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SOUTH DAKOTA CHAPTER **AMERICAN SOCIETY FARM MANAGERS & RURAL APPRAISERS**

1/04



*Enhancing Our Members' Ability to Succeed
in Their Rural & Agriculturally Related Professions!*

DATES TO REMEMBER!

2004

- February 3 - West River Breakfast Meeting @ 9:00 A.M.
@ Rapid City Farm Credit Services of America Office
- February 13 - East River Breakfast Meeting @ 9:00A.M.
@ Sioux Falls Front Porch Grill (**Summer Meeting**)
- March 10 - Chapter Board Meeting - Mitchell
- March 11 - Technology Seminars / Membership Meeting - Mitchell
- March 12 - Soil Seminars - Mitchell
- June 6-12 - A-30 in Sioux Falls
- June 14-15 - ARA / RPRA Exams in Sioux Falls
- June 16-18 - Regional Summer Meeting with Minnesota & Nebraska
in Sioux Falls
- June 18-19 - Council Meeting in Sioux Falls
- Nov. 4-Nov. 6 - ASFMRA Annual Meeting – Sacramento, California

2005

- September - Rapid City Conference w/PAASD, WY ASFMRA, WY AI
- Fall - ASFMRA Annual Meeting – Austin, Texas

PRESIDENT'S MESSAGE

Chapter members will be busy with various activities in the coming months.

A January 30th conference call board meeting will address board approval of the 2003 financial report, 2004 budget, and SDSU Scholarship plans.

Nominating committee members Jim Hollenbeck, Craig Sommers, and Shawn Weishaar will be contacting members in the next few weeks regarding the 2004 officer and board positions as well as the 2005 Nominating Committee.

In mid-February, a special member communication will provide information on 2003 financials, 2004 budget, 2003 membership meeting minutes, and the Nominating Committee report.

The Education, Social, and Technology Committees members are working to put on a winter meeting with quality education and a fun, networking environment.

Summer Meeting Committee members will be addressing many details to implement a successful event.

When you see and interact with members who are expending effort to help our chapter meet our mission statement, please sure to express your thanks and appreciation.

2004 MARCH MEETING IN MITCHELL WILL HAVE SOMETHING FOR EVERYONE!

A full schedule with variety is set for the joint meeting of SD ASFMRA, PAASD (Professional Appraiser's Association of South Dakota), and PSSASD (Professional Soil Science Association of South Dakota). Keep those acronyms straight!

PAASD Education Chair Randy Vance has arranged for an Institute course titled Appraiser Valuation Modeling Workshop on Wednesday. PAASD has also arranged for some time with Sherry Bren, Director of the Appraiser Certification Program on Thursday along with seminars on most frequently violated USPAP standards and Fannie Mannie manufactured housing guidelines. Chapter Technology Committee members Jim Hollenbeck, Allan Husby, and John McMahon have arranged alternative Thursday seminars on several technology related topics. Education Chair Ordean Eddy and PSSAD Seminar Chair Wayne Bachman have developed an interesting Friday with seminars on several soils related topics.

The full schedule is shown below and on the next page. A registration flyer will be mailed at the end of January. Make your plans to attend this great meeting of education and networking!

Schedule

Tuesday March 9th:

6:30 P.M. - PAASD Board Meeting

8:30 P.M. - Joint Board Discussions PAASD & ASFMRA

Wednesday March 10th:

7:00 A.M. - Registration & Check In

8:00 A.M. to Noon - Appraisal Valuation Modeling Workshop

Noon to 1:30 P.M. - Lunch and PAASD Membership Meeting

1:30 P.M. to 4:30 P.M. - Appraisal Valuation Modeling Workshop

1:30 P.M. to 6 P.M. - ASFMRA Board Meeting

7 P.M. - Social Sponsored by PAASD

Thursday March 11th:

