

Officers:
President
AllanHusby,ARA

President-Elect
RonEnsz,ARA

Secretary
GeoffOliver,ARA

Treasurer
BrianGatzke

PastPresident
ThomasJass,AFM

Directors:
DavidBaker(2012)

JeffBarker(2013)

TerryLeibel(2014)

PaulT.Sickler,AFM(2013)

CommitteeChairs:
Membership
PaulReisch,ARA

EastRiverBreakfast
ScottHeimes

WestRiverBreakfast
RyonRypkema

SDSURelationships
ThomasJass,AFM

AssessorsConference
CharlesDoom

EducationFoundation
GeoffOliver,ARA

GovernmentRelations
TerryLeibel

Technology
JayKnuppe

Education
JimHollenbeck

Mentor
RonEnsz,ARA

Social
CraigSommers

AppraisalReview&Ethics
JeraldA.Hulm,ARA

ScholarshipFundraising
BrianGatzke

NewsletterEditor:
PaulReisch,ARA

www.asfmra-sd.com

SOUTHDAKOTACHAPTER
AMERICANSOCIETYFARM MANAGERS&RURALAPPRAISERS
THEMOSTTRUSTEDRURALPROPERTYPROFESSIONALS

5/2011

*Empowering Our Members' Ability to Succeed
in Their Rural & Agriculturally Related Professions!*



DATESTOREMEMBER!

June 12-15-SDAgLendersRangeCamp–Chamberlain Area
June 16-17–FunNetworkingEvent–Huron/Brookings
July 11 thru 15–ASFMRA Summer Education Week–Omaha
July 15 or August 19–East River Breakfast Meeting –9 A.M.
Monsanto Test Plot Tour-Tentative
August 11- West River Breakfast Meeting-9 A.M.
Rapid City Marlin's Roadhouse Grill
September 11-15- Leadership Institute–Washington, DC
September 21- SDSU Scholarship Banquet- Brookings
October 6- Board Meeting in Pierre
October 19–SDSUCareerDays
October 22 thru 28–82nd ASFMRA Annual Meeting–Scottsdale, AZ
January 18-20–Winter Education & Joint Meeting W/PA ASD-Chamberlain

PRESIDENT'S MESSAGE

It seems like a broken record this year, but the weather continues to stay cooler and wetter than normal for nearly the whole state. Even with these conditions, it is surprising how much has been planned and is up and growing.

The SDSU Scholarship was discussed extensively at the May 5th Board meeting. The Foundation had billed SDASFMRA another \$729 for additional funds needed to pay the \$1,000 scholarship. The Board agreed to make the payment as there was a long explanation for the reasons it was due, but considerable questions still arose on the accounting for these funds.

On May 17th, Allan Husby, Brian Gatzke and Paul Reisch met with SDSU Foundation representatives... Major Gifts Officer Craig Russow, fund accountant Lisa Skovland, and CFOTim Dwire. Most of the four questions were answered, but it seems the rules changed considerably since the fund was started. The changes were a result of lower fund returns and a matter of how it is paid out. We are convinced all funds are accounted for, but some funds which the Chapter thought went to subsidize the \$1,000 Scholarship got applied to the fund.

The payout is now figured on 4% rather than 5%. The main reason for the big catchup amount is that we need to fund the difference in advance of the scholarship year rather than in arrears. That is why \$695 needed to be paid this year, rather than about half that amount that was anticipated.

The good news is we do not have to pay an administrative fee which we were first notified to pay. After this, if the scholarship fund balance stays about the same, the difference we have to make up should be no more than the \$200-300 per year amount and is paid in advance.

MAY 5, 2011 BOARD MEETING REPORT

President Allan Husby, ARA

The SDASFMRA spring board meeting was held this year in Pierre at the King's Inn conference room. Seven board members were in attendance. These secret ary's, treasurers and committee reports were given. Primary discussion was on the upcoming FunN etworkevent planned for June 16-17. Registration can be done online. A follow up isplanned to those that have not responded. The meal is planned as well as tours.

