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SOUTH DAKOTA CHAPTER
AMERICAN SOCIETY OF FARM MANAGERS & RURAL APPRAISERS

2/09



*Empowering Our Members' Ability to Succeed
in Their Rural & Agriculturally Related Professions!*

DATE TO REMEMBER!

March 6 - East River Breakfast Meeting (9 A.M.)
Sioux Falls Roll 'N Pin Restaurant
March 12 - West River Breakfast Meeting (9 A.M.)
Rapid City Marlin's Roadhouse Grill
May 7 - Chapter Board Meeting - Brookings
May 8 - SDSU Breakfast Meeting - Brookings
May 21 - State Assessors Conference Banquet - Water town
June 7-10 - SD Ag Lenders Range School - Perkins County
June 15-19 - 2009 National Summer Education Week - Des Moines, IA

July 18-25 - International Farm Management Conference in Bloomington,
Illinois hosted by Illinois ASFMRA with the endorsement of the ASFMRA
Find out details at www.ifma17.org.

September 23 - SDSU Scholarship Banquet - Brookings
October 7-9 - South Dakota - Wyoming Educational Office - Deadwood
October 21 - SDSU Careers Day - Brookings
October 25-31 - ASFMRA National Meeting - Denver

2010

January 20-22 - Winter Education & Joint Meeting W/PA ASD - Chamberlain

PRESIDENT'S MESSAGE

Wow! I think I said that last month? How fast can a month of life, work and time pass so quickly? It seems like it's just a few days ago that I penned my first newsletter article and now I'm at it again.

January went by with a flurry of Chapter activity. I had not expected the eruption of emails that hit my inbox about 3 days after being installed. A BIG thank you to all those members who contributed, advised, and shared their insights regarding SB-3. We tried to keep you all informed without unnecessarily cluttering your inbox. I hope our approach was satisfactory.

After much consideration for all members and deliberation of SB-3 the board decided it was best if the Chapter did not take a formal stance. We felt that the issue was principally an assessor issue and while it may impact the appraisal profession, it was not directly an appraisal issue. I feel good about the decision and compliment the board in keeping a clear head and having the member's welfare in focus. I hope that the effort we made to assist members to take action as individuals was well received and beneficial.

PRESIDENT'S MESSAGE CONTINUED

It's exciting, as you will read later in this newsletter, to receive several new members. No doubt this event is due to the activity of members promoting our Chapter and encouraging these individuals to join. It's no small thing to fork up several hundred dollars and commit to a professional organization. WELCOME to these new members. I hope it leads to a productive and long-term relationship and benefit.

Hat's off to Jim Dunlap for his dedication and effort as our lobbyist. The bill we co-sponsored has passed in the legislature and has been signed into law. Hat's off also to those members who supported this process and attended the activities in Pierre. I'm sure Jim's very appreciative.

Member Loy Matthes is in the process of locking up our hotel meeting rooms and accommodations in Deadwood for our fall Education. Nice going Loy! Please be sure to mark your calendars!

Our SDSU Relationships Committee has been hard at work and has confirmed Denny Everson as the speaker for our SDSU Breakfast meeting. I've had the privilege of knowing Denny through the SDARL program and see him as an excellent choice for this event. I know it's a long drive for some of you, but the program will be very interesting and insightful and the interaction with SDSU personnel is always a highlight.

My best wish to you all. Thanks for all the great support of your Chapter.

EIGHT APPLICATIONS FOR SDSU SCHOLARSHIP AT PRESS TIME

At this time eight students have submitted applications for the chapter's SDSU scholarship. The deadline for submitting applications is February 28th. Brian Gatzke has worked closely with SDSU representatives to the word out to select students about this scholarship opportunity.

In the first half of March, committee members will select the scholarship candidates qualifying for an interview. The interview committee will be made up of three chapter members with the ideal mix desired being an appraiser, farm manager, academic). The interview committee will conduct the interviews in one day on the SDSU campus in the mid-March to mid-April timeframe.

An SDSU Relationships Committee goal in the next few years is to involve more chapter members in the scholarship/interview process.

If there are chapter members not on the SDSU Relationships Committee that are interested in serving on the interview committee, please contact Committee Chair Paul Reisch in the near future regarding your interest.

