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SOUTH DAKOTA CHAPTER
AMERICAN SOCIETY FARM MANAGERS & RURAL APPRAISERS

7/04



*Enhancing Our Members' Ability to Succeed
in Their Rural & Agriculturally Related Professions!*

DATES TO REMEMBER!

2004

September 10 - East River Breakfast Meeting – Sioux Falls
Oct. 7 - Chapter Board Meeting & West River Member Lunch
– Rapid City
Nov. 4-Nov. 6 - ASFMRA Annual Meeting – Sacramento, California
November 12 - East River Breakfast Meeting – Sioux Falls

2005

February 9-11 - Winter Education & Joint Meeting w/ PAASD - Mitchell
Sept. / Oct. - Black Hills Conference w/PAASD, WY ASFMRA, WY AI
October 27-29 - ASFMRA Annual Meeting – Austin, Texas

PRESIDENT'S MESSAGE

We welcome Lee Gatzke to our chapter as a partner member. Lee is a farmer from the Tulare area. Lee has attended the Sioux Falls summer meeting and the SDSU breakfast and we appreciate having him as part of our group.

Those attending the summer tour received information on the Hutterite culture at the Oak Lane Colony visit. To learn more and for reference, here is a link to the Hutterite website. Thanks Jim Hollenbeck for sharing.



www.hutterites.htm
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A major chapter initiative in the next two months will be contacting members requesting pledges to the chapter's Acorn Scholarship Fund at SDSU. Our goal is to raise \$10,000 by 2-1-05 so that a scholarship can be awarded in the spring of 2005.

Jerry Kjerstad and John Widdoss have pledged \$1,000 each to be paid by 2-1-05 if other members can match this \$2,000 pledge amount by that date. The next two pages provide the current status of the scholarship fund, pledges, and other details.

Scholarship Fundraising Committee members include Chair Brian Gatzke, Co-Chair Jerry Kjerstad, Tom Jass, Paul Reisch, Ted Risty, and Russell Wyatt. In the next two months, these committee members will be contacting chapter members who have not yet pledged encouraging a pledge to the scholarship.

Your positive response will be appreciated!

SOUTH DAKOTA FARM MANAGERS AND RURAL APPRAISERS SCHOLARSHIP AT SOUTH DAKOTA STATE UNIVERSITY

FACT SHEET

Date established: March 2004

First award: Intended to be first awarded in spring of 2005 for the '05-'06 school year

Type of scholarship: Established as an endowed fund. Principal will be invested into perpetuity and earnings will be awarded (at a 5% payout rate) annually.

Purpose: Created to develop and support student interest in the rural appraisal, farm management, and agricultural consulting professions and to encourage students to become American Society of Farm Managers and Rural Appraiser (ASFMRA) chapter members.

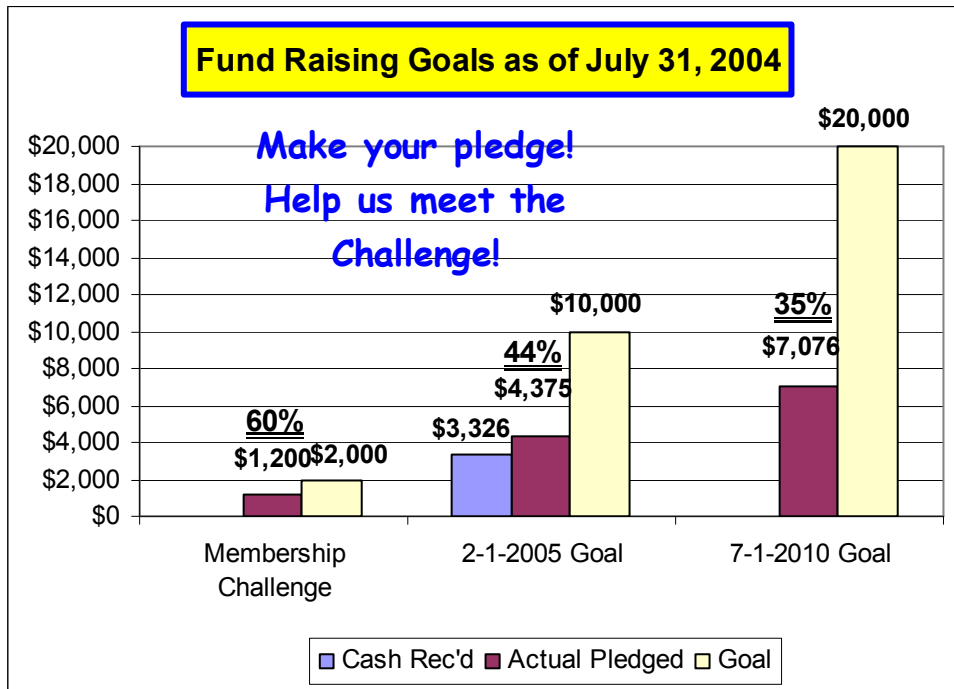
Eligibility criteria: Upper level undergraduate students enrolled in the College of Agriculture and Biological Sciences will be eligible for this scholarship. A cumulative GPA of 2.5 minimum, or upper half of class ranking, is required – along with a stated interest in considering rural appraisal, farm management, or agricultural consulting as a career.

