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SOUTH DAKOTA CHAPTER

AMERICAN SOCIETY OF FARM MANAGERS & RURAL APPRAISERS

6/08

Enhancing Our Members' Ability

to Succeed



in Their Rural & Agriculturally Related Professions!

DATE TO REMEMBER!

2008

June 8-11 - Range Camp in Roberts County (Between Webster & Sisseton)

July 14-18 - ASFMRA National Summer Education Meeting in Omaha, NE

August 14 - West River Breakfast Meeting (9 A.M.)
Rapid City Marlin's Roadhouse Grill

August 15 - East River Breakfast Meeting (8:30 A.M.)

Brookings Perkins Restaurant

August 15 - Monsanto Test Plot Tour (10 to 11:30 A.M.) - Brookings

September 13-17 - Leadership Institute - Washington, D.C.

September 17 - SDSU Scholarship Banquet - Brookings

October 15 - SDSU Career Day - Brookings

October 23-24 - Board Meeting - Rapid City

November 11-14 - ASFMRA National Annual Meeting in San Antonio, TX

2009

January 21-23 - Winter Education & Joint Meeting with PAASD - Mitchell

July 18-25 - International Farm Management Conference in Bloomington, Illinois hosted by Illinois ASFMRA with the endorsement of the ASFMRA. Find out details at www.ifma17.org.

October 2009 - South Dakota - Wyoming Educational Offsetting - Black Hills

PRESIDENT'S MESSAGE

Omaha summer education meeting is July 14-18. Make your plan to attend and participate in the offering the Nebraska chapter has lined up. Dinner cruises should be interesting with the highway in the Missouri. Wednesday evening cookout followed by Thursday golf and dinner is a great opportunity to mingle with members from other areas. Thursday morning is when the ethics class is offered. Friday the Nebraska chapter has a tour lined up with lunch to follow. There is more than education that is offered to promote the ASFMRA.

It was good to be with the West River members at the breakfast meeting. Good ideas were shared for the education with Wyoming in the fall of 2009. Loy Matthes has volunteered to be the chairperson for the education and I accept your contributions so offering to assist with lining up the programs can be shared with Loy.

Continued

PRESIDENT'S MESSAGE CONTINUED

Congratulations to Loyon starting his own company, Matthes Land Company. Education in Mitchell is being planned. The supervised education is being planned with the class being put together with assistance from the class being offered by Oregon. Additional information on the supervision rules for the State, are in this newsletter. Any comments should be forwarded to committee members Jim Dunlap and Terry Leibel or Sherry Bren.

The Leadership Institute in Washington DC is in September. Anyone interested in attending, contact one of your board members. Last year Geoff Oliver attended and had many good things to say about the offering.

Pheasant hunt is being scheduled dates will be available soon so we can all make plans to join in. We are looking into having the hunt be a fundraiser for or Ryon Rypkema. The funds will help him offset his recent medical expenses. More details will be following as we get the final plans in place.

Board meeting is set for October 23 and 24 in Rapid City.

NEW ETHICS COURSE REQUIREMENTS

At the February 2008 meeting of the ASFMRA Board of Directors in San Diego, a change was made regarding Ethics course requirements.

In the past, members were required to take the Society's Ethics course once in every three continuing education cycles, or once every nine years. Under the new regulation, all Accredited, Professional and Associate members must now take the Society's Ethics course once in every two continuing education cycles, or once every six years. This new requirement is stated as part of Policy Number 13, Continuing Education, in the new Society Policy and Procedures Manual.

The Executive Council has set a deadline of December 31, 2009, for members to be in compliance with this new policy. Thus, if you hold a membership classification which requires you to take the Society's Ethics course, you will need to be in compliance as of December 31, 2009, if you have taken an Ethics course after January 1, 2003.

Announcements will be made for times and places where Ethics courses will be offered, or go to the ASFMRA website to locate these offerings: www.asfmra.org. Current plans to offer Ethics courses are as follows, but more will be offered:

- **Thursday, June 26, 2008 - Austin, MN**
- **Thursday, July 17, 2008 - Omaha, NE**
- **Wednesday, November 12, 2008 - San Antonio, TX**

If you should have any questions regarding this issue, please call or email Deanna Ilk directly at: dilk@asfmra.org or 303.692.1222.

MEMBERS ENCOURAGED TO TAKE ADVANTAGE OF OMAHA OPPORTUNITY

The ASFMRA Summer Education Week (July 12-18) in Omaha offers something for every interest. The Nebraska Chapter offerings include the Property Acquisition and the Need for Environmental Site Assessment in addition to the Ethics course. This will also be a great opportunity for new members to network with other ASFMRA professionals. A highlight of the meeting is the unveiling of the all new Ag Land Management module that are being offered for the first time. There are 3 days of the new material which replace the old M-10 and M-20.

