitality by the colony members.



As the buses then traveled to the **EROS Data Center**, Farm Credit Services of America appraisers John McMahon , Jim Hollenbeck, and Paul Reisch shared the challenges involved in appraising Hutterite Colonies and the appraisal thought process and analysis used by their staff.



After viewing a short film on the EROS history and functions, participants broke down into 5 groups for tours of the facilities that included further explanation of their satellite photo process, staffing, and many pictures taken over the past 30 years.

The group then listened to presentations on drought monitoring, soil data for research / management, and a general product overview.

The day ended with a great evening social at Sertoma Park that had good weather, **good food provided by Syngenta**, and **beer / root beer floats provided by the Minnesota Chapter**.



Friday morning included two tour groups to **Hematech** plus tours to the **Alverson Farm** for education on precision farming techniques and equipment and **Hefty Seed Company**. Brian and Darren Hefty provided an entertaining and educational presentation on the company's history and philosophies as well as presentations on soybean aphids and zone building.



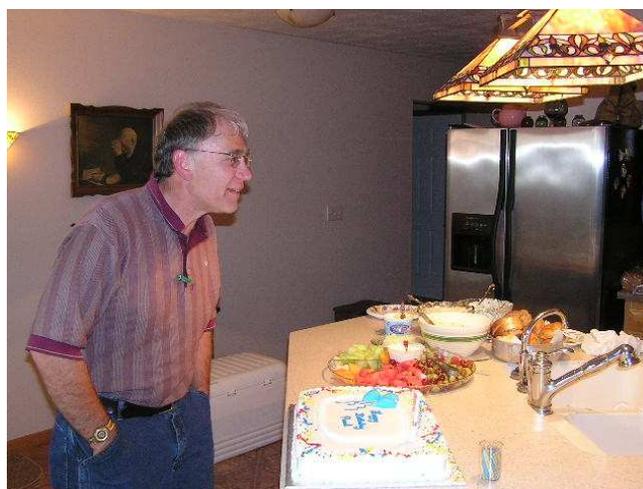
All tour participants ended up at Hefty's for a great catered **lunch sponsored by Pioneer**. As the Hefty session ended, SD Chapter President Paul Reisch drew the winning ticket for the GPS.

Summer Meeting General Chair Wade Buck presented the **GPS to ticket holder Gary France of Omaha, NE. The raffle generated just over \$420 for the Scholarship fund.**

We were honored to have National President Gary Thien, District IV Vice President Bill Holstine, and District VI Vice President George Janning in attendance on our tour.



Other Council members and national staff arrived in Sioux Falls on Friday for an ASFMRA Council meeting on Friday afternoon and Saturday. About 15 chapter members and spouses joined Council members and national staff Friday evening for an **enjoyable supper and social hosted by Jim and Shirley Dunlap**. The group surprised Chapter President Paul Reisch with birthday greetings and cake / ice cream.



MINNESOTA CHAPTER PRESIDENT ACKNOWLEDGES EFFORTS

Chapter President Paul Reisch received the following letter on the Wednesday after the Sioux Falls Summer Tour:

Dear Paul,

“On behalf of the Minnesota Chapter – ASFMRA, we want to extend a formal thank you to you and the rest of the South Dakota Chapter for being such gracious hosts for the Joint Summer Tour this past week. I know from personal experience how much work it takes to pull a summer tour off, and you guys did terrific.

It was a great tour with a lot to see and learn about. It was very interesting to have the contrasts between subjects such as the simplicity of the Hutterite Colony versus the complexity of Hematech and EROS. We also truly enjoyed the opportunity to network and socialize with people from around the whole region.

Again, we appreciated your efforts and look forward to working with the SD Chapter in the future!

Sincerely,

K.D. Walinga, AFM
President, MN Chapter – ASFMRA

THANKS SUMMER TOUR COMMITTEE MEMBERS!

General Chair: Wade Buck

Promotion: Chair Jerry Kjerstad, Ron Ensz, Wade Buck

Sponsorships: Chair Paul Sickler, Don Kinker, Mike Cooper

Education: Chair Ordean Eddy, Jack Davis

HEMPS: Chair Tom Jass, Courtney Schereck, Ron Rucker (Golf)

Finance / Administration: Chair Jim Dunlap, Shirley Dunlap, Brain Gatzke, Terry Pellman

Member Tours: Chair John McMahon, Jim Hollenbeck, Allan Husby, Paul Reisch, Ted Risty

SDSU Scholarship Raffle: Craig Sommers and Brian Gatzke; GPS donated by Paul Reisch

Nebraska Representative: Maurice Baker (M-26 Organization / Planning)

Minnesota Representative: Mike Cooper (all around helper – microphone system, Hematech drivers, sponsorship help, whatever was needed)

Syngenta Thursday Evening Supper Sponsorship & Host: Terry Hobson

PUBLIC RELATIONS COMMITTEE PROVIDES GIFTS TO ASSESSORS

Wade Buck and Brian Gatzke provided gifts to the South Dakota Association of Assessors Organization Conference that was held the end of May in Sioux Falls.