Other preferences: If possible, the following preferences will also be considered:

- a) Community service achievements and demonstrated leadership qualities,
- b) Completion of or current enrollment in the Rural Estate Appraisal course (Econ 373 / Plant Science 373) or the successive course if this one is no longer offered at SDSU,
- c) South Dakota resident,
- d) Financial need.

Additional info: **Gifts to the SDSU Foundation, a 501(c)(3) charitable organization, are tax deductible.** Those making contributions will be recognized as donors to the College of Agriculture and Biological Sciences in the annual "Honor Roll" publication. Representatives from the South Dakota Chapter of the ASFMRA will be invited to present the award each year at the College of Agriculture and Biological Sciences' scholarship banquet.

CHAPTER MEMBER CONTACTS TO BE MADE FOR SDSU SCHOLARSHIP FUNDING



Thank you to all members who have pledged.

<u>\$1,000 Or More</u>	<u>\$25 To \$500</u>
Anonymous	Ordean Eddy
Jerry Kjerstad (challenge)	Brian Gatzke
Paul Reisch	Jim Hollenbeck
John Widdoss (challenge)	Tom Jass
	Shawn Weishaar
	Russell Wyatt
<u>\$500 To \$1,000</u>	
Jim Dunlap	
Jerry Hulm	

Pledging Details: You may either pledge a one-time lump sum amount or you may spread the dollars over a few years. If you pledge dollars, the SDSU Foundation will send you a reminder later this year..

How to pledge or send in funds:

1. Make check payable to SDSU Foundation.
2. In the memo of your check, please write in this: SD – ASFMRA.
3. Please note if you wish to be recognized or prefer to remain anonymous.
4. Send to the attention of Liz Rezak and reference SD-ASFMRA scholarship.
5. If you send directly to Liz, please drop Brian an e-mail for duplicate record matching.
6. Send an e-mail to Brian or Liz and ask for a pledge card.

Contacts:

South Dakota State University (SDSU)	SD Chapter ASFMRA
Box 525 Reference: SD - ASFMRA	Attn: Brian Gatzke
823 Medary Avenue Brookings, SD, 57007-0499	1521 Calumet Road Brookings, SD, 57006
Attn: Elizabeth (Liz) Rezak	Email: bgatzke4@brookings.net
Email: Elizabeth.Rezak@SDSTATE.EDU	

SDSU PUBLIC RELATIONS HIGHLIGHTS JULY 30TH BREAKFAST MEETING

Six individuals with South Dakota State University affiliations (Agronomy / Plant Science, Animal Science, Economics, Extension) joined ten members for breakfast on Friday July 30th at the Staurolite Inn Banquet Room in Brookings.

Those attending from SDSU included:

Agronomy / Plant Science – DoKyoung Lee

Animal Science – Department Head Don Boggs

Economics – Burton Pflueger

Extension – Director Gerald Warmann

South Dakota Agriculture and Rural Leadership (SDARL) – Dan Gee

SDSU Foundation – Liz Rezek



President Reisch shared the chapter vision and goals regarding the Acorn Scholarship established earlier this year. Scholarship Fundraising Chair Brian Gatzke and SDSU Foundation representative Liz Rezek shared the current status of fundraising and upcoming plans to raise additional funds.