There are also several special events:

Opening Reception

Dinner Cruise

Sponsored by Monsanto

Evening Meal

Sponsored by Syngenta Crop Protection

Golf Tournament, Dinner and Tour

Sponsored by NE Chapter of ASFMRA

The e-mail distributing the newsletter has two attachments with the details of the offerings and the Attachment-Glance Schedule. If you have any questions, please feel free to contact Lee A. Bieneman at lbieneman@asfmra.org or Debe Alvarez at dalvarez@asfmra.org.

One can register online at www.asfmra.org.

NEWSLETTER EDITOR REQUEST FOR OMAHA MEETING INFO

The primary focus of the July chapter newsletter will be chapter member experiences at the Omaha meeting.

Personally, I will be attending the instructor workshop on Saturday-Sunday and Ethics on Thursday and supper on Thursday afternoon/evening.

I would appreciate members letting me know if they attended and what sessions if they did.

I would also appreciate chapter member comments/articles regarding their experiences at the meeting along with any pictures a member would think would be good to include in the newsletter.

I would like to have this information **by July 25th**.

-

Paul Reisch

SD CHAPTER PROVIDES GIFTS TO ASSESSORS – reported by Geoff Oliver

Geoff Oliver represented the chapter at the South Dakota Association of Assessors Organization Conference banquet that was held on May 22nd in Deadwood. The chapter donated two Black Hills Gold watches. The watches were represented in behalf of four chapters of the ASMFRA in appreciation of the help that the offices of the Directors of Equalization give us as appraisers with gathering data.

Darlene Piekkola, President of SDAAO, introduced Geoff at the Banquet on Thursday night, to draw the names of Rick Becker of Madison, who received the men's swatch, and Bonnie Fosheim, CAA, of Webster, who received the women's swatch.



Janelle Goddard, CAA, from the Perkins County Director of Equalization office, said the SDAAO membership stands at 161 state-wide and the attendance at the conference was approximately 135.

The SDAAO is a professional organization of County Directors of Equalization and their staff members whose duty it is to appraise real property for taxation purposes. The association wrote its current articles of incorporation in 1975. The main goals of the SDAAO are to provide education to its members, add to the knowledge and progress of the science of appraising, and to assist the public and state lawmakers in understanding the process of property taxation.

The SDAAO was started in 1960 by Commissioner of Revenue Bruce Gillis who had just recently been appointed. Bruce had been with Minnesota's Public Utilities Commission. Also behind the idea were Toby Norton, Charles Cummings of Pennington County, and Floyd Wiles of Brookings County.

The association held its first conference in 1948. In the first year those conferences were run by the Department of Revenue. Since then, the SDAAO has taken over the conferences as they have grown into very educational events with popular social activities in the off-duty hours.

Annual schools are held every year and the very first were held on the campus of the University of South Dakota. There were very few women in the business then. Though the vast majority of directors and appraisers were men in the early years, more than half of members are now women.

All members must be certified by the South Dakota Department of Revenue and Regulation. When members finish the program they receive the professional designation of Certified Appraiser Assessor, (CAA). The association also offers another designation of Certified South Dakota Assessor, (CSDA). This designation is optional and currently held by about 12 of the association's active members.

The SDAAO as an organization is a member of the International Association of Assessing Officers (IAAO), and the North Central Regional Association of Assessing Officers (NCRAAO). The SDAAO has added new programs since its beginnings such as the "News Bulletin" which is now on a website, and a scholarship program to assist children and grandchildren of members with their higher education.

Janelle Goddard, CAA, indicated that the county information state-wide will be online soon to offer sales data which are 150% of the assessed value which are sometimes not available to appraisers. To get more information regarding the SDAAO, please visit <http://www.sdaao.org/website/index.htm>.

This public relations investment as a thank you to
was well received.

the assessors for their support of chapter members

Geoff.

I was one of the lucky two people who
received a watch at the SDAAO Banquet
in Deadwood last Thursday night.

I wanted to say "Thank you" for the
lovely watch. I love Black Hills Gold
jewelry, so this watch means a lot to me.

Once again, Thank you. I really appreciate
it.

Bonnie Joshim, Property Tax Specialist
SD Dept of Revenue + Regulation

GEOFF,

Thank You Very Much For Presenting
The Watch to Me At The SDAAO Banquet
In Deadwood, SD.

THANK YOUR ORGANIZATION FOR THEIR
Support + Appreciation OF SDAAO

Thanks Again
Rick BECKER
LAKE County Equalization
MADISON, SD

The chapter thanks Geoff for his efforts in organizing this event.

WEST RIVER BREAKFAST MEETING—reported by Perry Beguin



There were seven members and four guests present. The members were Ron Rucker, Norm Edwards, Russell Wyatt, Loy Matthes, John Widdoss, Geoff Oliver and Perry Beguin.