Terry Leibel is planning to attend the Assessor's conference on May 26th. Arrangements were made for Geoff to purchase two watches and get them delivered to Terry.

The Education committee is trying to put plan together for a class this fall. We will have a share of the USPAP classes as well as our own one day class at the annual continuing education in Chamberlain in January.

Due to problems in passing the AMC bill 1033 in the legislature, lobbyist costs were incurred which were not anticipated. This was primarily billed to PAASD. It was passed by the board to pay a share of this bill according to membership numbers.

The board also passed a motion to share in future lobbyist bills in the same manner. During the meeting, the board participated in a teleconference with Craig Steinley on this bill and future bills. It is likely that each year, there will be at least a minimum bill for a lobbyist just for doing some PR with the legislature. As President, I will work up a Memo of Understanding similar to the agreement now used for Winter meetings.

Motion was made to just donate \$500 as cash to the National Ed foundation rather than any further Auction items. We will have Paul and Nancy Reisch's quilt in the auction.

Sherry Bren was invited to the meeting to give an update on licensing program items. She is now under the Department of Labor, but still in Revenue building. Pam Roberts is now her boss. Sherry reported some statistics. Currently, there are 366 Active appraisers, 2nd highest all time.

- 38 State Registered on logs with 48 Supervisors,
- 170 Certified General,
- 77 Certified Residential,
- 66 Licensed,
- and 54 registered.

In the review area in 2010, there were 22 Upgrades and 25 complaints, of which 11 complaints are pending. At present, she does not know of any legislative issues, but that can change quickly.

Considerable discussion was conducted on the Kjerstad and SDSU Scholarships. Board wants to encourage new and qualifying members to use the Kjerstad fund. Suggestion was made to use for the Ethics class but decided not to fund this item as costs is minimal \$49. Would rather use for other classes. There is a separate report in this newsletter on the SDSU scholarship fund.

The Board agreed to have the Fall meeting in Pierre on October 6th, likely from 11:00 to 5:00 PM.

FUNNETWORKINGEVENTNEARS

Chapter members are looking forward to Fun & Networking with fellow SD Chapter members and SDU Faculty. **Thirty participants (18 East River, 8 West River, and 4 SDSU) have registered for the event designed to enhance networking opportunities among members and SDSU representatives.**

There are no registration costs for this event to chapter members and SDSU faculty members attending. The only costs to Chapter Members will be Thursday night lodging in Brookings.

General Event Agenda-

Thursday–June 16

- Bus departs from Rapid City approx 7:00 AM (MST) - Depart from Rapid City Flying J Truck Stop.
- Bus departs from Brookings approx 12:30 PM (CST) - Depart from Brookings Days Inn.
- Buses arrive in Huron approx 1:30 PM (CST).
- Three destinations in Huron
 - 1:30- Tour of a state-of-art Turkey Processing Plant (Dakota Provisions) one east side of Huron
 - 3:00- Tour of a large Hutterite Colony (Riverside Hutterian) that includes wine, turkeys, manufacturing and crop farming approx 9 miles north of Huron. Colony tour will also include observing a special wine herd used for diabetes research.
 - 6:00- Chilean Style BBQ at Kleinsasser's "Amish Barn"- Steaks supper prepared Chilean style w/ Chilean Wine
- Buses travel from Huron to Brookings and drop off at hotel for lodging. This departure time is flexible.

Friday–June 17

- Breakfast meeting at Days Inn at 8:00 AM
 - SDSU Department Updates
 - Keynote speaker– Lynn Tjeerdsma, Agricultural Advisor to Senator John Thune, and former USDA Assistant Deputy Administrator Farm Programs
- Tours at South Dakota State University beginning at 10:00 AM
 - North Central Agricultural Research Laboratory
 - New Seed Technology Laboratory
- Box lunches at 1:30 PM
- Bus departs for return trip to Rapid City with estimated 6 hour travel time to arrive back in Rapid City.

LAST CHANCE FOR QUILT RAFFLE TICKET IF NOT ATTENDING FUN NETWORKING

Ticket sales for the raffled drawing for a quilt made by Nancy Reisch and donated by Paul and Nancy have generated \$520 to date for the SDSU Scholarship.