SDSUBBREAKFASTMEETINGTOFEATUREEVERSONSDARLCHI NATRIPPROGRAM

The SDSU Relationships Committee has confirmed that Denny Everson, president of First Dakota's Agri-Business Division and SDARL Executive Director, will be the featured speaker at the chapter's May 8th breakfast meeting on the SDSU campus in Brookings. Denny's presentation will be on the South Dakota Agriculture and Rural Leadership (SDARL) China trip in the spring of 2008. The presentation addresses impact on Agriculture from a South Dakota Perspective and what the future is for agriculture and financing to China.

The committee extends a special thank to Brian Gatzke for lining up the facility for the meeting and securing our featured speaker. **Make plans now to attend the meeting on May 8th!**

FOUR NEW MEMBERS JOINED/JOINING CHAPTER

Four new members have either joined or are in the final stages of processing to join our group.

James Bultsma, Heartland Real Estate, Hot Springs is a registered appraiser working with member Russell Wyatt.

Jay Knuppe, Farm Credit Services of America Sales Specialist, Sioux Falls was recently selected along with member Jeff Barker for the new Real Estate Analyst positions with the FCS America Appraisal department.

Gerald "Jerry" Warmann, Professor and Extension Farm Management Specialist with the SDSU Department of Economics joins Jack Davis as a chapter academic member. Prior to his move to Brookings a few years ago, Jerry was an active member in other chapters and has previously served as a chapter secretary-treasurer. He has already agreed to serve on the SDSU Relationships Committee. He has also contributed in the past to our SDSU Acorn Scholarship Fund.

Tyler Price is an SDSU junior from Faith working part-time for Brian Gatzke. He is considering agricultural real estate appraisal as a profession and attended the December Sioux Falls breakfast meeting. Tyler will be our third student member joining the previous two SDSU scholarship winners Emily Hansen and Jim Jansen.

Jim, Jay, Jerry, and Tyler - Welcome to the chapter !!

When processing is completed on their applications, chapter membership will increase to 55 members.

- 11 ARA - 1 retired
- 5 AFM
- 2 RPRA - 1 inactive
- 25 associate - one farm manager, balance appraisers
- 2 academic
- 3 affiliate
- 3 student
- 1 inactive
- 1 partner
- 2 honorary



The Appraiser Independence Legislation HB1124 Was Signed Into Law By Governor Rounds Today.

The Companion REALTOR Bill HB1095 Was Also Signed Into Law.

Both Laws Will Be Effective on July 1, 2009.

A special thank you from PAASD's Legislative Committee to those members of PAASD and the ASFMRA that donated to the Legislative Endowment, purchased raffle tickets in Mitchell and Deadwood, or came to Pierre for committee hearings when asked.

We continue to provide a testament to the old adage that 'There is strength in numbers, as long as they move in the same direction'. As professional appraisers, we must be mindful of this truth in our future legislative initiatives.

BACKGROUND INFORMATION

The 'Appraiser Independence' legislation from 2008 has been split into three different bills in 2009, as follows:

HB1124—An Act to prohibit improper influencing of real estate appraisals.
Offered by PAASD and the SD Chapter of the ASFMRA

HB1095—An Act to include the improper influence of a real estate appraisal by a real estate licensee to the acts constituting unprofessional conduct.
Offered by the SD Association of REALTORS

HB1028—An Act to revise certain provisions regarding the regulation of real estate appraisers and the conditions upon which a penalty may be imposed on a real estate appraiser.
Offered by the Department of Revenue and Regulation

You can see the bills on the state website: <http://legis.state.sd.us/sessions/2009/QuickFind.aspx>

INTERNATIONALSPEAKERROSTERTOHIGHLIGHTIFMA17

From Tue 02/17/2009 ASFMRA Update - Vol. 4, Issue 1

By Fred Hepler, AFM, AAC President, ISPFMRA

The roster of speakers who will make presentations at IFMA17, the International Farm Management Congress to be held in Bloomington, IL in July, reflects a diverse and totally international flavor, and we invite agribusiness professionals from every discipline to join us for a very unique event. The theme of the Congress is "Agriculture: Food, Fiber and Energy for the Future" and we have assembled what truly is a world-class group of speakers to address those topics.

