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ScottHeimes

WestRiverBreakfast  
PerryBeguinn

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&Mentor  
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AssessorsConference  
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[www.asfmra-sd.com](http://www.asfmra-sd.com)

**SOUTHDAKOTACHAPTER**

8/08

**AMERICANSOCIETYFARMMANAGERS&RURALAPPRAISERS**



*Empowering Our Members' Ability to Succeed  
in Their Rural & Agriculturally Related Professions!*

**DATESTOREMEMBER!**

**2008**

September 13-17—Leadership Institute—Washington, D.C.

September 17—SDSU Scholarship Banquet—Brookings

October 15—SDSU Career Day—Brookings

October 17—East River Breakfast Meeting (9 A.M.)

Sioux Falls Roll 'N Pin Restaurant

October 23-24—Board Meeting—Rapid City

October 24—Member Lunch With Board of Directors—Rapid City

November 11-14—ASFMRA National Annual Meeting in San Antonio, TX

**2009**

January 21-23—Winter Education & Joint Meeting W/ PAASD—Mitchell

July 18-25—International Farm Management Conference in Bloomington, Illinois hosted by Illinois ASFMRA with the endorsement of the ASFMRA. Find out details at [www.ifma17.org](http://www.ifma17.org).

October 2009—South Dakota-Wyoming Educational Offering—Black Hills

**PRESIDENT'S MESSAGE**

The breakfast meetings are going well. It is nice to see membership in attendance. The meetings are informative and strengthen our chapter. The time spent is worth the effort to get to the location and be a part of the fellowship.

Scott Heimes and Perry Beguin deserve a thank you for putting together the breakfasts. Scott lined up a tour of the test plot that is managed by Monsanto near Brookings. His effort in putting together the tour was appreciated. More details on the tour in the newsletter.

Education coming up in January and annual meeting in Mitchell can always use our memberships in input and support. We have several suggestions for classes but can always use more to provide you with sessions that you will attend. Forward your idea to Ordean Eddy or any board member. We hope to finalize the classes in the near future. One of the offerings will be the education required for supervision. USPAP is being considered as an offering for Thursday. Offering back to back to back years is hoped to allow membership to get the required hours and to get on a schedule that follows the 2 year cycle of updates for USPAP.

Continued

**PRESIDENT'S MESSAGE CONTINUED**

Number of hours you would like us to offer as well as are welcome.

as the days that it would be offered, are ideas that

Annual meeting in San Antonio is coming in November will be coming online at the ASFMRA website. We accomplishments. Your attendance and support will

. Haven't seen where we can register, but it will have members being recognized for their be appreciated.

Board meeting is set for October 23 and 24 in Rapid

City.

**WEST RIVER BREAKFAST HAPPENINGS** –submitted by Perry Beguin

Attendance at the West River Breakfast meeting was discussion and sharing of ideas and recent areas as Russell Wyatt, Jim Bultsma, Dale Anson, Loy Matthes

downsome, but we had some interesting es. Those in attendance were Norm Edwards, , Ron Ensz, Kent Rasmussen, and I.

Dale Anson is from Minnesota and is the Regional Business Manager for Monsanto Company. Dale was in the area doing some work and had seen the announcement of four breakfast meeting in the newsletter. We were pleased to have him attend our meeting, plus Dale bought breakfast for everyone. Thanks Again Dale!



Jim Bultsma, is a new State Registered Appraiser working with Wyatt's Real Estate and Appraisal in Hot Springs. Jim also owns and operates a saddle and boot shop in Hot Springs. We were happy to have Jim in attendance and hope he will join us again.

Loy Matthes is organizing the educational offerings Wyoming Chapter, which is to be held in Western South Dakota. A new Ramkota Inn, which is to be location. Possible class offerings are the new Yellow Book Course, Wind Energy, or Appraising Rural Residential Properties. If anyone has thoughts or ideas for other continuing education courses, please contact Loy Matthes.

at the October 2009 joint meeting with the th Dakota. A new Ramkota Inn, which is to be location. Possible class offerings are the new I Residential Properties. If anyone has urses, please contact Loy Matthes.

Instead of a West River Breakfast meeting in October 24th noon luncheon with the board members in Rapid luncheon will be announced later, watch your newsletter.

r, all members are invited to attend the October City. The time and place for the tter.