7:00 A.M. - Registration & Check In

7:30 to 8:30 A.M. - Sherry Bren: Department Operation and Complaint Issues

8:30 A.M. to Noon - Craig Steinley: Most Frequently Violated USPAP Standards

8:30 A.M. to 10:30 A.M. - Office Max: The Digital Appraiser

10:45 A.M. to 11:45 A.M. - Brookings County Director of Equalization: Internet Accessibilities

Noon to 1:00 P.M. - Lunch

Schedule

Thursday March 11th:

1:00 P.M. to 2:00 P.M. - Sherry Bren: Questions & Answers

2:45 P.M. to 5:45 P.M. - Fannie Mae Manufactured Housing Guidelines

2:15 P.M. to 4:05 P.M. – Jamie White of Farm Service Agency on Aerial Photos / Soils Digital Mapping
(Timelines / Accessibility)

4:15 P.M. to 5:45 P.M. – Bob Nielson of Applied Soil Technology on GIS Potential Products / Services
& Computer Software Demo

6:00 P.M. to 7:30 P.M. – ASFMRA Membership Meeting

7:30 P.M. - Social Sponsored by ASFMRA

Friday March 12th:

7:00 A.M. - Registration & Check In

8:00 A.M. to 9:00 A.M. - Jerry Schaar and Dan Shurtliff: Soil Survey Basics

9:00 A.M. to 10:00 A.M. – Doug Malo and Jim Millar: Soil Productivity Ratings

10:00 A.M. to 11:00 A.M. – Jim Millar and SDSU Soil Fertility Specialist: Soil Quality / Soil Fertility

11:00 A.M. to Noon – Tom Schumacher and Merle Kost:
Nutrient Management Planning For Animal Feeding Operations

Noon to 1 P.M. - Lunch

1:00 P.M. to 2:00 P.M. – Wayne Bachman and Kent Cooley: Wetland Determinations

2:00 P.M. to 3:00 P.M. - PSSASD Business Meeting

2004 SUMMER MEETING TO BE DISCUSSED AT EAST RIVER BREAKFAST MEETING

The 2004 Summer Meeting Committee under Wade Buck's leadership has finalized the agenda and schedule for the June 16-18 meeting in Sioux Falls. See next page for the great promotional sheet put together by the Promotions Committee and shared with Minnesota, Nebraska, and the National office.

Page 5 is a listing of the committees and responsibilities. Those completed are in bold. Many details need to be addressed in the next two months by the various committees. General Chair Wade will be present in Sioux Falls at the February 13th meeting to lead discussions. We ask Committee Chairs and as many committee members as possible to be present for the meeting.

We encourage West River members to make plans to attend the June summer meeting and be available to help with manpower at the meeting events.

2004 Summer Meetings



June 16-18, 2004 Sheraton Inn Sioux Falls,
SD

	MORNING	AFTERNOON	EVENING
Monday June 14	ARA & RPRA Exams all Day	ARA & RPRA Exams all Day	Open
Tuesday June 15	ARA & RPRA Exams all Day	ARA & RPRA Exams all Day	Open
Wednesday June 16	M-26: Land Ownership, Business Organization & Taxation A-12I: ASFMRA Code of Ethics Golf	M-26: Land Ownership, Business Organization & Taxation A-12I: ASFMRA Code of Ethics Golf	5:00-7:00 pm Reception at Sheraton Canaries Game
Thursday June 17	Board Bus 8:00am Oak Lane Hutterite Colony Tour and Dinner Return 1:00pm	Colony Lunch 12:00-1:00pm EROS Tour 2:30-4:30pm	Outdoor Picnic
Friday June 18	Board Bus 8:00am Hematech Tour #1 8:30-10:00am Ron Alverson Precision Farming 8:30-10:00am Hematech Tour #2 10:30-noon Hefty Seed Co. 10:30-noon	 ASFMRA Council Meeting	
Saturday June 19	ASFMRA Council Meeting	ASFMRA Council Meeting	

Note: M-26 is now required to become an AFM; A-12I is required for new appraisal members within 2 years of membership as an appraiser and every 9 years for all ASFMRA appraisal members.