The program will open on July 20 with **Dr. Robert Thompson**, Gardner Endowed Chair in Agricultural Policy at the University of Illinois, who will address "The World in Perspective." He will be offering an international overview of agriculture today while touching on the information that will be presented during the Congress. He will be followed by **Dr. Prabhu Pingali**, Deputy Director for Agricultural Development for Agriculture with the Bill & Melinda Gates Foundation. He will draw upon his experience at the Food and Agriculture Organization of the United Nations as he discusses "Toward World Food Security."

The third session of that morning will feature **Kevin Eblen**, vice president of Public Policy and Sustainable Yield Leader for Monsanto. He will address "The Need For and Acceptance of GMOs in Feeding a Hungry World." This presentation could be considered controversial and should be of particular interest to those delegates from nations which currently restrict the importation and use of GMO food products.

Immediately following Eblen will be a panel of U.S.-based farm managers who will discuss "The Future of Farm Management in the United States." The panel will represent different geographic regions of the country. This session will be moderated by ASFMRA President **Jerry Warner**, AFM, with Farmers National Company.

This session on July 22 will open with **Andrew Young**, Chief Development Officer with Horizon Wind Energy who will discuss "The Development of World-Wide Wind Power." With corporate headquarters in Portugal, Horizon is the third largest wind energy company in the world.

This session will give way to another industry leader, **Jan Koninckx**, who is DuPont's International BioFuel Manager. A native of Belgium, Koninckx will address "New Perspectives on BioFuels" from an international viewpoint. **Dr. Ann Wilkinson**, Associate Director of Global Alliances with Pfizer Animal Health, will follow Koninckx as she addresses animal agriculture. The New Zealander will discuss "Frontiers in Animal Health, Genetics and Food Safety."

Continued

IFMA17CONTINUED

The final session of that morning will be a panel of international farm managers who will describe their role in their local agriculture. Panelists from Argentina and Australia have been confirmed with two more to be added.

July 24th's session will open with a non-staged debate on "The Future of Ethanol and Bio Fuels" featuring Cornell University professor **Dr. David Pimental** and USDA Under Secretary for Rural Development **Thomas Dorr**. The session will be moderated by veteran farm broadcaster **Colleen Callahan**.

That debate will be followed by an international women's panel featuring **Christine Hamilton** from Christiansen Land and Cattle Company, Kimball, SD, and **Christine Finnigan** and **Anne Fulgsang**, dairy farmers from New Zealand and The Netherlands, respectively.

The final session will feature **Dr. Lowell Catlett**, Regent's Professor and Dean of the College of Agriculture and Home Economics at New Mexico State University.

The programming for July 21 and 23 is filled with day trips to agricultural research facilities, farms, and agribusiness firms. If you've ever wanted the chance to talk to real Corn Belt farmers, and see the industry that is here, this is the place to be.

The afternoons of July 20 and 22 will be given over to the presentation of academic and professional papers and research reports. Other than the tours, all the activities will be based out of the Illinois State University campus in Normal, IL.

I encourage every agricultural professional, no matter what your particular discipline, to register for and attend the Congress. With the program that has been arranged and the speakers who will be addressing myriad topics, this truly will be a event-of-a-career. The Congress is held every two years at locations around the world and the only other time it was hosted in the United States was in 1986. I don't know when it may be back.

All the information about the activities of the Congress, as well as registration information, is available at www.ifma17.org. Please take some time to look at the program and all the various tours that will be available. But don't delay - the closing date for registrations is May 1.

On behalf of the entire membership of the Illinois Society of Professional Farm Managers and Rural Appraisers, welcome to IFMA 17. We look forward to being your hosts.

EDUCATION/REDUCED STIGMA NEEDED TO ADDRESS MENTAL ILLNESS

By Paul Reisch

Author Note: This is a personal article; not related to the appraisal, farm management, or consulting professions. I share it to hopefully help others impacted by mental illness.

Mental illness is a difficult disease for the ill person and all who know them raising many questions and emotions. My wife and I have been touched by mental illness in both of our families including the suicide of two nephews and our daughter's battle with the depression and anxiety disorder.