Thanks to all who took the time and attended today's meeting.

s meeting.

**EASTRIVERBREAKFASTATTENDEESTOURMONSANTOTESTP LOT**

JeffBarker,BrianGatzke,ScottHeimes,Allan Husby,TomJass,JayKnutpe,PaulReisch, RonRucker,PaulSicklerwereattendanceat Monsanto'stestplotsiteeastofBrookingson FridayAugust15<sup>th</sup>.

Priortothetourthegrouphadbreakfastat Perkins.JoiningusatthebreakfastwasBrian Gatzke'sguestRodMayofTalario.Talarioisa Brookingsbasedcorporationandofferaproduct calledEpaperwithadigitalpen.

ThisisaneattoolforAppraisersandFarm Managerswithformbasedsoftwaresystems.As notedbelowinathankyoue-mailfromRod, PresidentRuckerhasdiscussedpresentingmoreato



urJanuarymeeting.

Brian,

Thanksfortheopportunitytositinwiththegroup anddoesn'thappenintherealmofinformationcoll

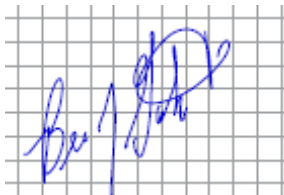
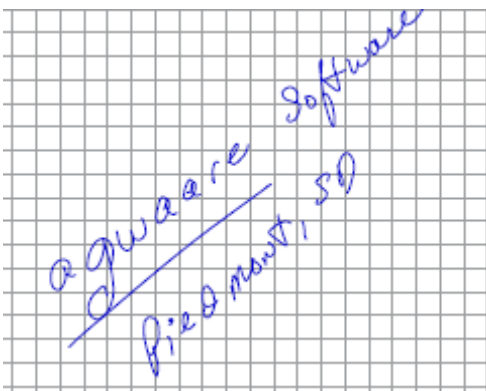
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fRonwouldstilliketohaveXpaperPDFpresented

inMitchell

Thanksagain,

RodMay  
Talario  
6056967867direct  
[rod.may@talario.com](mailto:rod.may@talario.com)

Continued

**EASTRIVERBREAKFASTCONTINUED**



After breakfast, the group traveled to the Monsanto plot where they participated in an informative discussion on corn and soybean research and testing with Monsanto representatives Kyle Broughton and Jeff Fuls.

The Monsanto site is brand neutral with 15 different companies showcasing their products on the 7.5 acre site. The corn on the site was planted on May 13 and was 102 day corn. The beans on the site were replanted on June 2-3.

The corn involved in the drought resistant testing involved 18,000 to 28,000 population samples and included 40x66 tents (\$40,000 cost a piece) that keep

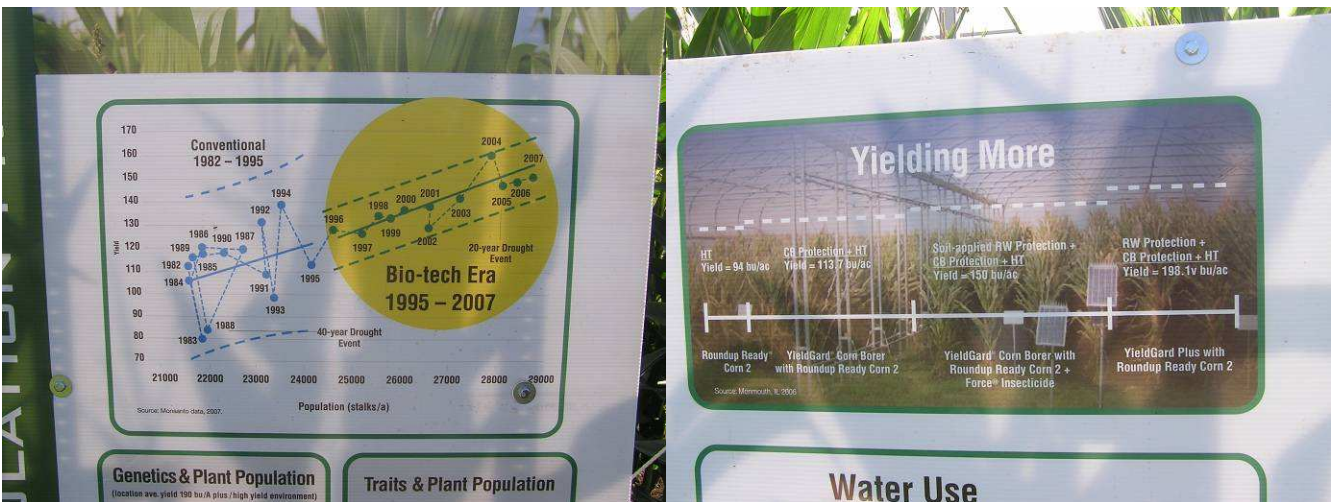
differing nitrogen rates. It was 102 days. The site had a rainout but let in 90% of the sun rays.