Since instructors Larry Janssen and Doug Malo were unable to attend the meeting, President Reisch provided an update on the spring semester appraisal course. There were 26 students in the class that met once per week for three hours. This scheduling allowed the students to devote the last five weeks to their appraisal project.

President Reisch was a guest lecturer for one class sharing chapter information including the scholarship as well as a perspective of the appraisal function within Farm Credit Services of America. Plans are to continue to offer the course each spring and being to incorporate some of the curriculum electronically over the web.

Chapter members provided a summary of recent education offerings and future plans to illustrate the increased usage of SDSU resources and the effort to include topics of interest to farm managers and academics.

- 2004 March Seminar in Mitchell - Gatzke
- 2004 Regional Summer Meeting in Sioux Falls – Dunlap
- 2005 February Seminar in Mitchell – Eddy

President Reisch updated those in attendance with chapter member breakfast meeting activities over the past year. Several potential future breakfast programs were identified including carbon sequestration (Clay / Carlson), Center of Excellence (Malo), and Land Values from Historical Perspective (Janssen).

SDSU PUBLIC RELATIONS CONTINUED

President Reisch provided an overview of national meeting activities and locations in 2003 thru 2005. He shared that the ASFMRA would be meeting jointly in February 2007 with ASAC (American Society of Agricultural Consultants and NAICC (National Association of Independent Crop Consultants). ASFMRA has also committed to hosting the 2009 International Farm Management Congress. This Congress is held every two years and will be in Brazil in 2005 and in Ireland in 2007. The Congress consists of about two days of agricultural tours and about two days of educational sessions, white paper presentations and business.

Extension Director Jerry Warmann shared his perspective as an academic member while a chapter member in Kansas and Virginia, where he served as chapter secretary-treasurer.

Current chapter academic members Jack Davis and John Cole also offered their perspective on this issue as well. Membership Chair Paul Sickler explained the application process and member costs.



Attendance was adversely impacted by the lateness in the summer and that it was Ag-Bio Dean Fred Cholick's last day at SDSU. Still, the event was successful in improving public relations and sharing knowledge on how various SDSU extension and academic personnel can interact with our members and contribute in the future to our achieving our chapter mission through education and networking.

NATIONAL ANNUAL MEETING SCHOLARSHIP AVAILABLE FOR SACRAMENTO

Last October the Chapter Board approved a South Dakota Chapter National Annual Meeting Scholarship. **The scholarship will pay the member registration package ('member' only) for a member who is attending a national annual meeting for the first time or receiving their accreditation.** Travel, hotel, and out of pocket expenses will be the responsibility of the member.

Objectives of the scholarship are:

1. Encourage members to attend and learn the benefits of the networking and education that take place at national events.
2. Broaden the experience of chapter members, which will in turn, strengthen our chapter member networking opportunities.
3. Encourage members to pursue accreditation. Recognize the member's achievement in gaining his accreditation.
4. Build member loyalty to the chapter.

The maximum amount to be spent in a fiscal year is 10% of the chapter cash on hand and reserves at the end of the previous fiscal year. If this cap on total expenditure is a limitation in a given fiscal year, the cap amount will be prorated among those qualifying for the scholarship in that fiscal year.

Based upon this, the chapter has \$1,400 budgeted for scholarships in 2004. Allan Husby will be attending the Sacramento meeting to receive his accreditation. **Members planning to attend the Sacramento meeting and it will be their first national meeting should inform President Reisch of their plans so the scholarship amount and method of payment can be determined.**

JULY MEMBER PROFILE IS MENTOR COMMITTEE CHAIR CHUCK KREPS

Describe your experience and education related to the property professional field (appraisal, farm management, consulting, academic relation).

I really don't quite know how to get started so I'll start here. I hope I am not too boring.

I joined the USN reserves so I couldn't be drafted in the army while I was in high school. The draft was a big deal. It looked to me like ground pounders did not have a long life span in Vietnam and I was interested in staying alive.