Ticket sales will continue through the June 2011 Fun Networking Event. Tickets are 10 for \$40, 5 for \$20, and 1 for \$5.

Drawing for the quilt will occur at the Fun Networking Event June 17 Brookings breakfast meeting. If not attending the Fun Networking Event, chapter members and SDSU representatives are encouraged to support the scholarship by purchasing tickets.

Make checks payable to SDSU Foundation. **Please write "SDASFMRAScholarship" in the memorandum section of the check.** Send checks to Brian Gatzke, Gatzke Appraisal, PO Box 63, Brookings, SD 57006-0063.



CHAPTER MEMBERS RECOGNIZED IN RECENT NATIONAL AWARDS

The American Society of Farm Managers and Rural Appraisers recently recognized long-standing members for their continuous support. This recognition is for the January 1 to December 31, 2011 time frame. The anniversaries are recognized in increments of five years.

SD Chapter Members:

- Barclay Allibone, ARA-Retired—40 years
- John Widdoss, ARA—30 years
- Perry Beguin—10 years

Thank you Barclay, John, and Perry for your commitment to our chapter!

GOOD TURNOUT FOR MEMBER NETWORKING AT EAST RIVER BR EAKFAST!

There were 15 in attendance as guests Connie Vicuna, fellow ship and networking. Chapter members in attendance were Scott Heimes, Jim Hollenbeck, Allen Husby, Tom Jass, Threadgold, Jorge Vicuna, and Jerry Warmann.

Allan Husby stated that the board meeting in Pierre worked out well with Sherry Bren having a visit with the board members. Jim Hollenbeck and Tom Jass brought the members up to date on the Fun Networking Event planning.

Jerry Warmann reported that SDSU student Ryan Tauer would be attending the July 10th Sunday "Your Future—Finding a Great Professional Career in Rural America" afternoon session for students at the Omaha Summer Education Week.

East River Breakfast Chair Scott Heimes reported that the working on setting up a tour of the Monsanto meeting. The date of the next East River Breakfast setting up this tour. Look for date confirmation in

and Dan Klosterman joined chapter members for dance were Jesse Ball, Jeff Barker, Brian Gatzke, Jay Knuppe, Paul Reisch, Paul Sickler, Don



oresearch plot near Harrisburg for the next meeting will depend on what works to accomplish the next newsletter.

GEORGE CARLIN'S VIEWS ON AGING

Do you realize that the only time in our lives when years old, you're so excited about aging that you You're never thirty-six and a half. You're four and

welike to get old is when we're kids? If you're less than 10 hink in fractions. "How old are you?" "I'm four and a half!" dahalf!" dahalf, going on five! That's the key.

You get into your teens, now they can't hold you back. "How old are you?" "I'm gonna be 16!" You could be day of your life... you become 21. Even the worst

ck. You jump to the next number, or even a few weeks ad. e 13, but they, you're gonna be 16! And then the greatest eatest dssound like a ceremony.. YOUN BECOME 21. YESSSS!! !!

But then you turn 30. Oooohh, what happened there? to throw him out. There's no fun now, you're Just BECOME 21, you TURN 30, then you're PUSHING 40. Wh

Makes you sound like bad milk! He TURNED; we had as our dumpling. What's wrong? What's changed? You u oa!

Put on the brakes, it's all slipping away. Before you wait!!! You MAKE it to 60. You didn't think you would 50 and MAKE it to 60.

ou know it, you REACH 50 and your dreams are gone. But ould! So you BECOME 21, TURN 30, PUSH 40, REACH

You've built up so much speed that you HIT 70! After You get into your 80s and every day is a complete bed time. And it doesn't end there. Into the 90s, y

r that it's a day-by-day thing; you HIT Wednesday! cycle; you HIT lunch; you TURN 4:30; you REACH ou start going backwards; "I WAS JUST 92."

Then a strange thing happens. If you make it over May you all make it to a healthy 100 and a half!!

100, you become a little kid again. "I'm 100 and a half!"