Oak Lane Hutterite Colony: The Colony visit will include an explanation of Hutterite Colony culture and a tour of their turkey, swine and grain handling facilities. Dinner will be a traditional German meal.

EROS: This tour will provide information on satellite and aerial photo data.

Hematech: This tour will provide information on their cloning and genetic engineering operations.

Alverson Farm: View precision farming practices including test plots of ridge till vs. zone tilling and soil doctoring.

Hefty Seed Co.: This tour will cover their broadcasting studio, chemical/seed business and zone building.

Come enjoy the company of your peers and interact with the ASFMRA Council Members.

Note: Information on meeting costs and room reservations will be available later on the ASFMRA website.

Hosted by the South Dakota Chapter in cooperation with the Minnesota and Nebraska Chapters

2004 Summer Meeting Committees

Wade Buck, General Chair

(Oversee all subcommittee functions, wear fireman's hat during meeting.)

Committee Name	Committee	Responsibilities - Comments
Finance / Administration	<p>Jim Dunlap, Chair Brian Gatzke Terry Pellman</p> <p>Board approved \$800 and \$8/hr ceilings for hiring support.</p>	<ul style="list-style-type: none"> • Establish working budget (6/03-7/03) • Fine tune budget details. (8/03-10/03) • Activate registration-processing system. (2/03-2/04) • Prepare packet / mailer materials. (12/03-2/04) • Mail registration materials. (2/04) • Order badge / registration material. (2/04) • Compare hotel vs registration list. (Mid-May 04) • Prepare registration desk materials. (Mid-May 04) • Prepare lists / rosters. (6/9/04) • Reconcile bills / invoices etc. (7/04) • Prepare final income/expense report. (8/04)
Promotions	<p>Jerry Kjerstad, Chair Wade Buck Jim Dunlap-SF Chamber Ron Ensz</p>	<ul style="list-style-type: none"> • Contact Convention Bureau. (6/03-7/03) • Establish promotional campaign for St. Louis. (8/03) • Establish e-mail/FMRA promotions. (8/03-10/03) • Mail promotion material including agenda to ASFMRA. (10/03-12/03) • Order sponsor signs if not provided (2/04)
<p>HEMPS Hotels/ Entertainment Meals/Programs/ Socials</p>	<p>Tom Jass, Chair Courtney Shereck</p> <p><u>Standing Social Committee</u> Ron Rucker, Chair Barclay Allibone Ron Rossknecht Craig Sommers Jim Vietor John Widdoss</p>	<ul style="list-style-type: none"> • Research golf options. (6/03-7/03) • Coordinate with MN Chapter on Thursday night meal and program. (6/03-7/03) • Book off-site catering/tour lunches & stops (8/03-10/03) • Finalize golf arrangements. (8/03-12/03) • Establish meeting room needs/setups. (10/03-12/03) • Coordinate with Tours for refreshment stops/breaks. (10/03-12/03) • Select menus for hotel functions - Education Meal & Hospitality. (12/03-2/04) • Finalize menus/room set-up/tour lunches (2/04) • Finalize golf option / hospitality room. (2/04) • Review banquet event orders (Mid-May 04) • Provide hotel with meal counts. (Mid-May 04) • Complete final prep and walk-through. (6/11/04)
Member Tours	<p>John McMahon, Chair John Cole Allan Husby Jim Hollenbeck -EROS Paul Reisch Ted Risty</p>	<ul style="list-style-type: none"> • Formalize Tour options. (6/03-7/03) • Request proposals.contracts w/ bus companies. (6/03-7/03) • Coordinate / assign tour guides (10/03-12/03) • Prepare list of potential spouse activities. (10/03-12/03) • Compile tour handout material. (12/03-2/04) • Lay out bus routes, assign guides / handouts. (2/04) • Coordinate Colony Lunch (2/04) • Conduct physical run of bus tours (Mid-May 04) • Send thank you's. (6/20/04-7/1/04)
Sponsorships	<p>Paul Sickler, Chair Don Kinker Jerry Kjerstad Clyde Lichtenacker Jorge Vicuna</p>	<ul style="list-style-type: none"> • Establish sponsor-oriented functions. (6/03-7/03) • Obtain sponsorships for events. (7/03-8/03) • Finalize & collect sponsorships. (2/04) • Send thank you's. (6/20/04-7/1/04)
Education	<p>Ordean Eddy, Chair Jack Davis</p>	<ul style="list-style-type: none"> • Determine education schedule w/ NE. (6/03-7/03). • Process continuing education. (2/04) • Coordinate with presenters for education / tours on material & audio-visual needs. (2/04) • Help registration process during seminar time. (6/16/04)