I didn't know much about Vietnam except people were coming home in boxes. Needless to say almost as soon as I graduated, the Navy sent me on my way. I spent two years on a ship off the coast of Vietnam rescuing downed pilots. I think we had seventeen rescues to our credit.

When I got out of the service, I stayed in California where my girl friend was and became a machinist. Deciding that I wanted a better future I went to Fresno State College. They gave me the most financial aid. Does this sound like a loan officer or a broke person? I have a degree in General Agriculture. In CA you can not teach school unless you have a degree in something. You get your teaching certificate doing graduate work. My former Ag teacher and mentor hired me to start teaching in his department in NE.



After three years, I decided teaching was not an occupation for me and applied for a job with the Farmers Home Administration. They offered me different positions in five states. North Dakota seemed to be the only place where cost of land, machinery and cost of operation was in balance. That's how I got here. I have been working here since 1977. I started out doing appraisals as a loan officer. The agency has been reorganized and the name changed to the Farm Service Agency. I became accredited in 1997. I have always been impressed with the quality of people in the ASFMRA. I love doing appraisals especially the ones no one else will do. What most people call junk work, I call interesting and fun. Sometimes they are frustrating and take me too long to do.

Describe what has led you to becoming a chapter member of the South Dakota ASFMRA and why you remain a member, if a member for a number of years.

In an effort to keep well informed I decided to join Montana and South Dakota chapters. This would put me on their mailing lists and hopefully I would be better informed. This really worked and didn't cost that much. I really liked going to the SD Ed offerings. They were better organized, timely, and the quality is second to none. The members were very encouraging and accepting. I was amazed how they took me in and how nice they were to me. That's why I am a member, "You're the Best".

Describe personal background items that would be of interest to fellow chapter members (e.g. family, ethnic heritage, other communities lived, other jobs / careers, main hobbies or interests).

I was born and lived in NE and come from German heritage. My grandfather came from Germany in 1916. He was drafted in 1918 and was a WWI biplane pilot. My father was a Pearl Harbor survivor. He was gunners mate in the USN from 1940 to 1945. He had three ships shot out from under him. In those days, experienced people were not sent home. My uncle was killed when his ship sunk. I think that it was ingrained in mind from my parents that part of being a citizen was serving your country. They also taught me to try to rise above the politics and see through to the core issues. Deeds are greater than words.

My wife and I have lived and raised our family in ND. We have lived in the communities of Rugby (2500), Carson (300) and Minot (35,000). We have three biological children: Nathan who is 33, a computer communications specialist, a graduate of Augustana, married to Kaye; Kristen Tryba who is 30, an RN and a graduate of Jamestown College, married to Bill with two children Preston 5 and Victoria 2; Justin who is 27, a computer technician and a graduate of Evangel University. Then we didn't think our lives was full enough so we adopted a special needs child from Guatemala when she was 5. Char is 23, lives in a group home and is employed by Minot City Laundry. My wife was an RN and is retired.

Describe a few memorable or unique experiences in your life.

My wife and I love to bike, hike, camp and snorkel. I think we are the only people in ND that own their own snorkel equipment. We also love Hawaii. Our retirement goal is to retire in Hawaii and travel in a fifth wheel 3-4 months during the summer.

I don't know if this is possible. My wife has early onset Alzheimer's. We have biked down Mt Haleakala three times. It is a dormant volcano on Maui. It rises to 10,000 feet from sea level. The road has the sharpest decent of any paved road in the world with 45 hair pin turns and few guard rails. The trip up of 37 miles takes in excess of two hours. You pass through eight of the worlds ten climates on the descent. You start with three layers of clothes with the temperature being slightly over freezing and wet traveling down to eighty degrees to the desert side of the island. It is unbelievable.

You would think that my most memorable experience would be coming face to face with two Morey eels which my wife thought were really cute but I thought were way too dangerous. It wasn't. My most memorable moment is receiving Jesus Christ as my personal savior. It forever changed my life and the way I live. It didn't make me perfect. Without that happening, I would not be the same person or think the way I do. It's so good to know that God loves you and that you are important to him. I can never thank him enough. Thanks be to God.

Thank you for letting me be part of your chapter. I enjoy you people so much. You're important. You're the Best.