Kyle mentioned that a good rule of thumb on soybean planting is yield goal divided by 5.5 equal plant population. Presently, only about 1/2 of the nitrogen used on soybean production. Consequently, present research is focused on nitrogen use efficiency to reduce fertilizer inputs and minimize runoff.

Roundup Ready 2 Yield is expected to increase yield 7 to 11% as compared to Roundup Ready. This is primarily because of more seeds per pod. Placement is important in order to achieve this increase in yield. Supply of Roundup Ready 2 Yield will be limited in 2009, about 50% of needs in 2010, and 100% of needs in 2011. This product will be sold 140,000 acres.



BT corn and Roundup Ready beans have provided stability to yield as shown in the graphs below.



**APPRAISER PROCESS CHANGES DUE TO SECTION 1619 IN NE W FARM BILL**

**Editor's Note:** I asked Allan Husby to provide an article on this topic. Allan worked with Tom Kosteland and Bob Maagin in the State FSA Office to develop the article below. Allan states the changes were discussed this past week in the Staff Meetings of the County Offices around the States other should now be uniformity in how the changes are administered between County Offices.

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The article refers to SD Notice INFO 26. This is the same as SD Notice INFO 10, which then became 19, and now 26. These Notices expire each year so they have to be reissued, even if not changed. Sometimes, minor changes are made but this one is the same as the original #10.

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Thanks Allan for your effort on this.

In the past, as many of you are aware, FSA has regularly released particular information about farmland under South Dakota Notice Info 26 to state license and certified appraisers. This enabled appraisers to receive aerial maps, CRP payments, etc, concerning the property as well as a limited number of sales. Section 1619 of the 2008 Farm Bill has made SD Notice Info 26 obsolete. Therefore, FSA Offices will no longer be able to follow that process.

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The following is basic guidance which FSA offices should have received concerning the Section 1619 of the Farm Bill and its impact on appraisers:

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**General Prohibition Defined:** Section 1619, "Information Gathering" of the Food, Conservation, and Energy Act of 2008 (2008 Farm Bill) enacted on May 22, 2008 and reenacted on June 18, 2008 to include Title III, "Trade." This law prohibits public disclosure of information that meets the following criteria:

- (1) Provided to U.S. Department of Agriculture (USDA) by an agricultural producer or owner of agricultural land in order to participate in a USDA program, and concerning the agricultural operation (including production and marketing of agricultural commodities and livestock), farming or conservation practices, or the land itself; or,
- (2) Contained in any type of USDA geospatial information system (GIS) with producer-provided information about agricultural land or operations.

Calculations based on producer-provided information and inspection reports or other records derived from visual, on-site inspection of the producer's or owner's land are prohibited from release as USDA derived such information directly from the producer or owner-provided information. Contract, farm, field, and tract numbers are releasable, except when these data elements appear on maps relating to a specific location (data gathering site). The prohibitions in Section 1619 apply both to participating and "non-participating" producers (e.g., those producer and landowners who provide information to USDA to aid USDA in the administration of programs).

The National Aerial Imagery Program (NAIP) maps themselves are releasable as this imagery is derived from air space above the producer's and owner's land. The common land unit (CLU) designations and attributes that may be shown on NAIP maps are not releasable in response to a Freedom of Information Act (FOIA) request or public inquiry. CLU designations shall be released to USDA cooperators and contractors, in compliance with Section 1619 and as identified in permissible routine uses under the Privacy Act (PA). See "PAI Implications," below.