Guests were Sherry Bren from the state office; Craig Steinley and Bev Luke from PAASD; and Jay Widdoss.

We were happy to have Sherry in attendance, she reported that she was in town on official business and not vacation this

trip. Sherry provided a handout and brought the requirements and recommendations that the advisory supervising appraisers. If anyone has input on this

topic, please get in touch with Sherry.

John Widdoss brought up that we might consider moving the pheasant hunt to an earlier date in hopes of getting the member that the proceeds from this hunt go to Scholarship fund.

the Jerry Kjerstad Memorial attendance and emphasized to the Kjerstad Memorial Chapter Member

Ron Rucker reminded the members that the South Dakota and Wyoming chapters have agreed to alternate educational offerings every two years and that South Dakota is responsible for an offering in the fall of 2009. If anyone has ideas or suggestions for educational offerings, tours or workshops, please contact Ron Rucker or any of the board members.

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On a sad note Ryon Rypkema, who works for Kjerstad Realty, underwent 4-5 hours of surgery yesterday to reattach the retina and hopefully restore vision to his damaged eye. Ryon was struck on the side of his head by an unknown assailant while walking down the street in Deadwood about two weeks ago.

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Ryon does not have medical insurance, will not be able to pay for the medical expenses as a result of this attack. If anyone has thoughts or ideas about what the chapter can do to assist Ryon, please contact one of the board members.

work for sometime, and undoubtedly will have huge medical expenses as a result of this attack. If anyone has thoughts or ideas about what the chapter can do to assist Ryon, please contact one of the board members.

SDASFMRA&PAASDFINALIZEUNDERSTANDINGFORJOINT ANNUALMEETING

Memorandum of Understanding

* USPAP course offered with joint sponsorship. Net income for the course split by member attendance of the two organizations, joint members in attendance included in the count for both organizations.

* Each organization contributes to the joint educational offering. Evaluate the courses offered and utilize the most economical source for the class. (Courses are being rewritten to meet new requirements for the membership)

* Continue joint winter class offerings - time, length, and location to be determined by both organizations at chapter officer level. Education events are to run for two to three days. When three days in duration, middle day be the USPAP offering.

* Work together to have the class course content in place 90 days prior to offering.

* Course offerings that are specifically to the needs of the different chapters be 100% cost and income to the sponsoring chapter.

* An administration fee payable to PAASD shall be deducted from any gross surplus produced by the joint educational offering before the resulting net surplus is divided between PAASD and ASFMRA. The administrative fee is for the services provided in organizing, mailings, promotional material, and management at the educational offerings. It will be equal to twice the monthly fee charged by PAASD's executive secretary (currently \$1,060, two times \$530.)

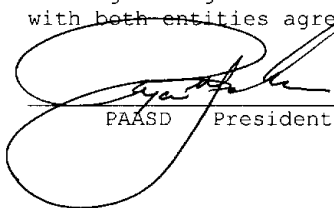
* PAASD executive secretary will be the lead in working with the host conference site. Communication provided back to the education chair for ASFMRA.

* Mailings for class offerings, mailed to each of the two organizations members. Brochure developed by PAASD executive secretary for review by the organizations education committees before distribution.

* Education offerings by the two organizations, offered to each of the organizations at membership rates for all education offerings.

* Social events on separate nights open to each of the two organizations members. Work together in purchase beverages and share expenses.

This agreement is in effect for a period beginning in January 2008 and running through the 2010 annual meeting. Continuation of the agreement with both entities agreeing on new term and with changes as agreed upon.



PAASD President



ASFMRA President

2008 LEADERSHIP INSTITUTE

Take advantage of this unique opportunity to enhance your leadership skills and gain useful tools you can apply to your professional life.

Get a birds-eye view of your government in action in the middle of Farm Bill negotiations. This leadership training is available and beneficial to managers, appraisers and consultants. Tuition to attend is \$595, your airfare to Washington, DC and back, plus any incidental expenses and meals not covered by the Institute. Your tuition includes a shared sleeping room. If you desire a private room, delegates are required to pay the additional costs for the nights you stay.

Alumni of this event all agree that it is a very worthwhile ASF MRA event! If you are interested in attending or need additional information, please contact Deanna Ilk 303.692.1222 or dilk@asfmra.org or Cheryl Cooley at ccooley@asfmra.org.

Dates of Event: September 13-17, 2008

Location: Hyatt Regency Washington on Capitol Hill
400 New Jersey Avenue NW; Washington, DC 20001; Phone: 202-737-1234-Fax: 202-719-8419.

The following Leadership Institute Materials are available on the ASF MRA website at [2008 Leadership Institute](#).