The gifts were:

- Matching ladies and men's watches
- Silver and Black Hills Gold necklace
- Silver and Black Hills Gold horseshoe tie tack

Wade indicated that they received lots of Thanks and some oohs and ahs when the four gifts were pulled out of the bag. Wade also reported receiving a nice thank you letter from Janelle Goddard of Perkins County.

Names were drawn from those assessors in attendance and Wade and Brian presented the gifts to the winners. The winners were:

- Wayne Fantz from Grant County
- Dick Mareska from Pennington County
- Susan Hoffman from McPherson County
- Brook Derschan, nephew of Janelle Goddard from Perkins County

This approximately \$120 investment in public relations as a thank you to the assessors for their support of chapter members was definitely well received.

SDSU PUBLIC RELATIONS HIGHLIGHTS JULY 30TH BREAKFAST MEETING

Active public relations are a part of achieving our chapter mission. As a part of that effort, we will be inviting South Dakota State University (Extension, Economics, Animal Science, Dairy Science, Plant Science, SDSU Foundation) representatives to join us for breakfast on Friday July 30th for our member breakfast meeting at 9:00 a.m. in Brookings.

This will give chapter members an opportunity to:

- Interact with various SDSU extension and academic personnel that have contributed in recent years or can contribute in the future to our achieving our chapter mission through education and networking.
- Share chapter education activities this year and plans for the coming year.
- Discuss University resources and possible programs for future education offerings.
- Discuss needs of students desiring to enter the rural appraisal, management, and consulting professions including possible scholarship opportunities and networking opportunities with those in these professions.

Members are encouraged to attend and support the chapter public relations efforts. Please mark your calendars to attend! A follow-up letter will be sent to members in July communicating the location of the breakfast and requesting RSVP from members.

JUNE MEMBER PROFILE IS NEW BOARD MEMBER PERRY BEGUIN

Describe your experience and education related to the property professional field (appraisal, farm management, consulting, academic relation).



I am a State Certified General appraiser in South Dakota and Wyoming located in Spearfish, SD. I hold a Bachelor of Arts degree from Chadron State College in Chadron, NE and a Bachelor of Science degree from Peru State College in Peru, NE. My work experience includes work in the banking industry, Farm Credit Services, and higher education.

While working for the Farm Credit, I attended several appraisal-training classes and acquired limited internal appraisal authority with that organization.

I consider it a privilege to serve as a director with the SD Chapter of ASFMRA and I am looking forward to being involved in that capacity.

Describe what has led you to becoming a chapter member of the South Dakota ASFMRA and why you remain a member, if a member for a number of years.

John Widdoss was one of my customers at the bank and it was through his encouragement and help that I decided to get my appraisal authority back up to speed and pursue full time real estate appraisal work. My goal is acquire my ARA certification with the ASFMRA.

Describe personal background items that would be of interest to fellow chapter members (e.g. family, ethnic heritage, other communities lived, other jobs/careers, main hobbies or interests).

I am the youngest of four boys and was born and raised on a cattle ranch in the sandhills of western Nebraska. I truly loved the ranching life style and value having lived the early part of my life on a working cattle ranch.

My wife Verona and I live on a small acreage outside of Spearfish, SD and we just celebrated our 36th anniversary. We have 3 children, which requires further explanation. Our first-born was a little boy that died at age 6. I am never comfortable saying that we have 3 children without an explanation but at the same time am not comfortable saying we have 2 children because the birth, life, and death of our firstborn changed who we are and how we view life. Our two living children are both adopted (a fact I forget except at times like these). Shawn completed his schooling in Arizona and just recently returned to South Dakota. Tina just finished her undergraduate work and will be attending graduate school at Harvard in the fall.

I enjoy team roping as well as golfing, when I can find the time. My family thinks I should consider polo.

Describe a few memorable or unique experiences in your life.

While living in Oregon, I worked for a small college as a budget officer and rodeo coach and was honored to be selected as National Faculty Director with the National Intercollegiate Rodeo Association.