Continued

## **CHANGES DUE TO SECTION 1619 CONTINUED**

So what does this all mean for appraisers? As a general rule, the information that was available under SD Info 26 is no longer routinely available to all appraisers. Information is releasable as follows:

1. Appraisers working directly for USDA as employees can still have access to all the information needed to complete an appraisal for the Agency.

2. Appraisers working under contractor letter of engagement for USDA will need to provide their contractual document and confirm the scope of the request (need to match what they are asking for). The appraiser will be apprised of Section 1619 and the fact they are bound by it.

Appraisers working on guaranteed loans for commercial lenders will have access but will be required to provide documentation they are completing an appraisal for a lender pursuing a guaranteed loan. The County Office official will be required to confirm this with the lender and/or appropriate FSA office.

3. For appraisers **not** completing an appraisal for FSA director guaranteed loan, they will need a signed statement indicating that they have been granted access to this information by the "subject" and "comparable sale" landowners prior to any release of information.

State-certified or State-licensed appraisers and employees of Federal agencies qualified to perform and actually performing real estate appraisals for USDA may receive the following information:

- Direct and Counter-cyclical program (DCP) Contract Base Acres,
- Payment yields,
- DCP cropland and cropland acres,
- Copies of aerial photography,
- Conservation Reserve Program (CRP) designations, and
- Wetland classifications.

If you have any questions or concerns, you may contact Tom Kostel or Bob Maaga at South Dakota State Farm Service Agency at 605-352-1160.

## **WIFE'S FAVORITE FLOWER**

A middle-aged woman convinced her husband to attend a couples' retreat.

At the first session, the facilitator said, "The fact is, no matter how long we've been married, there are many things we don't know about each other. For example, how many of you husbands can name your wife's favorite flower?"

The husband smiled knowingly, put his hand on his wife's knee, and said, "It's Pillsbury All-Purpose, right?"

## **MINOR FLAW**

Most golfers can identify with what Sam Snead once said: "You've got just one problem. You stand too close to the ball — after you've hit it."

## FAVORITE WEBSITES—submitted by Norm Edwards

The Arizona Department of Real Estate: <http://www.re.state.az.us>

The Arizona Board of Appraisal: <http://www.appraisal.state.az.us>

The Appraisal Institute/Phoenix Chapter: <http://www.aiphoenix.org>

The Appraisal Institute/Southern Arizona Chapter: <http://www.soazai.org>

The Appraisal Institute/National: <http://www.appraisalinstitute.org>

American Society of Farm Managers and Rural Appraisers: <http://www.asfmra.org>

International Association of Assessing Officers: <http://www.iaao.org>

American Society of Appraisers: <http://www.appraisers.org>

American Society of Appraisers/Phoenix Chapter: <http://asaphoenix.com>

The Premier Society of Business Appraisers: <http://www.go-iba.org>

National Association of Independent Fee Appraisers: <http://www.naifa.com>

International Right of Way Association (IRWA)/Phoenix Chapter: <http://irwaaz.com>

International Right of Way Association (IRWA)/Tucson Chapter: <http://irwa73.org>

International Right of Way Association (IRWA)/International Headquarters:  
<http://www.irwaonline.org>

Web-soil Survey: <http://websoilsurvey.nrcs.usda.gov/app/>

Geocommunicator: <http://www.geocommunicator.gov/NILS-PARCEL2/map.jsp?MAP=LAND> or <http://www.geocommunicator.gov/GeoComm/index.shtm>

Weather/Climate History: <http://www.wrcc.dri.edu/>

Arizona State Land Department: [http://www.land.state.az.us/alris/sample/layers\\_allot.gif](http://www.land.state.az.us/alris/sample/layers_allot.gif)

Arizona State Land Department Interactive Mapping Site:  
[http://www.land.state.az.us/maps/server\\_help\\_swsmr/online\\_maps.htm](http://www.land.state.az.us/maps/server_help_swsmr/online_maps.htm)

New Mexico State Land Office: <http://octane.nmt.edu/slo/>

New Mexico State Land Office: <http://landstatus.nmstatelands.org/LandStatus.aspx>

United States Bureau of Economic Analysis: <http://www.bea.gov/index.htm>