- [Program Agenda](#)
- [Congressional Guide](#)
- [Tips for Scheduling Appointments](#)
- [Washington DC Visitors Guide](#)
- [Hyatt Regency Washington on Capitol Hill](#)
- [What to Expect at the Leadership Institute](#)
- [Registration Form](#)

The Kjerstad Memorial Chapter Member Scholarship includes Leadership Institute attendance. Any member interested in attending and obtaining this chapter support, should inform President Ron Rucker.

SD CERTIFICATION PROGRAM PROPOSES SUPERVISING APPRAISER RULES

PROPOSED 20:14:04:13. Supervising appraiser.

A supervisor shall be a state licensed appraiser, state certified residential appraiser or state certified general appraiser approved by the Secretary to supervise a registered appraiser(s). A supervisor is responsible for the training, guidance and direct supervision of the State Registered Appraiser. The supervisor must also be able to mentor the State-Registered Appraiser; they must be competent in knowledge and experience with respect to the types of appraisals being completed.

Effective January 1, 2009, a supervisor for a state-registered appraiser shall;

A. Be in good standing in this state and any other jurisdiction wherein the appraiser is licensed or certified. Not subject to any disciplinary action that affects legal eligibility to engage in appraisal practice within the previous two years.

B. Have a minimum of two years appraisal experience as a state licensed, certified residential or certified general appraiser.

C. Make application on forms approved by the department for supervision approval prior to supervising a state registered appraiser.

D. Provide competent on-going supervision of the state registered appraiser as certified to on the supervisor application for Residential (1-4 family) and/or non residential (multi-family, commercial or agricultural) assignments.

E. Complete a supervisor course approved by the department within 18 months after January 1, 2009. After June 1, 2010, a supervisor appraiser shall complete the approved course within 60 days of application approval.

F. Provide proof of completion of the supervisor course to the department within 30 days after completion of the course. If the supervising appraiser does not take the course within 60 days of the application approval after June 1, 2010, the supervising appraiser shall not act as a supervising appraiser until the class is completed and proof has been submitted to the department.

G. Be limited to supervising no more than three state registered appraisers at one time.

H. Inspect a minimum of 50 residential properties or a minimum of 25 non-residential properties. The minimum inspection requirement does not relieve the supervisor of the uniform standards and 20:14:09:02.

I. Accept responsibility for the appraisal reports by reviewing, signing and certifying the report complies with the uniform standards.

J. Review and sign the experience log of the state registered appraiser being supervised, certifying its accuracy.

K. Be limited to supervising state-registered appraisers in geographic areas where the supervisor is competent to perform appraisals.

L. Notify the department within 30 days of termination of supervision of a state-registered appraiser.

Continued

SUPERVISING APPRAISER RULES CONTINUED

PROPOSED 20:14:04:13.01 Supervisor Disciplinary Action.

A. Failure to comply with 20:14:04:13 shall be grounds for disciplinary action in accordance with 20:14:11:03.

B. A state-registered appraiser submitting an upgrade application pursuant to 20:14:05:19 and 20:14:05:05.01 and the completed appraisal is determined not to conform with 20:14:06:01 and the competence provision in 20:14:09.02, the education requirement will be required of the state-registered appraiser and the supervisor signing the completed appraisal.

C. Failure to comply with the requirements in subsection (B), the supervising appraiser shall not act as a supervisor until the required education is completed and proof has been submitted to the department.

PROPOSED 20:14:05:06.01 Educational requirements for a state-registered appraiser. An applicant for state-registered appraiser must have completed 75 creditable classroom hours of approved qualifying education, which includes successful completion of each course examination. Acceptable education is the Appraiser Qualifications Board required core curriculum as follows:

1. Basic appraisal principles—30 hours
2. Basic appraisal procedures—30 hours; and
3. Fifteen hour qualifying course that covers the uniform standards as adopted in 20:14:06:01

State-registered appraiser is required to take a supervisor course approved by the department within 18 months after January 1, 2009. After June 1, 2010, the applicant shall take the approved course within 60 days of application approval.

Members should contact President Rucker, Jim Dunlap, or Terry Leibel with any issues or concerns regarding these proposed rules.

COWBOY WISDOM

- The easiest way to eat crow is while it's still warm. The colder it gets, the harder it is to swallow.
- The biggest trouble maker you'll probably ever have to deal with watches you have his face in the mirror every morning.
- If you get to thinkin' you're a person of some influence, try orderin' someone else's dog around.
- If you're ridin' ahead of the herd, take a look back every now and then to make sure it's still there with ya.
- Good judgment comes from experience, and a lot of that comes from bad judgment.
- When you give a personal lesson in manners to a cracker to a person, don't be surprised if they learn their lesson.
- There are two theories to arguin' with a woman. Neither one works.
- Lettin' the cat outta the bag is a whole lot easier 'n puttin' it back.
- Never miss a good chance to shut up.