MEMBERSHIP COMMITTEE UPDATE

Paul Reisch, ARA – Committee Chair

The Membership Committee has developed 2011-12 plans to support the chapter mission “Enhancing Our Members Ability To Succeed In Their Agriculturally Related Professions”.

Increased membership numbers through recruitment and retention activities help the chapter financially and provides additional manpower resources to carry out activities that can accomplish the mission. The keys are member involvement in our chapter by volunteer efforts through the committee structure and participation in chapter activities.

David Baker, Michael Braun, Ted Risty, Ryon Rypkema, Paul Sickler, and Jerry Warmann have volunteered their efforts to the Membership Committee in the areas of recruitment and communication with members.

The committee efforts include:

- Visits with new members regarding their expectations of the organization, how their talents can serve other chapter members including possible committee activity, and how the chapter can help enhance their abilities to succeed.
- Communication with existing members regarding their needs and involvement in the chapter.
- Monitoring dues renewal and visiting with members whose dues are past due.
- Visiting with prospective members about joining our organization. We welcome the support and involvement of other chapter members in this effort.

Committee Goals:

- Retain 90% of existing members each calendar year – currently 94%.
- Increase Appraiser membership from 39 to 45 by end of 2012 – currently 37.
- Increase Farm Manager membership from 6 to 8 by end of 2012 – currently 7.
- Increase Academic membership from 3 to 6 by end of 2012 – currently 3.
- Increase Affiliate/Partner membership from 3 to 8 by end of 2012 – currently 6.
- Increase Student membership from 2 to 5 by end of 2012 – currently 2.

Summary of current 57 members:

11 ARA – 1 retired	5 AFM	27 Associate – two farm managers, balance appraisers
3 Academic	5 Affiliate	2 Student
1 RPRA	1 Partner	2 Honorary

2011 AGLENDER'S RANGE CAMP IN OACOMA AREA

The 2011 AgLender's Range Camp is set for June 12-15, 2011 **at the Sam Bice Property, 5 miles south of Oacoma, SD.** Arrive Sunday June 12th 3:30 p.m. to register and set up camp. Break camp at 10:30 a.m. on Wednesday, June 15th.

AgLender's Range Camp offers opportunities for you to:

- Learn techniques to better evaluate the range resource,
- Gain "hands-on" experience in plant identification, range site condition, and stocking rates
- Tour working ranches while seeing and hearing about their management practices.
- Network with professionals in the areas of lending, appraisal, and range management from across South Dakota.
- Hear up-to-date economic information on managing grasslands.
- Discover management strategies that optimize ranching operations and maintain productivity of the resources.
- Receive Continuing Education Credits

Camp Schedule:

Sunday: 3:30 p.m. - (Central Daylight Time) traditional camp set up and registration, supper and social and Lyman County Conservation District evening program.

Monday Morning: Learning about the range resources from SDSU range educator.. plant identification, range health, animal requirements, and range ecological sites.

Monday Afternoon: Tours, Hal Werner - organic vegetables, etc., grass hopper update.

Monday Evening: Steak fry social and Livestock Marketing Panel Discussion (Ted Thompson - Thompson Livestock, Thor Roseth - Philip Livestock, Morris Hancock - Crew Agency)

Tuesday Morning: Grazing Tour - Randy Holmquist and Christianson Land & Cattle

Tuesday Afternoon: Tour Big Bend Dam and Lower Brule Sioux Tribe

Tuesday Evening: Steak fry social, Army Corp of Engineers presentation on SD Game & Fish grazing permits along rivers, and Shane Reis review of current cost share programs, etc.

Wednesday Morning: Plant identification contest, camp organizational meeting, awards.

Registration is \$150 per person before May 15; \$170 onsite. Add \$20 for continuing education credits. Included are all workshop materials, handbooks, transportation between ranches, etc. and all meals, necessary utensils and cooking facilities. Participants are expected to assist with the outdoor meal preparation. Please make check payable to AgLender's Range Camp. Mail to: First National Bank in Philip Attn: Boyd Waara, PO Box 910, Philip SD 57567.

For more information, contact Boyd Waara at (605) 859-2525 Ext