Our daughter's struggle led to our involvement in NAMI, the National Alliance on Mental Illness first by taking their NAMI Family-to-Family Education Program. About four years ago, we took training to teach NAMI Family-to-Family, a 12 session course for family members of someone suffering from a mental illness. The course helps family members with:

- increased knowledge about mental illness and treatments,
- empathy for persons suffering from mental illness,
- improved communications skills, and
- coping skills to take care of yourself.

I would like to share a few insights from our NAMI training with you.

- 1 in 4 adults have a diagnosable mental disorder in a given year.
- About 5% have a serious mental illness that can profoundly disrupt a person's thinking, feeling, moods, ability to relate to others and capacity for coping with the demands of life.
- Mental illnesses can affect persons of any age, race, religion, or income.
- Mental illnesses are not the result of personal weakness, lack of character, or poor upbringing.
- Mental illnesses are treatable but societal stigmas surrounding mental illness sometimes prevents early intervention and treatment.

There is psychological trauma associated with anyone suffering from a serious mental illness. First, victims of serious illness lose the protective belief that they are exempt from harm; and secondly, they lose their sense of a predictable and dependable future.

For those with mental illness, it means that their former peace of mind is replaced by a permanent anxiety disorder along with the ever-present fear that their life will be swept away by some internal process they cannot control. A normal response to such stress is denial. This is why many people with serious mental illness refuse to acknowledge that they are mentally ill and do their best to show "life as usual" to others.

In one of our classes, we emphasize that mental illnesses are biologically based brain disorders. The ones which suicide rates are consistently high, heartbreakingly high. Although families can watch for signs of impending suicide and hope they are able to intervene, they often are unlikely in the long run to have any lasting influence over a person's chaotic, impulsive mental process.

Continued

MENTAL ILLNESS CONTINUED

This is tragic, but true, and there is not a family member alive that does not carry this fear. For our hearts. We teach family members in our classes related and to be exceedingly gentle with themselves if the worst should occur.

For our hearts. We teach family members in our classes related and to be exceedingly gentle with themselves if the worst should occur.

From www.treatmentadvocacycenter.org website

Another problem in seeking treatment is Anosognosia (impaired awareness of illness). It is caused by damage to specific parts of the brain, especially the right hemisphere. Impaired awareness of illness is a strange thing. It is difficult to understand how a person who is sick would not know it.

Impaired awareness of illness is very difficult for other people to comprehend. To other people, a person's psychiatric symptoms seem so obvious that it's hard to believe the person is not aware he or she is ill. Oliver Sacks, in his book *The Man Who Mistook His Wife for a Hat*, noted this problem:

"It is not only difficult, it is impossible for patients with certain right-hemisphere syndromes to know their own problems... And it is singularly difficult, for even the most sensitive observer, to picture the inner state, the 'situation' of such patients, for this is almost unimaginably remote from anything he himself has ever known."

Building Trust: (excerpt from an article on a website that was reprinted with permission by Psychiatric News and the author. ©2001 American Psychiatric Association. All rights reserved.)

Xavier Amador, Ph.D. urged family members and mental health professionals at the NAMI meeting to understand that collaboration with treatment by someone who has a severe mental illness and anosognosia is a goal, not a given. "Don't expect them to comply with any treatment plan, because they don't believe they are ill," noted Amador.

It is important instead to develop a partnership with the patient around those things that can be agreed upon. Amador said that family members and clinicians should first listen to the patient's fears, such as being placed in the hospital against his or her will. Empathy with the patient's frustrations and even delusional beliefs is also important, remarked Amador, who said that the phrase "I understand how you feel" can make a world of difference.

The most difficult thing for family members to do is building a trusting relationship, he said, is to restrict discussion to the problem that the person with mental illness perceives as problems. "You might see the hallucinations or delusions as the big problem," said Amador. "Your loved one, however, may be complaining about not getting to sleep at night. That is the problem you should be discussing."

Perhaps a patient will only take his or her medication to get to family members and clinicians to quit bothering them, and this is sometimes enough, Amador said. "You have to find out what motivates them to take their medications, then reflect that reason back and highlight the perceived benefits."

More information can be found at the www.nami.org and www.treatmentadvocacycenter.org websites. I encourage anyone who has a family member suffering from mental illness to take the NAMI Family to Family Education Program. I am open to visiting with anyone who might want to visit more.