Manpower Help Wednesday-Friday (June 16-18, 2004) –Perry Beguin, David Baker, Jerry Chafee, Art Clapp, David Baker, Michael Fox, Tipp Hamilton, Jerry Hulm, Charles Kreps, Terry Leibel, Kathleen Peterson, Kent Rasmussen, Boyd Waara, Shawn Weishaar, Russell Wyatt

BOARD MEMBER JIM HOLLENBECK FEATURED THIS MONTH IN MEMBER PROFILE

Describe your experience and education related to the property professional field (appraisal, farm management, consulting, academic relation).

I was raised on a ranch just across the river from Mobridge, SD. I graduated from SDSU with a bachelor's degree in Agricultural Business in 1982. I have worked for Farm Credit Services of America since March of 1986. Up to August of 1999, I worked as an appraiser out of the Rapid City office. Since then, I have been serving as Area Chief Appraiser for FCSA. My current job involves managing a staff of eight appraisers and two appraisal specialists that cover the eastern 2/3 of SD, ten counties in NW Iowa and six counties in NE Nebraska.



I also serve on the SD Appraiser Advisory Council representing Institutional Appraisers. I served as the SD ASFMRA President for two years prior to Paul taking the job in 2003.

I have had an interest in appraising ever since I first saw appraisals completed by the old Federal Land Bank appraisers. Their plats were works of art and it was amazing how accurate the information was in spite of the fact that they didn't have any modern maps, etc to work with.

Describe what has led you to becoming a chapter member of the South Dakota ASFMRA and why you remain a member, if a member for a number of years.

I got involved with the ASFMRA through Jerry Kjerstad and John Widdoss. I had a respect for them and what they did. Shortly after joining, we put on the Summer National Meeting in Rapid City. I really gained a respect for the people and the organization through that experience. I continue to be a member mainly as I associate a sense of pride as being a member of the ASFMRA. I have a deep respect for the accredited members in the SD Chapter. My goal is to get my accreditation. I started last fall...but put it on the back burner after the birth of our son and involvement in projects with FCSA.

Describe personal background items that would be of interest to fellow chapter members (e.g. family, ethnic heritage, other communities lived, other jobs / careers, main hobbies or interests).

Hmmm....,well I was raised on a ranch west of Mobridge, SD. I have four sisters and two brothers. I enjoy hunting, computers (any kind of technology and gadgets), tinkering in the garage and being with the family. Becky and I have been married for 23 years this May. We live in Harrisburg, SD. We have three kids: Jace (16), Andrea (13), and Jett (4 Mos). We spent most of our lives in the Rapid City area and still have lots of friends and good memories from out there.

Describe a few memorable or unique experiences in your life.

Let me think...I almost drowned twice...and I still don't know how to swim!! When I was in college, I used to catch rattlesnakes and sell them to a taxidermist in Brookings. We caught and transported them live. I've had lots of exciting experiences while rodeoing in my younger days. One of my most memorable experiences as a Chapter member was the member campout at the Queen Bee Mine. I think there are some pictures somewhere of Kjerstad and Widdoss sitting in a stock tank with their cowboy boots on. We've got to do another one of those again!!!